



### Overall results

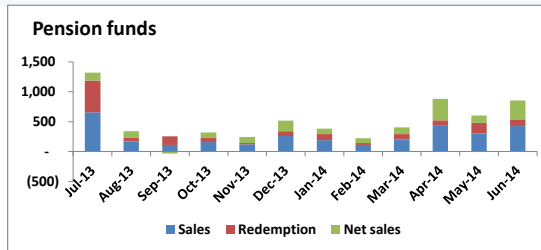
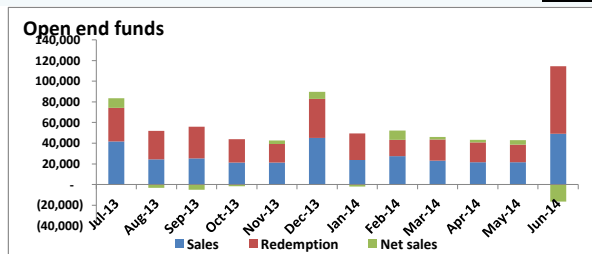
- ✓ Industry sales for the month of June 2014 were PKR 49,459 million and year to date sales were 342,279 million. Redemption for the month totaled as PKR 65,644 million and year to date were PKR 327,799 million .
- ✓ Total Mutual Fund Assets under management (AuM) as of June 2014 were PKR 416,916 million.
- ✓ Three funds were launched in the month. Two under the category of Islamic Fund of Funds and one under the category of Islamic Capital Protected Fund.
- ✓ The Islamic Aggressive Fixed Income was at the top with the return of 38.2%.

### Top Line Metrics

Fund category	Net Sales (PKR Million)			Assets under Management (PKR Million)			Return (%)*		
	Jun-14	May-14	MoM	Jun-14	May-14	MoM	Jun-14	May-14	MoM
<b>Open end funds</b>									
Equity	(396)	2,422	-116%	89,179	98,567	-10%	-7.3%	3.9%	-286%
Income	(832)	2,083	-140%	62,263	63,390	-2%	4.0%	1.2%	243%
Money Market	(18,835)	65	-29026%	117,274	143,503	-18%	8.2%	7.5%	10%
Aggressive Fixed Income	173	558	-69%	12,345	11,222	10%	28.3%	4.8%	489%
Asset Allocation	(42)	(62)	33%	6,406	6,490	-1%	-0.8%	0.8%	-190%
Balanced	24	(63)	138%	3,731	3,029	23%	-0.2%	1.9%	-112%
Capital Protected	(12)	(6)	-96%	2,692	3,053	-12%	0.8%	-0.1%	1001%
Commodities	(69)	0	-18784%	304	353	-14%	5.6%	-2.8%	302%
Fund of Funds	(7)	(3)	-102%	5,558	5,577	0%	-0.2%	2.2%	-109%
Index Tracker	32	4	632%	419	420	0%	-0.4%	2.6%	-115%
Islamic Equity	1,484	919	61%	27,605	24,819	11%	0.5%	2.5%	-78%
Islamic Income	(1,721)	(1,261)	-36%	36,269	39,801	-9%	8.3%	8.7%	-4%
Islamic Money Market	1,120	(339)	430%	5,300	5,386	-2%	6.0%	5.5%	9%
Islamic Aggressive Fixed Income	307	50	518%	2,253	1,775	27%	38.2%	9.6%	298%
Islamic Asset Allocation	6	9	-31%	1,014	1,158	-12%	-5.9%	0.7%	-930%
Islamic Balanced Fund	0	83	-100%	2,820	2,820	0%	-0.1%	1.7%	-106%
Islamic Capital Protected Fund	733	(0)	0%	1,332	536	148%	0.3%	0.8%	-57%
Islamic Fund of Funds	1,534	24	6417%	8,309	3,648	128%	0.4%	1.6%	-73%
Islamic Index Tracker	-	(66)	100%	1,176	901	31%	1.3%	1.7%	-21%
	(16,501)	4,415	-474%	386,248	416,445	-7%			
<b>Close end funds</b>									
Equity	-	-	-	20,290	20,898	-3%	-3%	4%	-176%
Balanced	-	-	-	1,076	1,108	-3%	0%	-9%	102%
Income	-	-	-	1,127	1,116	1%	11%	10%	14%
	-	-	-	22,494	23,122	-3%			
<b>Pension funds</b>									
General Pension Fund	210	90	132%	3,262	3,097	5%	5.1%	1.2%	314%
Islamic Pension Fund	107	35	201%	4,912	4,533	8%	2.4%	7.3%	-68%
	316	126	152%	8,174	7,629	7%			
	(16,185)	4,541	-456%	416,916	447,196	7%			

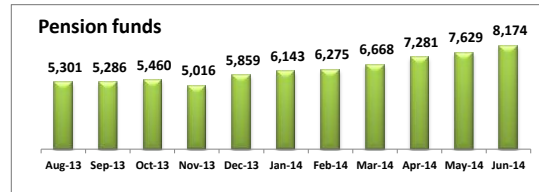
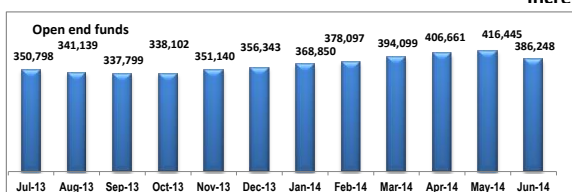
\* Based on weighted average return of industry

### SALES (PKR in Million)



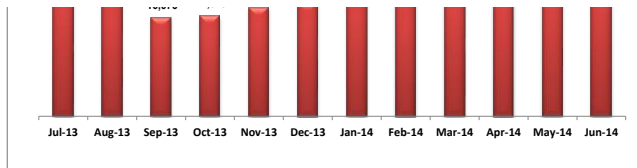
### NET ASSETS (PKR in Million)

Increase in Net Assets

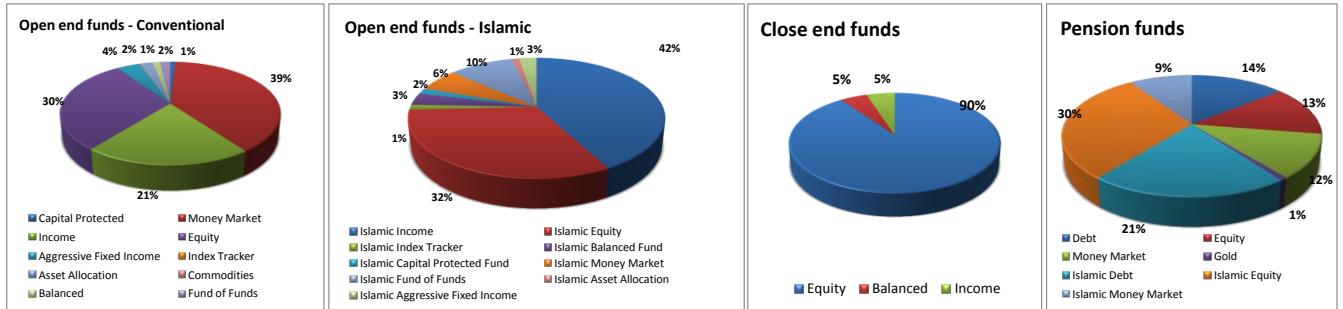


### Close end funds



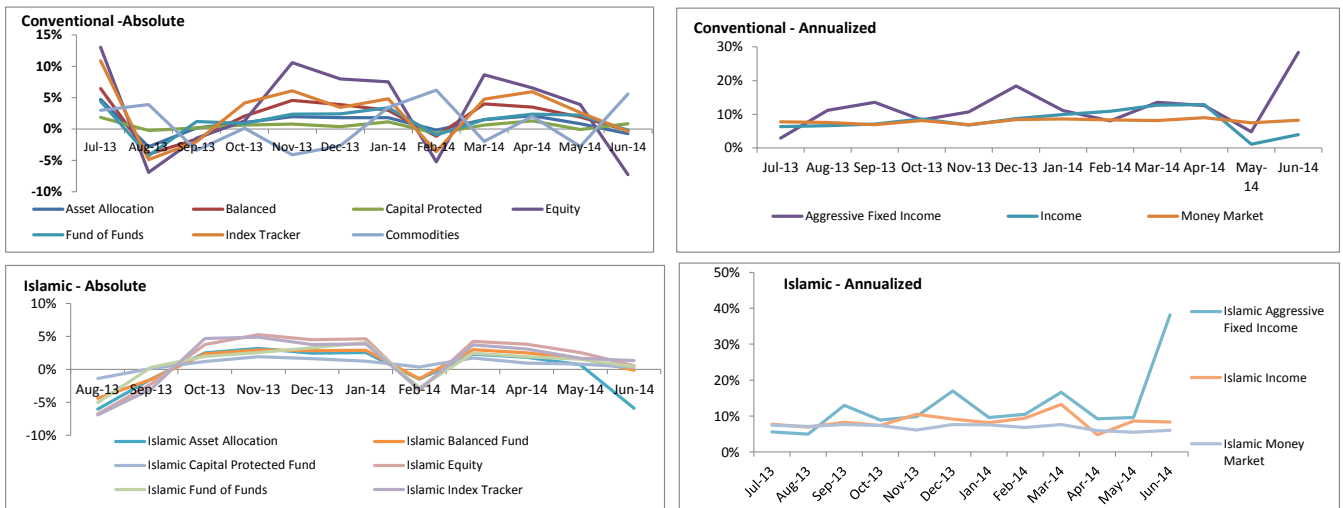


**Fund category as at June 31, 2014**

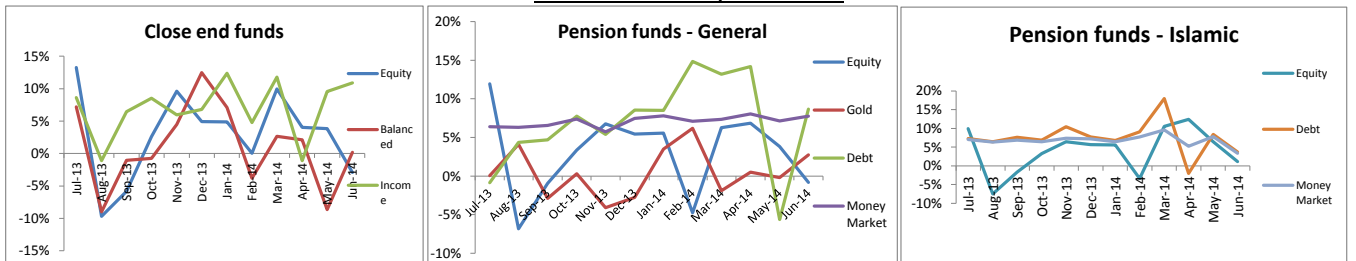


**RETURN (Monthly - %) \***

**Open end funds**



**Close end funds and pension funds**



\* Based on weighted average return of industry

**NOTE:**

The information pertaining to sales, redemptions and net sales for the month June 2014 does not reflect the complete industry picture as it does not include data from PICIC Funds, KASB Funds, Al Meezan Funds, Faysal Asset, Habib Asset Management Ltd, NAMCO Fund, NIT Fund, Safeway Fund and MCB-Arif Habib Funds as the data was not received from them till the date of this publication. ABL AMC Capital Protected Fund, MCB Dynamic Stock Fund, Pakistan Premier Fund, UBL Principal Protected Fund I were matured.