

Registered Office: 7th Floor, Emerald Tower, G-19, Block-5, Main Clifton Road, Clifton, Karachi. URL: www.hblasset.com UAN: (+92-21) 111-425-262 Fax: (+92-21) 35168455 Email:info@hblasset.com

Company Profile

HBL Asset Management Limited (HBL AML) is a wholly owned subsidiary of HBL, the largest commercial bank in Pakistan. The company was incorporated in February, 2006 as a public limited company under the Companies Ordinance 1984. It was licensed for Investment Advisory and Asset Management Services by the Securities and Exchange Commission of Pakistan in April, 2006. The company launched its first fund in 2007 and has developed a track record of strong and consistent growth over the past decade. With a nationwide foot print of retail and corporate clients, HBL AML is one of the largest private fund management company in the country. During the year 2016, HBL AML acquired PICIC Asset Management Company Limited which has subsequently merged into HBL AML. Our product suite includes both conventional and sharia-compliant portfolios and we are managing 14 open end mutual funds, two closed end funds along with two pension funds. HBL Asset Management is rated AM2 by JCR-VIS rating. HBL Asset Management is a Medium size company.

Board of Directors	
Mr. Towfiq Habib Chinoy	Chairman
Ms. Ava A. Cowasjee	Director
Mr. Rizwan Haider	Director
Mr. Nadeem Abdullah	Director
Mr. Salahuddin Manzoor	Director
Mr. Rayomond H. Kotwal	Director
Mr. Farid Ahmed Khan	Chief Executive Officer

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Mr. Muhammad Imran	Chief Investment Officer
Mr. Noman Qurban	Chief Financial Officer & Company Secretary
Mr. Mohammad Amir Khan	Head of Business Strategy & Product Development
Mr. Asher Matloob	Head of Internal Audit
Mr. Mubeen Ashraf Bhimani	Head of Compliance
Mr. Faisal Islam	Head of Information Technology
Mr. Sohail Anjum	Head of Operations

Manager Risk

Chief Executive Officer

Total number of funds

Assets Under Management as of June-2017 : PKR 56.1487 billion

AMC Management Quality Rating

Auditor

: Mr. Farid Ahmed Khan

: 20

Mr. Noman Ameer

: AM2+ (Stable) JCR-VIS (December 29, 2016) : A.F. Ferguson & Co. Chartered Accountants



HBL Asset Management Limited

For the Year Ended June 30

Funds Under Management	Rating (a	Net Assets as of June 30, 2017) PKR millions	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Since Inception (or past 10 years whichever is less)
Open-End Schemes - Money Market*													
HBL Money Market Fund (12-07-2010)**	AA (J)	3,942		-	-	11.96%	11.53%	9.28%	8.08%	8.77%	5.13%	6.45%	79.53%
HBL Cash Fund (Formerly: PICIC Cash Fund) (13-12-2010)**	•	5,954				11.68%	11.47%	9.07%	8.41%	10.31%	6.07%	7.15%	84.56%
Open-End Schemes - Income*													
HBL Income Fund (15-03-2007)**	A (J)	4,490	9.39%	4.20%	13.60%	13.49%	12.35%	7.69%	9.91%	12.44%	6.12%	4.64%	144.00%
HBL Government Securities Fund (Formerly: PICIC Income Fund) (24-07-2010)**		1,370	-	-	-	11.70%	11.85%		8.78%	11.75%	7.85%	5.54%	
Once Full Colonian Facility													
Open-End Schemes - Equity HBL Stock Fund (27-08-2007)**	(MFR-4 Star)1 year (MFR-3 Star) 2 Yea (MFR 3-Star) 3 Yea	r,	-1.47%	-17.80%	19.52%	28.20%	11.00%	44.42%	27.80%	8.26%	2.47%	23.89%	249.43%
HBL Energy Fund (Formerly: PICIC Energy Fund) (20-01-2006)**		795	7.28%	-12.20%	13.52%	31.09%	9.33%	30.01%	23.92%	8.18%	-2.86%	30.12%	237.62%
HBL Equity Fund (Formerly: PICIC Stock Fund) (26-09-2004)**	*	469	-	-	-	-			41.93%	11.15%		27.67%	
Closed-End Schemes - Equity													
PICIC Growth Fund (31-07-2004)**		14,583	-4.40%	-36.08%	14.45%	16.75%	3.19%	58.55%	35.41%	-0.72%	3.39%	25.36%	132.79%
PICIC Investment Fund (07-06-2004)**				-40.55%				54.85%	35.39%			23.18%	116.78%
Open-End Schemes - Capital Protected HBL Mustahekum Sarmaya Fund 1 (27-03-2015)**										1 720/	E // // //	(matured)	
HBL Mustanekum Samiaya Funu 1 (27-03-2015)										1./3%	3.44%	(matureu)	
Open-End Schemes - Balanced													
HBL Multi Asset Fund (14-12-2007)**	(MFR-3 Star) 1 Yea (MFR-3 Star) 2 Sta		-2.73%	-13.22%	19.17%	23.55%	12.67%	37.59%	24.09%	4.88%	5.90%	18.40%	214.42%
Open-End Schemes - Shariah Compliant Income*		756	-	-		10.46%	10.33%	8.45%	6.86%	6.70%	4.29%	4.19%	
HBL Islamic Money Market Fund (09-05-2011)**	*		-	-	-	10.46%	10.33%	8.45%	6.86% 0.81%	6.70% 8.37%	4.29% 4.82%	4.19% 5.52%	63.75% 20.85%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) [29-05-2014)**	*	756		-	5	10.46%	10.33%	8.45%					
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity	* AA (J) (MFR-2 Star) 1 Ye	756 489 ar 1,044	-	-	-	10.46%	10.33%	-					20.85%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)**	* AA (J)	756 489 ar 1,044		-	-	-	-	-	0.81% 30.67%	8.37% 11.80%	4.82% 1.00%	5.52% 24.51%	20.85% 217.84%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)**	* AA (J) (MFR-2 Star) 1 Ye	756 489 ar 1,044 ar (J)	-	-	-	-	-	-	0.81%	8.37%	4.82% 1.00%	5.52% 24.51%	20.85% 217.84%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)** Open End Scheme-Shariah Compliant Asset Allocation	* AA (J) (MFR-2 Star) 1 Ye	756 489 ar 1,044 ar (I) 547	-	-	-	-	-	-	0.81% 30.67%	8.37% 11.80%	4.82% 1.00% 10.96%	5.52% 24.51% 24.42%	20.85% 217.84% 73.40%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)** Open End Scheme-Shariah Compliant Asset Allocation	* AA (J) (MFR-2 Star) 1 Ye	756 489 ar 1,044 ar (J)	-	-	-	-	-	-	0.81% 30.67%	8.37% 11.80%	4.82% 1.00%	5.52% 24.51%	20.85% 217.84% 73.40%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)** Open End Scheme-Shariah Compliant Asset Allocation HBL Islamic Asset Allocation Fund (11-01-2016)**	AA (J) (MFR-2 Star) 1 Ye (MFR-1 Star) 3 Ye	756 489 ar 1,044 ar (I) 547	-	-	-	-	-	-	0.81% 30.67%	8.37% 11.80%	4.82% 1.00% 10.96%	5.52% 24.51% 24.42%	20.85% 217.84% 73.40%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)** Open-End Scheme-Shariah Compliant Asset Allocation HBL Islamic Asset Allocation Fund (11-01-2016)** Open-End Schemes - Shariah Compliant Fund of Funds HBL Islamic Financial Planning Fund (Active Allocation Plan) (19-06-2017)***	AA (J) (MFR-2 Star) 1 Ye (MFR-1 Star) 3 Ye	756 489 ar 1,044 ar (I) 547 2,623	-	-	-	-	-	-	0.81% 30.67%	8.37% 11.80%	4.82% 1.00% 10.96%	5.52% 24.51% 24.42% 9.83% 0.17%	20.85% 217.84% 73.40% 13.51%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)** Open End Scheme-Shariah Compliant Asset Allocation HBL Islamic Asset Allocation Fund (11-01-2016)** Open-End Schemes - Shariah Compliant Fund of Funds HBL Islamic Financial Planning Fund (Active Allocation Plan) (19-06-2017)*** HBL Islamic Financial Planning Fund (Consenative Allocation Plan) (19-06-2017)**	* AA (J) (MFR-2 Star) 1 Ye (MFR-1 Star) 3 Ye	756 489 ar 1,044 ar (I) 547 2,623	-		-	-	-	-	0.81% 30.67%	8.37% 11.80%	4.82% 1.00% 10.96%	5.52% 24.51% 24.42% 9.83% 0.17% 0.34%	20.85% 217.84% 73.40% 13.51% 0.17% 0.34%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)** Open End Scheme-Shariah Compliant Asset Allocation HBL Islamic Asset Allocation Fund (11-01-2016)**	* AA (J) (MFR-2 Star) 1 Ye (MFR-1 Star) 3 Ye	756 489 ar 1,044 ar (I) 547 2,623			-	-	-	-	0.81% 30.67%	8.37% 11.80%	4.82% 1.00% 10.96%	5.52% 24.51% 24.42% 9.83% 0.17%	20.85% 217.84% 73.40% 13.51% 0.17% 0.34%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)** Open End Scheme-Shariah Compliant Asset Allocation HBL Islamic Asset Allocation Fund (11-01-2016)** Open-End Schemes - Shariah Compliant Hund of Funds HBL Islamic Finandal Planning Fund (Active Allocation Plan) (19-06-2017)** HBL Islamic Finandal Planning Fund (Conservative Allocation Plan) (19-06-2017)*** HBL Islamic Finandal Planning Fund (Strategic Allocation Plan) (19-06-2017)*** Voluntary Pension Funds	* AA (J) (MFR-2 Star) 1 Ye (MFR-1 Star) 3 Ye	756 489 ar 1,044 ar (I) 547 2,623	-		-	-	-	-	0.81% 30.67%	8.37% 11.80%	4.82% 1.00% 10.96%	5.52% 24.51% 24.42% 9.83% 0.17% 0.34%	20.85% 217.84% 73.40% 13.51% 0.17% 0.34%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)** Open End Scheme-Shariah Compliant Asset Allocation HBL Islamic Asset Allocation Fund (11-01-2016)** Open-End Schemes - Shariah Compliant Fund of Funds HBL Islamic Finandal Planning Fund (Active Allocation Plan) (19-06-2017)*** HBL Islamic Finandal Planning Fund (Conservative Allocation Plan) (19-06-2017)*** HBL Islamic Finandal Planning Fund (Strategic Allocation Plan) (19-06-2017)*** Voluntary Pension Funds	* AA (J) (MFR-2 Star) 1 Ye (MFR-1 Star) 3 Ye	756 489 ar 1,044 ar (I) 547 2,623 194 58 4,226			-	-	16.52%	-	0.81% 30.67%	8.37% 11.80%	4.82% 1.00% 10.96%	5.52% 24.51% 24.42% 9.83% 0.17% 0.34%	20.85% 217.84% 73.40% 13.51% 0.17% 0.34% 0.51%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)** Open-End Schemes-Shariah Compliant Asset Allocation HBL Islamic Asset Allocation Fund (11-01-2016)** Open-End Schemes - Shariah Compliant Fund of Funds HBL Islamic Finandal Planning Fund (Active Allocation Plan) (19-06-2017)** HBL Islamic Finandal Planning Fund (Strategic Allocation Plan) (19-06-2017)*** HBL Islamic Financial Planning Fund (Strategic Allocation Plan) (19-06-2017)*** Voluntary Pension Funds HBL Pension Fund (15-12-2011)*** Equity Debt	* AA (J) (MFR-2 Star) 1 Ye (MFR-1 Star) 3 Ye	756 489 ar 1,044 ar (I) 547 2,623 194 58 4,226			-	-	16.52%	44.86% 	0.81% 30.67% 0.88%	8.37% 11.80% 24.49%	4.82% 1.00% 10.96% 3.35%	5.52% 24.51% 24.42% 9.83% 0.17% 0.34% 0.51% 27.33% 4.37%	20.85% 217.84% 73.40% 13.51% 0.17% 0.34% 0.51% 308.13% 58.26%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)** Open-End Scheme-Shariah Compliant Asset Allocation HBL Islamic Asset Allocation Fund (11-01-2016)** Open-End Schemes - Shariah Compliant Fund of Funds HBL Islamic Financial Planning Fund (Consenative Allocation Plan) (19-06-2017)** HBL Islamic Financial Planning Fund (Consenative Allocation Plan) (19-06-2017)** HBL Islamic Financial Planning Fund (Strategic Allocation Plan) (19-06-2017)** Voluntary Pension Funds HBL Pension Fund (15-12-2011)** Equity	* AA (J) (MFR-2 Star) 1 Ye (MFR-1 Star) 3 Ye	756 489 ar 1,044 ar (I) 547 2,623 194 58 4,226			-	-	16.52%	44.86% 	0.81% 30.67% 0.88%	8.37% 11.80% 24.49%	4.82% 1.00% 10.96% 3.35%	5.52% 24.51% 24.42% 9.83% 0.17% 0.51%	20.85% 217.84% 73.40% 13.51% 0.17% 0.34% 0.51% 308.13% 58.26%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)** Open-End Scheme-Shariah Compliant Asset Allocation HBL Islamic Asset Allocation Fund (11-01-2016)** Open-End Schemes - Shariah Compliant Fund of Funds HBL Islamic Financial Planning Fund (Active Allocation Plan) (19-06-2017)** HBL Islamic Financial Planning Fund (Strategic Allocation Plan) (19-06-2017)*** Voluntary Pension Funds HBL Pension Fund (15-12-2011)** Equity Debt Money Market Shariah Compliant Voluntary Pension Funds	* AA (J) (MFR-2 Star) 1 Ye (MFR-1 Star) 3 Ye	756 489 ar 1,044 ar (I) 547 2,623 194 58 4,226				-	16.52%	44.86% 	0.81% 30.67% 0.88%	8.37% 11.80% 24.49%	4.82% 1.00% 10.96% 3.35%	5.52% 24.51% 24.42% 9.83% 0.17% 0.34% 0.51% 27.33% 4.37%	20.85% 217.84% 73.40% 13.51% 0.17% 0.34% 0.51% 308.13% 58.26%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)** Open-End Schemes-Shariah Compliant Asset Allocation HBL Islamic Asset Allocation Fund (11-01-2016)** Open-End Schemes - Shariah Compliant Fund of Funds HBL Islamic Financial Planning Fund (Active Allocation Plan) (19-06-2017)*** HBL Islamic Financial Planning Fund (Strategic Allocation Plan) (19-06-2017)*** Voluntary Pension Funds HBL Pension Fund (15-12-2011)** Equity Debt Money Market Shariah Compliant Voluntary Pension Funds HBL Islamic Pension Fund (15-12-2011)**	* AA (J) (MFR-2 Star) 1 Ye (MFR-1 Star) 3 Ye	756 489 ar 1,044 ar (I) 547 2,623 194 58 4,226				-	16.52% 	44.86% 	0.81% 30.67% 0.88%	8.37% 11.80% 24.49%	4.82% 1.00% 10.96% 3.35%	5.52% 24.51% 24.42% 9.83% 0.17% 0.34% 0.51% 27.33% 4.37%	20.85% 217.84% 73.40% 13.51% 0.17% 0.34% 0.51% 308.13% 58.26% 45.72%
HBL Islamic Money Market Fund (09-05-2011)** Open-End Schemes - Shariah Compliant Income* HBL Islamic Income Fund (Formerly: PICIC Islamic Income Fund) (29-05-2014)** Open-End Schemes - Shariah Compliant Equity HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Stock Fund (09-05-2011)** HBL Islamic Equity Fund (Formerly: PICIC Islamic Stock Fund) (29-05-2014)** Open-End Scheme-Shariah Compliant Asset Allocation HBL Islamic Asset Allocation Fund (11-01-2016)** Open-End Schemes - Shariah Compliant Fund of Funds HBL Islamic Financial Planning Fund (Active Allocation Plan) (19-06-2017)** HBL Islamic Financial Planning Fund (Strategic Allocation Plan) (19-06-2017)*** Voluntary Pension Funds HBL Pension Fund (15-12-2011)** Equity Debt Money Market Shariah Compliant Voluntary Pension Funds	* AA (J) (MFR-2 Star) 1 Ye (MFR-1 Star) 3 Ye	756. 489 ar 1,044 ar (I) 547 2,623 194 58 4,226 243 178 154				-	16.52% 	44.86% 	0.81% 30.67% 0.88% 	8.37% 11.80% 24.49% 	4.82% 1.00% 10.96% 3.35% 	5.52% 24.42% 9.83% 0.17% 0.34% 0.51% 27.33% 4.37% 4.50%	20.85% 217.84% 73.40% 13.51% 0.17% 0.34% 0.51% 308.13% 58.26% 45.72%

*Annualized (J) - JCR-VIS

Trustee
**Central Depository Company of Pakistan Limited
***MCB Financial Services Limited

