



ALFALAH GHP

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Abdul Aziz Anis Chief Executive Officer



Alfalagh GHP Investment Management Limited (AGIM) is as an Asset Management and Investment Advisory Company, licensed by SECP under the Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The company was incorporated on October 18, 2004 as a public limited company under the

Companies Ordinance, 1984. The certificate of commencement of business was obtained on March 10, 2005.

Alfalagh GHP Investment Management Ltd. is a part of Abu Dhabi Group Company led by His Highness Sheikh Nahayan Mubarak Al Nahayan, the current Federal Education Minister in the UAE Government. The group is the single largest foreign investor group in Pakistan. The group is one of the largest in the Middle East and has diversified business interests across the Middle East, Africa and Asia comprising oil and gas exploration, hospitality services, communications, banking, financial services, automobile industry and property development.

The sponsor of AGIM is Bank Alfalah which has nominated three directors on the Board. Other Institutional investors include GHP Arbitrium Holdings Ltd. (is a premier portfolio management and investment counselling company with its head office in Switzerland) and MAB Investments Inc (private investment holding company of H.H. Sheikh Nahayan Mubarak Al Nahayan)

Currently AGIM has been rated as 'AM3' by Pakistan Credit Rating Agency (PACRA). The rating reflects the company's strong capacity to manage the risks inherent in asset management and the asset manager meets high investment management industry standards and benchmarks.

Board of Directors

Syed Ali Sultan	Chairman / Director
Amin Dawood Saleh	Director
David Burlison	Director
Hans Peter Beier	Director
Kashif Abdur Rahman	Director
Suleman Hudda	Director
Abdul Aziz Anis	Chief Executive Officer

Senior Management

Omer Bashir Mirza	Chief Financial Officer & Company Secretary
Ather H. Medina	Chief Investment Officer
Faysal Khan	Head of Risk Management & Compliance
Zeeshan Khalil	VP - Portfolio
Muhammad Salman Ali	Head of IT

Total number of funds	:	5
Assets under Management as of June-2013	:	PKR 4.25 billion
Asset Manager Rating	:	AM3 by PACRA (May 17, 2012)
Auditor	:	A. F. Ferguson & Co.

For Year Ended June 30

Funds Under Management	Rating	Net Assets (as of June 30, 2013) PKR millions	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	Since Inception (or past 10 years whichever is less)
Open-Ended Schemes - Money Market													
Alfalah GHP Cash Fund (12-03-2010) ¹	AA (P)	2,888							10.13%*	11.55%	11.01%	9.06%	39.17%
Open-Ended Schemes - Income													
Alfalah GHP Income Multiplier Fund (15-06-2007) ¹	BBB+ (P)	334				9.20%*	9.74%	3.24%	3.61%	-2.37%	-3.90%	11.23%	22.95%
Open-Ended Schemes - Asset Allocation													
Alfalah GHP Value Fund (29-10-2005) ¹	3 Star (P)	572			11.77%	24.53%	1.75%	2.74%	17.36%	5.65%	5.77%	30.11%	148.26%
Alfalah GHP Islamic Fund (04-09-2007) ¹	4 Star (P)	349					5.35%	8.63%	17.95%	10.15%	12.18%	36.25%	127.22%
Open-Ended Schemes - Equity													
Alfalah GHP Alpha Fund (09-09-2008) ¹	1 Star (P)	110						38.22%	24.76%	16.72%	2.63%	39.80%	188.76%

*Annualized
(P) - PACRA

Trustee

¹Central Depository Company of Pakistan Limited

²MCB Financial Services Limited

