



MUFAP

MUTUAL FUNDS ASSOCIATION OF PAKISTAN

MONTHLY FACT SHEET

Overall results

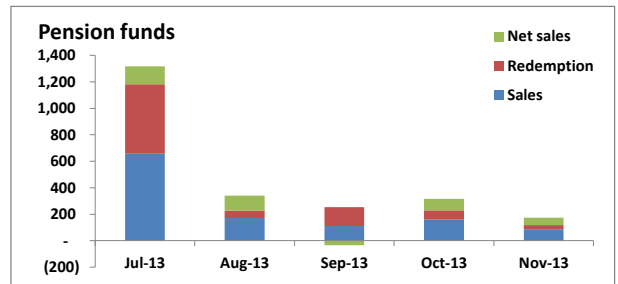
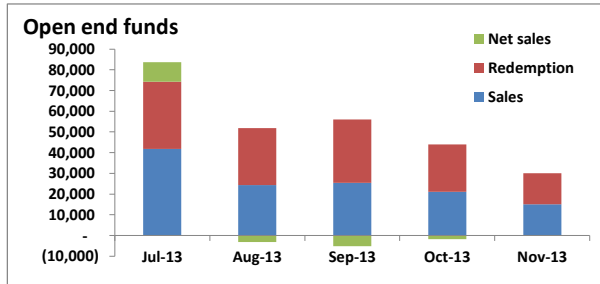
- ✓ Industry sales for the month of November 2013 were PKR 15,127 million and year to date sales were PKR 128,790 million. Redemption for the month totaled as PKR 15,122 million and year to date were PKR 129,295 million .
- ✓ Total Mutual Fund Assets under management (AuM) as of November 2013 were PKR 373,604 million as compared to PKR 329,881 million last year, an increase of 13.25 %
- ✓ 3 out of 21 funds managed to yield return of more than 10 per cent, particularly category of Aggressive fixed income was able to manage the highest return of 10.8% for the month of November 2013.
- ✓ UBL Fund Managers launched a new fund 'UBL Principal Preservation Fund' under the category of Islamic Fund of Funds on November 7, 2013.

Top Line Metrics

Fund category	Net Sales (PKR Million)			Assets under Management (PKR Million)			Return (%)*		
	Nov-13	Oct-13	MoM	Nov-13	Oct-13	MoM	Nov-13	Oct-13	MoM
Open end funds									
Equity	(879)	(748)	-18%	355	337	5%	10.6%	1.3%	700%
Income	(525)	(443)	-18%	50,158	50,854	-1%	6.8%	8.6%	-20%
Money Market	2,250	(681)	431%	135,983	130,899	4%	6.9%	8.1%	-15%
Aggressive Fixed Income	(120)	(572)	79%	4,880	5,221	-7%	10.8%	8.3%	29%
Asset Allocation	(265)	750	-135%	503	495	2%	1.8%	1.0%	71%
Balanced	(64)	(122)	47%	2,605	1,622	61%	4.6%	2.1%	121%
Capital Protected	(1)	(0)	-498%	372	370	1%	0.8%	0.6%	25%
Commodities	(1)	(4)	69%	7,893	7,034	12%	-4.1%	0.1%	-2930%
Fund of Funds	(4)	(5)	27%	488	866	-44%	2.4%	0.9%	160%
Index Tracker	(2)	3	-155%	376	382	-2%	6.1%	4.2%	47%
Islamic Equity	(275)	43	-743%	9,283	9,166	1%	5.3%	3.7%	40%
Islamic Income	286	(261)	210%	74,236	68,547	8%	10.5%	7.4%	42%
Islamic Money Market	(228)	219	-204%	16,960	16,162	5%	6.1%	7.4%	-17%
Islamic Aggressive Fixed Income	(36)	117	-130%	1,256	1,267	-1%	9.8%	8.9%	11%
Islamic Asset Allocation	(31)	(3)	-852%	2,421	2,777	-13%	3.4%	2.5%	35%
Islamic Balanced Fund	(126)	6	-2300%	1,510	1,484	2%	3.0%	2.3%	27%
Islamic Capital Protected Fund	(1)	(1)	-44%	36,587	36,473	0%	1.9%	1.2%	59%
Islamic Fund of Funds	(37)	(21)	-76%	974	920	6%	1.7%	2.0%	-14%
Islamic Index Tracker	10	(6)	256%	3,308	3,225	3%	4.9%	4.7%	4%
	(49)	(1,729)	97%	350,149	338,101	4%			
Close end funds									
Equity	-	-	-	16,451	15,009	10%	10%	3%	267%
Balanced	-	-	-	910	875	4%	4%	-1%	692%
Income	-	-	-	1,077	1,146	-6%	6%	9%	-30%
	-	-	-	18,438	17,029	8%			
Pension funds									
General Pension Fund	28	46	-39%	1,953	2,213	-12%	5.8%	6.2%	-6%
Islamic Pension Fund	59	113	-48%	3,063	3,247	-6%	8.0%	5.2%	54%
	87	158	-45%	5,016	5,460	-8%			
	37	(1,570)	102%	373,604	360,590	-3%			

* Based on weighted average return of industry

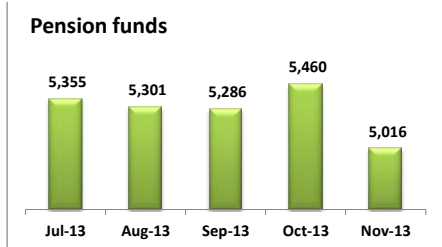
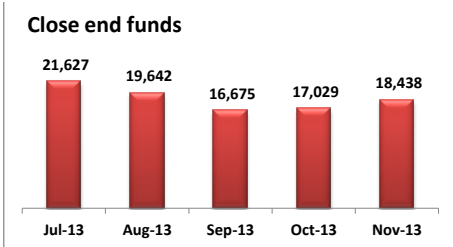
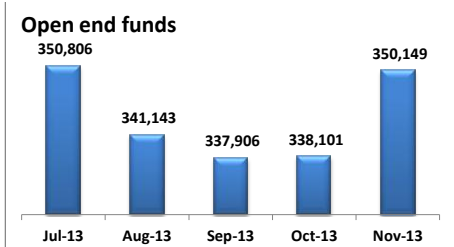
SALES (PKR in Million)



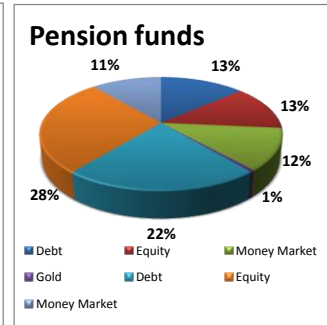
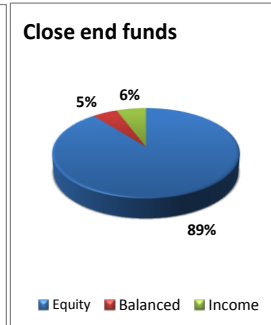
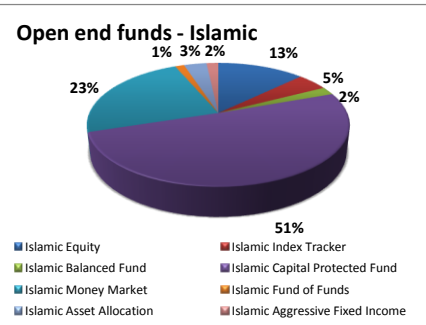
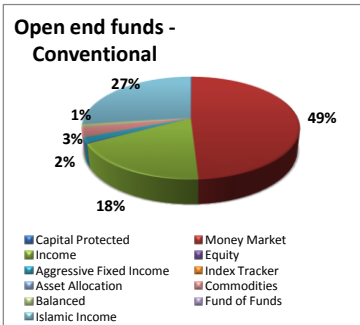
NET ASSETS (PKR in Million)

Increase in Net Assets



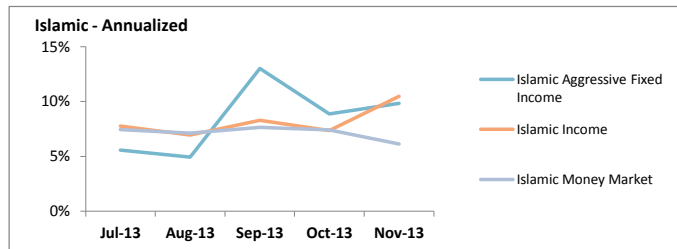
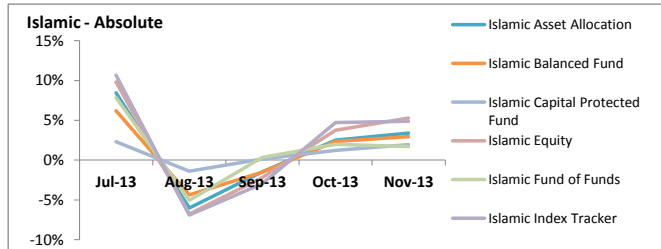
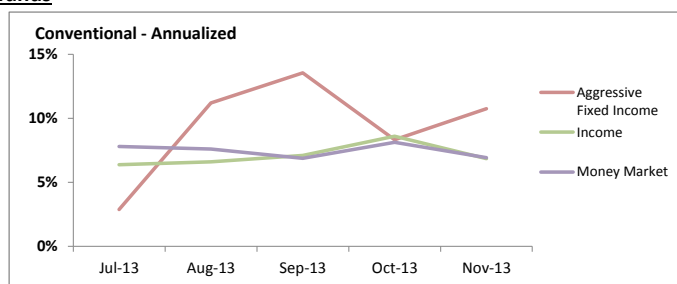
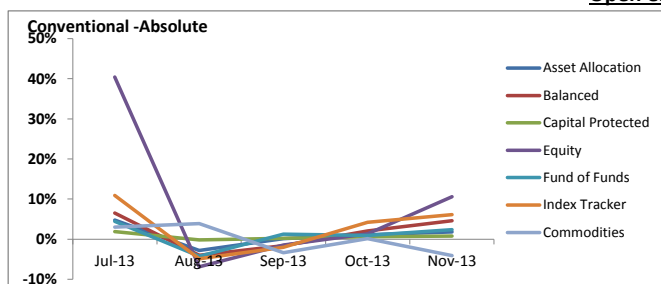


Fund category as at November 30, 2013

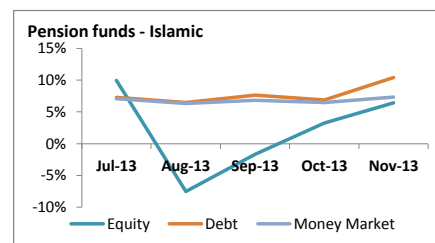
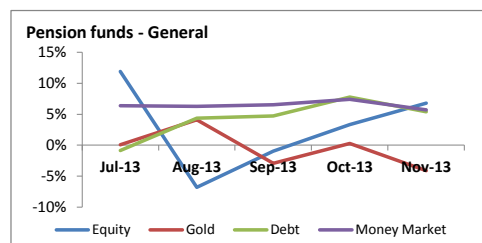
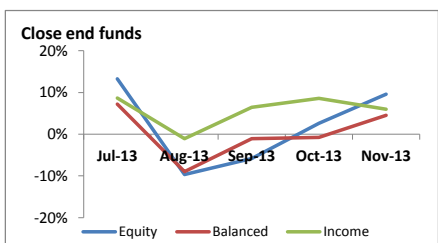


RETURN (Monthly - %) *

Open end funds



Close end funds and pension funds



* Based on weighted average return of industry

NOTE: The information pertaining to sales & redemptions does not reflect the complete industry for the month of November as it doesn't include data from UBL Fund Managers, Alfalah GHP Investment, Faysal Asset Management, National Asset Management Company Limited and National Investment Trust Limited as the data was not received from them till the date of this publication.
Also, the weighted average return of the industry does not reflect complete industry return as the data from funds of Alfalah GHP Investment Management Limited and UBL Fund Managers Limited was not received till the date of this publication.