



NBP Fullerton
Asset Management Ltd.
A Subsidiary of
National Bank of Pakistan

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Dr. Amjad Waheed, CFA

Chief Executive Officer



NAFA is a Non-Banking Finance Company with a license to perform Asset Management and Investment Advisory Services as per the NBFC Rules, 2003. The main sponsors of NAFA are National Bank of Pakistan and Fullerton Fund Management Group, Singapore, which in-turn is a wholly owned subsidiary of Temasek Holdings,

Singapore. NAFA's main area of business is Investment Management; more specifically floating and managing mutual funds, providing investment advisory and discretionary portfolio management services.

Based on proficient management team, sound quality of systems and processes, sponsors' strength, diverse product base and performance of funds under management, PACRA has given NAFA rating of 'AM2' (very high investment management standards). NAFA is rated among the top four Asset Management Companies in Pakistan, NAFA is presently managing 14 open end mutual funds, 2 pension funds and several investment advisory portfolios with total assets under management of over Rs 44.49 Billion as of Aug 30, 2014.

Board of Directors

| | |
|---------------------------|-------------------------|
| Nausherwan Adil | Chairman |
| Aamir Sattar | Director |
| Abdul Hadi Palekar | Director |
| Wah Geok Sum | Director |
| Koh Boon San | Director |
| Shehryar Faruque | Director |
| Kamal Amir Chinoy | Director |
| Dr. Amjad Waheed | Chief Executive Officer |

Senior Management

| | |
|---------------------------------|--|
| Muhammad Murtaza Ali | Chief Financial Officer & Company Secretary |
| Sajjad Anwar, CFA | Chief Investment Officer |
| Zeeshan Quddus | Chief Operating Officer |
| Muhammad Ali, CFA, FRM | Head of Fixed Income |
| Syed Suleman Akhtar, CFA | Head of Research |
| Tahir Lateef | Head of Internal Auditor |
| Ozair Ali Khan | Head of IT |
| Ahmad Nouman, CFA, FRM | Head of Risk Management |
| Samiuddin Ahmed | County Head Corporate Marketing & Slaes |

| | |
|--|--|
| Total number of funds | : 18 |
| Assets under Management as of June-2014 | : PKR 40.52 billion |
| Asset Manager Rating | : AM2 by PACRA (March 6, 2013) |
| Auditor | : Earnstand Young, Ford Rhodes Siddat Hyder & Co., CA's. |

For Year Ended June 30, 2014

| Funds Under Management | Rating | Net Assets (as of June 30, 2014) PKR millions | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | Since Inception (or past 10 years whichever is less) |
|---|-----------|---|------|---------|--------|--------|---------|--------|---------|---------|--------|--------|--|
| Open-End Schemes - Money Market | | | | | | | | | | | | | |
| NAFA Government Securities Liquid Fund (16-05-2009) | AAA (P) | 9,859 | | | | | 11.56%* | 10.53% | 11.46% | 10.88% | 8.66% | 8.12% | 62.79% |
| NAFA Money Market Fund (24-02-2012) | AA (P) | 11,911 | | | | | | | | 10.28%* | 9.17% | 8.21% | 22.40% |
| Open-End Schemes - Income | | | | | | | | | | | | | |
| NAFA Income Fund (29-03-2008) | A- (P) | 501 | | | | 8.27%* | 3.91% | 8.69% | -4.24% | -6.90% | 6.91% | 2.31% | 12.45% |
| NAFA Financial Sector Income Fund (28-10-2011) | A+(P) | 2,177 | | | | | | | | 12.42%* | 9.27% | 7.94% | 27.83% |
| NAFA Income Opportunity Fund (22-04-2006) | BBB + (P) | 4,353 | | 10.13%* | 10.76% | 9.85% | 5.49% | 5.81% | 5.49% | -0.54% | 10.33% | 16.60% | 86.85% |
| (Formerly: NAFA Cash Fund) | | | | | | | | | | | | | |
| NAFA Savings Plus Fund (21-11-2009) | AA- (P) | 1,429 | | | | | | 9.87%* | 10.64% | 11.04% | 8.76% | 7.91% | 52.82% |
| NAFA Riba Free Savings Fund (21-08-2010) | AA- (P) | 1,657 | | | | | | | 10.39%* | 10.83% | 8.72% | 7.82% | 41.52% |
| NAFA Islamic Aggressive Income Fund (29-10-2007) | BBB + (P) | 431 | | | | 8.30%* | -4.41% | -4.87% | 9.04% | 19.07% | 6.80% | 13.65% | 51.28% |
| (Formerly: NAFA Islamic Income Fund) | | | | | | | | | | | | | |
| Open-End Schemes - Asset Allocation/Balanced | | | | | | | | | | | | | |
| NAFA Asset Allocation Fund (21-08-2010) | NR | 1,917 | | | | | | | 19.45% | 14.38% | 31.99% | 13.66% | 104.97% |
| NAFA Multi Asset Fund (22-01-2007) | NR | 1,026 | | | 28.96% | 5.12% | -22.56% | 12.38% | 25.30% | 15.54% | 34.12% | 25.41% | 187.28% |
| NAFA Islamic Multi Asset Allocation Fund (29-10-2007) | NR | 557 | | | | -4.64% | -10.09% | 17.46% | 28.44% | 13.26% | 36.29% | 22.23% | 144.05% |
| (Formerly NAFA Islamic Asset Allocation Fund) | | | | | | | | | | | | | |
| Open-End Schemes - Equity | | | | | | | | | | | | | |
| NAFA Stock Fund (22-01-2007) | NR | 1,805 | | | 43.47% | -3.18% | -45.63% | 16.74% | 28.37% | 21.98% | 54.95% | 36.33% | 191.61% |
| Pension Funds | | | | | | | | | | | | | |
| NaFa Pension Fund (02-07-13) | | | | | | | | | | | | | |
| Equity | | 106 | | | | | | | | | | 39.04% | 39.04% |
| Debt | | 90 | | | | | | | | | | 8.19% | 8.15% |
| Money Market | | 117 | | | | | | | | | | 7.59% | 7.55% |
| NaFa Islamic Pension Fund (02-07-13) | | | | | | | | | | | | | |
| Equity | | 51 | | | | | | | | | | 36.31% | 36.31% |
| Debt | | 53 | | | | | | | | | | 8.19% | 8.15% |
| Money Market | | 42 | | | | | | | | | | 7.53% | 7.49% |
| Open-End Schemes - Capital Protected | | | | | | | | | | | | | |
| NAFA Islamic Principal Protected Fund I (06-03-14) | | 16,41 | | | | | | | | | | 2.63% | 2.63% |
| NAFA Islamic Principal Protected Fund II (30-06-14) | | 792 | | | | | | | | | | 0.12% | 0.12% |

* Annualized

(P) - PACRA

Trustee

Central Depository Company of Pakistan Limited

