



### MONTHLY FACT SHEET - OPEN END FUNDS OCTOBER 31, 2014

#### Highlights

**PKR 411,725 million** ↑ 5%

(PKR 390,943 million in Septmeber 2014)

Total assets as at October 2014

**PKR 118,242 million** ↑ 4%

(PKR 113,368 million in September 2014)

Highest assets in the Money market category as at October 2014

**17.95 % Return on Aggressive Fixed Income** ↑ 0.5times

(11.79 % in September 2014)

Highest return for the month of October 2014

**PKR 8,215 million** ↑ 32%

(PKR 6,208 million in September 2014)

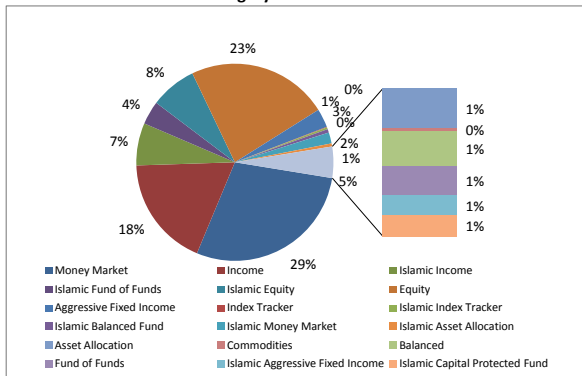
Total Net sales for the period October 2014

#### Reasons

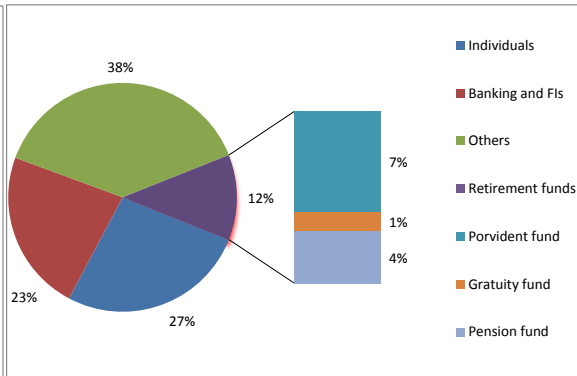
The month saw 2 new funds launching in Fund of Funds category. KSE-100 Index advanced by around 2% to close at 30,377 levels and KMI-30 Index advanced by around 1% to close at 48,699 levels. Over the last one year, we have witnessed a shift in government borrowing from short-term T-Bills to long-term PIBs to reduce roll over or refinancing risk that pushed up the yields on the PIBs from 80 basis points to 100 basis points. Resultantly, spread of 3 years PIBs over T-Bills increased to around 2.6% making PIB very attractive investment avenue for medium to long term investors.

#### Industry Size - Assets under Management

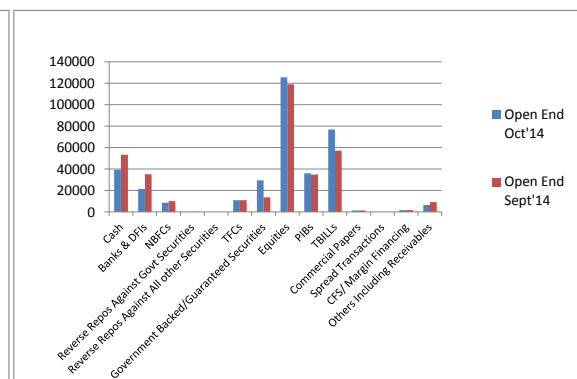
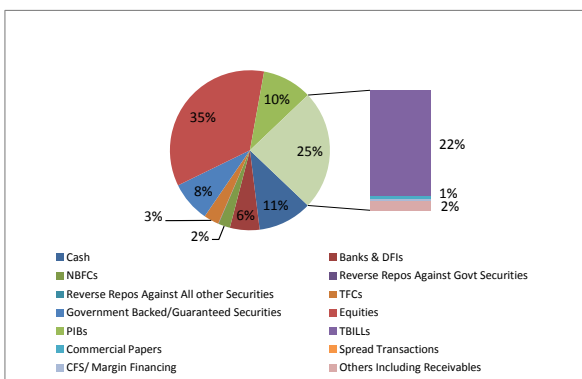
Category wise



Unit Holder Pattern



#### Asset Allocation

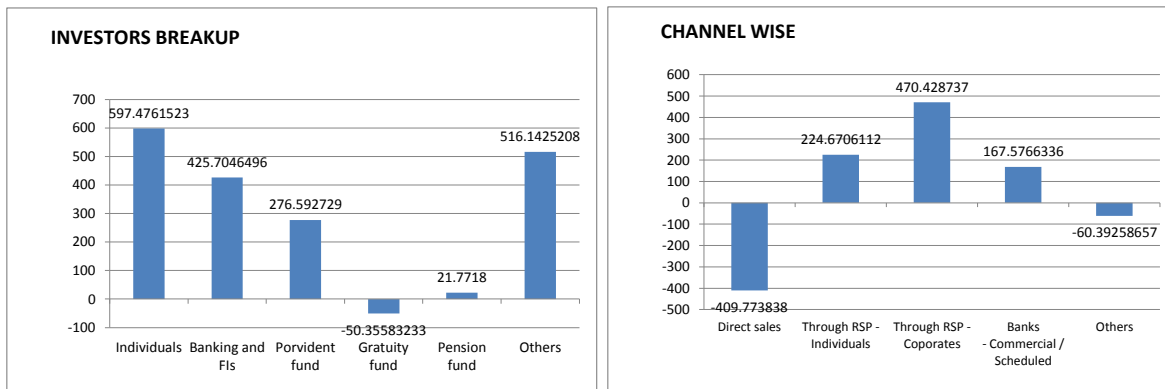


## Return (Monthly - %) \*

Category	October'14	September'14
Money Market	8.54%	8.45%
Income	17.22%	10.98%
Islamic Income	6.73%	5.41%
Islamic Fund of Funds	1.68%	3.50%
Islamic Equity	2.59%	6.17%
Equity	5.00%	4.13%
Aggressive Fixed Income	17.95%	11.79%
Index Tracker	1.62%	3.42%
Islamic Index Tracker	0.50%	3.80%
Islamic Balanced Fund	1.46%	3.75%
Islamic Money Market	6.68%	7.02%
Islamic Asset Allocation	2.88%	4.15%
Asset Allocation	2.51%	2.93%
Commodities	-2.24%	-4.65%
Balanced	2.77%	4.01%
Fund of Funds	2.16%	4.04%
Islamic Aggressive Fixed Income	7.05%	10.37%
Islamic Capital Protected Fund	2.49%	2.88%

\* Based on weighted average return of industry

## Net Sales (PKR Millions)







**NOTE:**

The information pertaining to sales, redemptions and net sales for the month October 2014 does not reflect the complete industry picture as it does not include data from AKD Investment, Alfalah GHP Investment, MCB-Arif Habib Savings and Investments Limited and UBL Funds as the data was not received from them till the date of this publication.



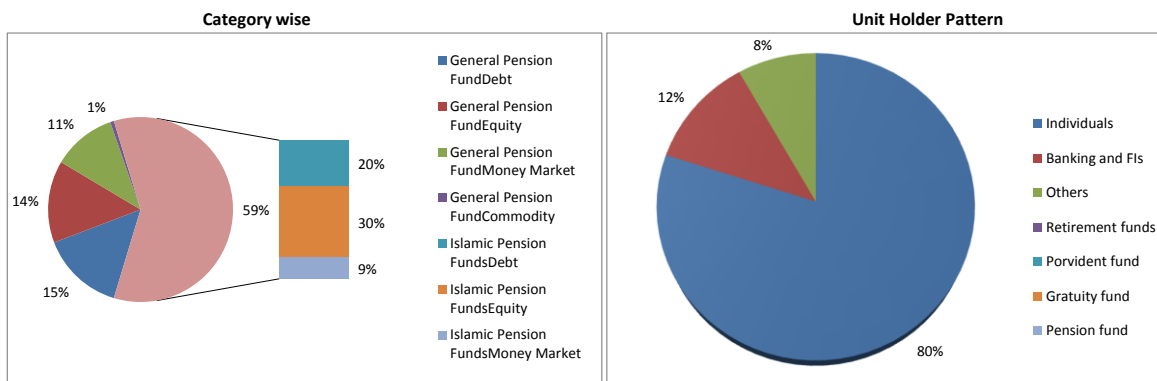
### Highlights

<p><b>PKR 9,224 million</b>  4 %</p> <p>( PKR 8,911 million in September 2014)</p> <p>Total assets as at October 2014</p>	<p><b>PKR 2,786 million</b>  5 %</p> <p>( PKR 2,646 million in September 2014)</p> <p>Highest assets in the equity sub fund category of funds as at October 2014</p>
<p><b>26.02 % Return on Debt Sub Fund</b>  1 times</p> <p>(12.35 % in September 2014)</p> <p>Highest return for the month of October 2014</p>	<p><b>PKR 125 million</b>  1.7times</p> <p>( PKR 45 million in September 2014)</p> <p>Total Net sales for the period October 2014</p>

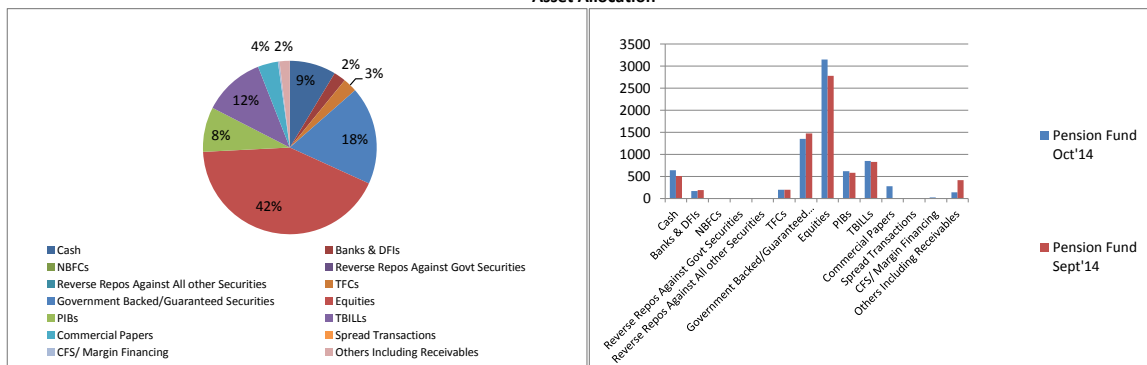
### Reasons

The month saw 2 new funds launching in Fund of Funds category. KSE-100 Index advanced by around 2% to close at 30,377 levels and KMI-30 Index advanced by around 1% to close at 48,699 levels. Over the last one year, we have witnessed a shift in government borrowing from short-term T-Bills to long-term PIBs to reduce roll over or refinancing risk that pushed up the yields on the PIBs from 80 basis points to 100 basis points. Resultantly, spread of 3 years PIBs over T-Bills increased to around 2.6% making PIB very attractive investment avenue for medium to long term investors.

### Industry Size - Assets under Management



### Asset Allocation

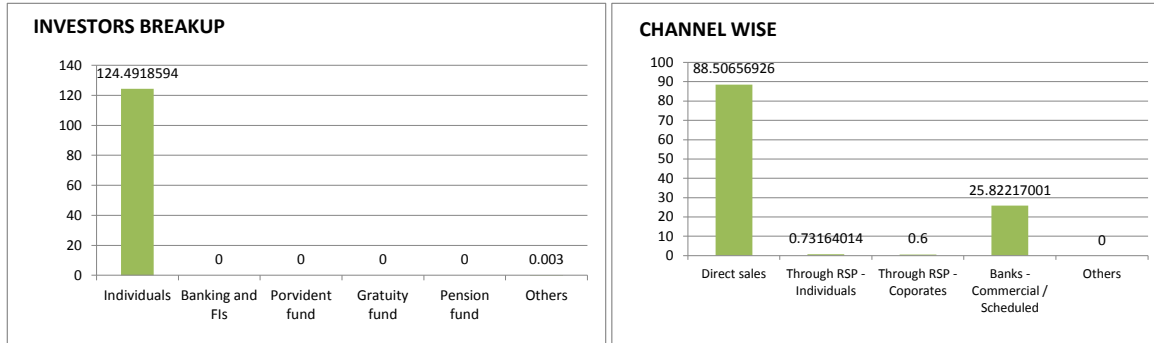


### Return (Monthly - %) \*

Pension Funds	October'14	September'14
General Pension Fund	37.86%	24.42%
Islamic Pension Fund	15.34%	14.39%

\* Based on weighted average return of industry

### Net Sales (PKR Millions)




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### Highlights

**PKR 18,689 million**  1%  
 ( PKR 18,584 million in September 2014)  
 Total assets as at October 2014

**PKR 17,532 million**  1%  
 ( PKR 17,430 million in September 2014)  
 Highest assets in the equity category of funds as at October 2014

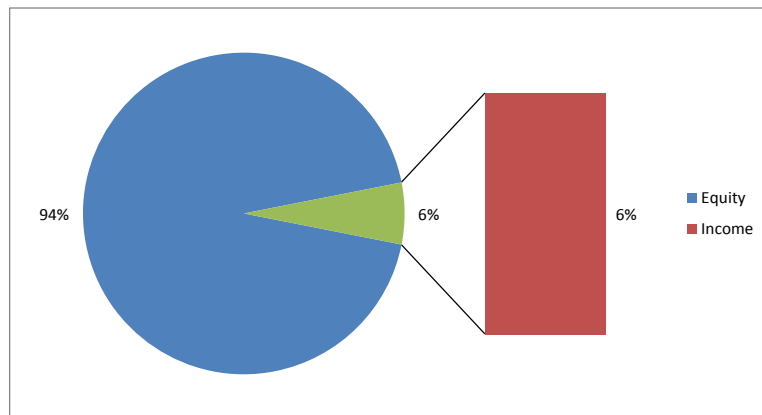
**2.65 % Return on Income**  0.6 times  
 ( 7.43% in September 2014)  
 Highest return for the month of October 2014

### Reasons

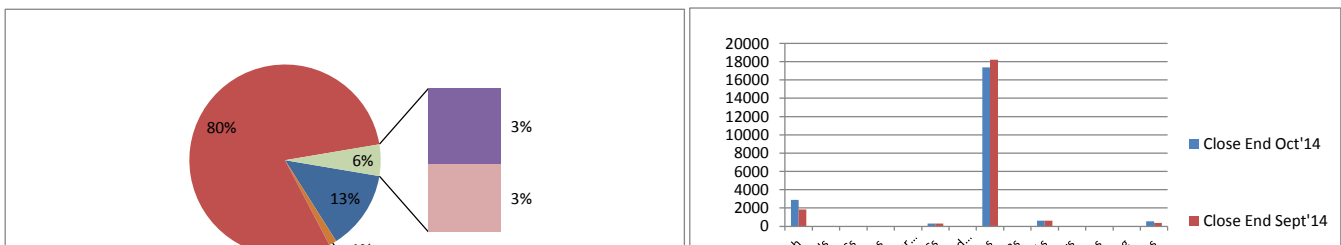
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### Industry Size - Assets under Management

Category wise



Asset Allocation





### Return (Monthly - %) \*

Category	October'14	September'14
Equity	1.45%	2.74%
Income	2.65%	7.43%

\* Based on weighted average return of industry

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