## /JS investments <br> Managing Mutual Funds Better!

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## Rashid Mansur <br> Chief Executive Officer



JS Investments Limited (JSIL), a public listed company, is the leading private sector Asset Management Company in Pakistan with AUMS over PKR 13 billion, spread across various mutual funds, pension funds and separately managed accounts.

It was incorporated in 1995 and is registered with Securities and Exchange Commission of Pakistan (SECP) to undertake investment advisory and asset management services. JSIL is also a member of Mutual Fund Association of Pakistan (MUFAP) and is listed on the Karachi Stock Exchange with a market capitalization of over PKR 825 million (as at July 31, 2013).

JSIL is sponsored by Jahangir Siddiqui and Company Limited and other founding institutional investors include INVESCO plc (formerly known as AMVESCAP plc) and the International Finance Corporation (IFC) - the private sector arm of the World Bank Group.

JSIL is part of Jahangir Siddiqui Group which maintains a strong presence in the commercial banking, Islamic banking, corporate finance, equity market operations, stock brokerage, consumer credit rating, micro finance, factoring and insurance sector. The group has offices throughout the major cities of Pakistan and manages its international operations from its London and Dubai offices. JS Group also has investments throughout Pakistan's economy, including industrial sector, technology, media, commercial real estate, energy and natural resources and aviation.

Board of Directors

| Munawar Alam Siddiqui | Chairman |
| :--- | :--- |
| Lt. General (Rtd.) Masood Parwaiz | Director |
| Mazharul Haq Siddiqui | Director |
| Nazar Mohammad Shaikh | Director |
| Sadeq Sayeed | Director |
| Suleman Lalani | Director |
| Rashid Mansur |  |
|  | Chief Executive Officer |

## Senior Management

| Muhammad Khawar Iqbal |  |
| :--- | :--- |
|  | Company Secretary |
| Ali Akhtar Ali | Chief Investment Officer |
| Maleeha Mimi Bangash | CSO/ Head of Product Development, <br> Distribution Channel and Financial <br> Institutions |
| Assad Hameed Khan | Head of Business Development |
| Huma Hasan Javaid | Head of HR \& Administration |
| Farooq Mobashir | Head of Information Technology |
| Saood Hasan | Head of Internal Audit |
| Zohaib Pervez | Head of Research \& Risk Management |
| Salman Shakoor | Head of Compliance |
| Malik Zafar Javaid | Head of Operations |

Total number of funds
Assets under Management as of June-2013
Asset Manager Rating

## Auditor

: 13
: PKR 13.07 billion
: AM2- (Stable) by JCR-VIS (August 28, 2013)
: M.Yousuf Adil Saleem \& Co, Chartered Accountants

For Year Ended June 30

| Funds Under Management | Rating | $\begin{aligned} & \text { Net Assets } \\ & \text { (as of June 30, 2013) } \\ & \text { PKR millions } \end{aligned}$ | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | Since Inception (or past 10 years whichever is less) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Open-Ended Schemes - Money Market |  |  |  |  |  |  |  |  |  |  |  |  |  |
| JS Cash Fund (29-03-2010) ${ }^{2}$ | AA+ (J). | 1,717 |  |  |  |  |  |  | 9.47\%* | 12.01\% | 11.69\% | 9.11\% | 39.84\%. |
| Open-Ended Schemes - Income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| JS Aggressive Income Fund (22-01-2008) ${ }^{1}$ | BBB- (J) | - |  |  |  |  | 9.34\%* | 7.82\% | -2.73\% | -1.99\% | 26.23\% |  |  |
| js Income Fund (26-08-2002) | A+ (P) | 821 | 6.26\% | 10.72\% | 12.40\% | 10.49\% | 9.87\% | 11.93\% | -8.29\% | 3.95\% | 13.10\% | 10.60\% | 109.37\% |
| js Islamic Government Securities Fund (05-06-2013) ${ }^{2}$ | AA- (P) | 450 |  |  |  |  |  |  |  |  |  | 6.51\% | 0.41\% |
| Open-Ended Schemes - Asset Allocation/Balanced/Funds of Funds |  |  |  |  |  |  |  |  |  |  |  |  |  |
| JS Aggressive Asset Allocation (28-06-2005) ${ }^{1}$ | NR | 176 |  | 0.62\% | 73.03\% | 27.08\% | -6.82\% | -62.65\% | 12.20\% | 16.62\% | 11.68\% | 22.51\% | 37.96\% |
| Unit Trust of Pakistan (27-10-1997) | NR | 1,270 | 19.48\% | 12.78\% | 32.07\% | 29.32\% | 3.07\% | -31.67\% | 14.05\% | 13.23\% | 16.60\% | 42.01\% | 276.57\% |
| JS Fund of Funds (31-10-2005) ${ }^{1}$ | NR | 84 |  |  | 6.64\% | 17.03\% | 10.82\% | -25.69\% | 13.99\% | 31.70\% | 20.00\% | 21.01\% | 126.68\% |
| Open-Ended Schemes - Equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| JS Large Capital Fund (14-05-2004) ${ }^{1}$ (Converted from coosed-end scheme to open-end scheme on september 27, 2010) | NR | 1,732 | 0.70\% | 14.22\% | 29.96\% | 36.90\% | 7.59\% | -47.56\% | 4.65\% | 38.38\% | 14.87\% | 54.55\% | 196.79\% |
| js islamic Fund ( $27-12-20002)^{1}$ | NR | 362 | 26.0i\% | 3.6\%\% | 36.42\% | 25.56\% | -10.03\% | -43.48\% | 15.02\% | 39.48\% | 25.84\% | 45.49\% | 233.036\% |
| JS KSE-30 Index fund (29-05-2006) | NR | 42 |  |  | 0.50\% | 41.10\% | -16.49\% | -43.64\% | 28.51\% | 27.12\% | 7.75\% | 30.75\% | 60.34\% |
| js Value Fund Limited (14-01-1996) | NR | 1,742 | 38.19\% | 8.58\% | 31.50\% | 38.60\% | 39.13\% | -50.45\% | -11.43\% | 25.89\% | 15.25\% | 64.30\% | 135.39\% |
| Converted from Closed-end scheme to Open-end scheme on June 28, 2013 |  |  |  |  |  |  |  |  |  |  |  |  |  |

Closed-Ended Schemes - Equity
Pension Funds

*Annualized
(J) - JCR-VIS
(P) - PACRA

Trustee
${ }^{1}$ Central Depository Company of Pakistan Limited
${ }^{2}$ MCB Financial Services Limited

