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Maheen Rahman Chief Executive Officer



Alfalah GHP Investment Management Limited (AGIM) is as an Asset Management and Investment Advisory Company, licensed by SECP under the Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The company was incorporated on October 18, 2004 as a public limited company under the

Companies Ordinance, 1984. The certificate of commencement of business was obtained on March 10, 2005.

Alfalah GHP Investment Management Ltd. is a part of Abu Dhabi Group Company led by His Highness Sheikh Nahayan Mubarak Al Nahayan. The group is the single largest foreign investor group in Pakistan. The group is one of the largest in the Middle East and has diversified business interests across the Middle East, Africa and Asia comprising oil and gas exploration, hospitality services, communications, banking, financial services, automobile industry and property development.

The sponsor of AGIM is Bank Alfalah which has nominated two directors on the Board. Other Institutional investors include GHP Arbitrium Holdings Ltd. (is a premier portfolio management and investment counselling company with its head office in Switzerland) and MAB Investments Inc (private investment holding company of H.H. Sheikh Nahayan Mubarak Al Nahayan)

Currently AGIM has been rated as 'AM3+' by Pakistan Credit Rating Agency (PACRA). The rating reflects the company's strong capacity to manage the risks inherent in asset management and the asset manager meets high investment management industry standards and benchmarks. The Company has recently acquired IGI Funds Limited.

Board of Directors

Syed Ali Sultan	Chairman / Director
Hans Peter Beier	Director
Abid Naqvi	Director
Muhammad Asif Saad	Director
Amin Dawood Saleh	Director
David Burlison	Director
Maheen Rahman	Chief Executive Officer

Senior Management

Noman Ahmed Soomro	Chief Operating Officer
Shariq Hashmi	Head of Risk Management & Compliance
Nabeel Malik	Chief Investment Officer
Ather H Madina	Head of Corporate Strategy
Moin Uddin	Company Secretary & Head of Operations
Fawwad Ur Rahman	Head of IT
Syed Hyder Raza	Head of Finance

Total number of funds	: 11
Assets under Management as of June-2014:	PKR 10.80 billion
Asset Manager Rating	: AM3 by PACRA (June 20, 2014)
Auditor	: Anjum Asim Shahid Rahman Chartered Accountants

For Year Ended June 30, 2014

Funds Under Management	Rating	Net Assets (as of June 30, 2014) PKR millions	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	Since Inception (or past 10 years whichever is less)
Open-End Schemes - Money Market													
Alfalah GHP Cash Fund (12-03-2010) ²	AAA (P)	2,108						10.13%*	11.55%	11.01%	9.06%	8.09%	11.72%
IGI Money Market Fund (27-05-10) ¹	AA (P)	2,817						10.68%*	11.82%	11.82%	9.06%	8.17%	12.11%
Open-End Schemes - Income													
Alfalah GHP Income Multiplier Fund (15-06-2007) ¹	A- (P)	1,566			9.2%*	9.74%	3.24%	3.61%	-2.37%	-3.90%	11.23%	12.35%	5.41%
Alfalah GHP Sovereign Fund (10-05-2014) ¹	AA-(P)	514										8.87%*	8.87%
IGI Aggressive Income Fund (25-09-07) ¹	A-(P)	196				9.99%*	0.75%	-6.34%	-0.90%	21.42%	10.30%	7.64%	7.87%
IGI Income Fund (14-04-07) ¹	A+ (P)	1,956			9.67%*	9.85%	6.41%	11.12%	11.12%	11.19%	12.35%	8.04%	13.13%
IGI Islamic Income Fund (03-12-09) ¹	A+ (P)	104						9.03%	10.20%	9.70%	7.31%	6.01%	9.77%
Open-End Schemes - Asset Allocation													
Alfalah GHP Value Fund (29-10-2005) ¹	3 Star (P)	561		11.77%	24.53%	1.75%	2.74%	17.36%	5.65%	5.77%	30.11%	19.52%	115.31%
Alfalah GHP Islamic Fund (04-09-2007) ¹	3 Star (P)	332				5.35%	8.63%	17.95%	10.15%	12.18%	36.25%	18.42%	169.08%
Open-End Schemes - Equity													
Alfalah GHP Alpha Fund (09-09-2008) ¹	1 Star (P)	204					38.22%	24.76%	16.72%	2.63%	39.80%	29.55%	274.10%
IGI Stock Fund (15-07-08)	5 Star (S/T), 4 Star (L/T)	440					32.90%	26.08%	29.97%	13.34%	66.41%	24.60%	413.09%

Annualized

(P) - PACRA

Trustee

¹Central Depository Company of Pakistan Limited (CDC)

²MCB Financial Services Limited

*Aggressive fixed income

