



NBP Fullerton  
Asset Management Ltd.  
A Subsidiary of  
National Bank of Pakistan

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## Dr. Amjad Waheed, CFA Chief Executive Officer



NBP Fullerton Asset Management Limited (NAFA) was incorporated on August 24, 2005. NAFA is a Non-Banking Finance Company with a license to perform Asset Management Services as per the NBFC Rules, 2003. The main sponsors of NAFA are National Bank of Pakistan and Alexandra Fund Management Pte. Ltd., (a

member of Fullerton Fund Management Group, Singapore, which in-turn is a wholly owned subsidiary of Temasek Holdings, Singapore). NAFA's main area of business is Investment Management; more specifically floating and managing mutual funds, providing investment advisory and discretionary portfolio management services.

Based on proficient management team, sound quality of systems and processes, sponsors' strength, diverse product base and performance of funds under management, PACRA has given NAFA rating of 'AM2' (very high investment management standards). NAFA is rated among the top four Asset Management Companies in Pakistan, NAFA is presently managing 12 open ended mutual funds, 2 pension funds and several investment advisory portfolios with total asset under its management of over Rs 45 billion "as of June 30, 2013".

### Board of Directors

<b>Asif Hasan</b>	Chairman
<b>Amir Shehzad</b>	Director
<b>Kamal Amir Chinoy</b>	Director
<b>Khalid Mahmood</b>	Director
<b>Koh Boon San</b>	Director
<b>Shehryar Faruque</b>	Director
<b>Wah Geok Sum</b>	Director
<b>Dr. Amjad Waheed, CFA</b>	Chief Executive Officer

### Senior Management

<b>Muhammad Murtaza Ali</b>	Chief Financial Officer & Company Secretary
<b>Sajjad Anwar</b>	Chief Investment Officer
<b>Zeeshan</b>	Chief Operating Officer
<b>Muhammad Ali</b>	Head of Fixed Income
<b>Suleman Akhtar</b>	Head of Research
<b>Amanullah Inayat Ali</b>	Head of Internal Auditor
<b>Ozair Ali Khan</b>	Head of IT
<b>Ahmad Nouman</b>	Head of Risk Management

<b>Total number of funds</b>	: 12
<b>Assets under Management as of June-2013</b>	: PKR 45.15 billion
<b>Asset Manager Rating</b>	: AM2 by PACRA (March 6, 2013)
<b>Auditor</b>	: Anjum Asim Shahid Rahman & Co., Chartered Accountants

For Year Ended June 30

Funds Under Management	Rating	Net Assets (as of June 30, 2013) PKR millions	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	Since Inception (or past 10 years whichever is less)
<b>Open-Ended Schemes - Money Market</b>													
NAFA Government Securities Liquid Fund (16-05-2009)	AAA (P)	12,402						11.56%*	10.53%	11.46%	10.88%	8.66%	50.55%
NAFA Money Market Fund (24-02-2012)	AA (P)	15,677									10.28%*	9.17%	13.11%
<b>Open-Ended Schemes - Income</b>													
NAFA Income Fund (29-03-2008)	A- (P)	490					8.27%*	3.91%	8.69%	-4.24%	-6.90%	6.91%	9.91%
NAFA Financial Sector Income Fund (28-10-2011)	A+(P)	4,962									12.42%*	9.27%	18.42%
NAFA Income Opportunity Fund (22-04-2006)	BBB + (P)	1,869			10.13%*	10.76%	9.85%	5.49%	5.81%	5.49%	-0.54%	10.33%	60.25%
(Formerly: NAFA Cash Fund)													
NAFA Savings Plus Fund (21-11-2009)	AA- (P)	3,053							9.87%*	10.64%	11.04%	8.76%	41.61%
NAFA Riba Free Savings Fund (21-08-2010)	AA- (P)	3,028								10.39%*	10.83%	8.72%	31.26%
NAFA Islamic Aggressive Income Fund (29-10-2007)	BBB+ (P)	166					8.30%*	-4.41%	-4.87%	9.04%	19.07%	6.80%	33.12%
(Formerly: NAFA Islamic Income Fund)													
<b>Open-Ended Schemes - Asset Allocation/Balanced</b>													
NAFA Asset Allocation Fund (21-08-2010)	NR	1,151								19.45%	14.38%	31.99%	80.34%
NAFA Multi Asset Fund (22-01-2007)	NR	800				28.96%	5.12%	-22.56%	12.38%	25.30%	15.54%	34.12%	129.07%
NAFA Islamic Multi Asset Fund (29-10-2007)	NR	433					-4.64%	-10.09%	17.46%	28.44%	13.26%	36.29%	99.66%
<b>Open-Ended Schemes - Equity</b>													
NAFA Stock Fund (22-01-2007)	NR	1,123				43.47%	-3.18%	-45.63%	16.74%	28.37%	21.98%	54.95%	113.91%

\*Annualized  
(P) - PACRA

**Trustee**  
Central Depository Company of Pakistan Limited

