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## Rehan N. Shaikh Chief Executive Officer



HBL Asset Management Limited (the Company) is a wholly owned subsidiary of HBL (Habib Bank Limited). The sponsor "HBL" is a leader in Pakistan's service industry. An extensive network of 1,464 domestic branches - the largest in Pakistan - and presence in 25 countries around the globe has enabled HBL to provide

comprehensive services that meet customer needs. HBL established operations in Pakistan in 1947 and was nationalized in 1974. In 2004, the Government of Pakistan handed over the management control to the Aga Khan Fund for Economic Development against 51% of the shareholding in HBL.

The Company was licensed by SECP in 2006 for Asset Management and Investment Advisory Services.

The Company launched its first Fund in 2007. The family of funds was increased to six by June 30, 2011. During the financial year 2011 - 2012 the Company has launched two Voluntary Pension Schemes. The Assets Under Management are PKR 17.47 billion as of June 30, 2013. Besides the Company has also fund of around Rs 14 billion under advisory.

### Board of Directors

<b>Towfiq Habib Chinoy</b>	Chairman
<b>Abid Sattar</b>	Director
<b>Aman Aziz Siddiqui</b>	Director
<b>Sadia Khan</b>	Director
<b>Syed Rizwan Haider</b>	Director
<b>Salahuddin Manzoor</b>	Director
<b>Saleem Amlani</b>	Director
<b>Rehan N. Shaikh</b>	Chief Executive Officer

### Senior Management

<b>Noman Ahmed Soomro</b>	Chief Financial Officer & Company Secretary
<b>Faisal Malik</b>	Head of Sales & Marketing
<b>Sadaf Adnan</b>	Head of Corporate Sales
<b>Rabia Mir</b>	Head of Research
<b>Noman Qurban</b>	Head of Compliance & Risk Management
<b>Rizwan Syed</b>	Head of Retail Sales
<b>Amir Khan</b>	Fund Manager
<b>Umar Farooq</b>	Fund Manager
<b>Wasim Akram</b>	Fund Manager

<b>Total number of funds</b>	: 8
<b>Assets under Management as of June-2013</b>	: PKR 17.47 billion
<b>Asset Manager Rating</b>	: AM3+ (Stable) by JCR-VIS (April 01, 2011)
<b>Auditor</b>	: KPMG Taseer Hadi & Co.

## For Year Ended June 30

Funds Under Management	Rating	Net Assets (as of June 30, 2013) PKR millions	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	Since Inception (or past 10 years whichever is less)
<b>Open-Ended Schemes - Money Market</b>													
HBL Islamic Money Market Fund (09-05-2011)	AA (J)	439								10.46*	10.33%	8.45%	21.40%
HBL Money Market Fund (12-07-2010)	AA (J)	10,381								11.96%*	11.53%	9.28%	35.86%
<b>Open-Ended Schemes - Income</b>													
HBL Income Fund (15-03-2007)	A (J)	1,947				9.24%*	9.39%	4.20%	13.60%	13.49%	12.35%	7.69%	82.43%
<b>Open-Ended Schemes - Balanced</b>													
HBL Multi Asset Fund (14-12-2007)	3 Star (J)	572					-2.73%	-13.22%	19.17%	23.55%	12.67%	37.59%	92.69%
<b>Open-Ended Schemes - Equity</b>													
HBL Stock Fund (27-08-2007)	4 Star (J)	3,230					-1.47%	-17.80%	19.52%	28.20%	11.00%	44.42%	98.92%
HBL Islamic Stock Fund (09-05-2011)	N/A	470								2.50%	16.52%	44.86%	73.01%
<b>Pension Funds</b>													
<b>HBL Pension Fund (15-12-2011)</b>													
Equity	N/A	61									22.44%	45.43%	78.06%
Debt	N/A	92									8.05%*	8.91%	14.05%
Money Market	N/A	104									8.36%*	7.92%	13.21%
<b>HBL Islamic Pension Fund (15-12-2011)</b>													
Islamic Equity	N/A	56									19.93%	50.30%	80.25%
Islamic Debt	N/A	54									6.95%*	8.67%	13.10%
Islamic Money Market	N/A	69									7.91%*	7.70%	12.69%