

Registered Office: Lakson Square, Building # 2, Sarwar Shaheed Road, Karachi. UAN: (+92-21) 111-525-766 Fax: (+92-21) 35681653 Email: info@li.com.pk URL: www.li.com.pk

Company Profile

Lakson Investments Limited ("LI") is a continuation of Lakson's commitment to customers towards providing superior products at competitive prices. Our goal is to provide a complete suite of investment products and services managed in a transparent and ethical manner.

LI is licensed by the Securities & Exchange Commission of Pakistan to provide asset management and investment advisory services under the Non-Banking Finance Companies Rules, 2003 and Notified Entities Regulations, 2008.

Our experience, reputation, and commitment to integrity and independence not only set us apart, they are what drive us to succeed. We are acutely aware of the reputational risk the entire group will shoulder if we do not manage to perform at the highest level or put the interests of our investors first.

Lakson Investments is the only Pakistani AMC to offer both domestic and internationally focused funds covering domestic stocks, domestic money markets, domestic fixed income and developed markets. The funds are the Lakson Equity Fund (LEF), the Lakson Money Market Fund (LMMF), the Lakson Income Fund (LIF), the Lakson Tactical Fund (LTF), the Lakson Islamic Tactical Fund (LITF) and the Lakson Asset Allocation Developed Markets Fund (LAADMF). In addition to the open- end funds, Lakson Managed Accounts (LMA) offers bespoke investment management services for trusts, retirement funds, high net worth investors etc.

- LI is amongst the highest capitalized AMCs in Pakistan with more than twice the regulatory minimum paid up capital.
- Launched three funds in November 2009 the first firm in Pakistan to commence operations with three funds covering all basic asset classes.
- LI has a current management quality rating of "AM2+" which puts it in the top tier of the AMCs.
- Today, over 30% of the funds we manage are generated from within Lakson (Lakson owned companies and Sponsors wealth) and are invested alongside the funds of our clients.
- Lakson Investments currently manages around PKR 30 billion in assets under management including discretionary investment advisory clients, and six open end mutual funds.

Board of Directors

Mr. Iqbal Ali Lakhani Chairman Mr. A. Aziz H. Ebrahim Director Mr. Mahomed J. Jaffer Director Mr. Amin Mohammed Lakhani Director Mr. Jacques John Visser Director Mr. Daniel Scott Smaller Director

Mr. Babar Ali Lakhani Chief Executive Officer

Director

Senior Management

Mr. Zahid Zakiuddin

Mr. Kashif Mustafa **Executive Director & COO** Ms. Maimoona Raffat Chief Financial Officer & **Company Secretary** Mr. Mustafa O. Pasha, CFA Head of Investments Mr. Saifullah Kazmi **Head of Equities** Mr. Hassan Bin Nasir Head of Fixed Income Head of Research Ms. Sana Abdullah, CFA Ms. Tayyaba Azeem Head of Risk Mr. Junaid Arshad **Head of Compliance** Ms. Ana Mateen **Head of Investor Relations** Mr. Kashif Mustafa **Head of Operations**

Mr. Adeem Akhtar Head of Information Technology Ms. Hina Siddiqui **Head of Human Resources**

Ms. Sameera Ali Head of Marketing **Head of Transfer Agency** Mr. Muhammad Shahbaz Singapuri & Administration

Mr. Aziz Fagir Managing Partner Private Equity

Mr. Usman Mirza Partner Private Equity

Chief Executive Officer

Total number of funds

Assets Under Management as of June-2017 : PKR 14.1520 billion

AMC Management Quality Rating

Auditor

: Mr. Babar Ali Lakhani

: 6

: AM2+ PACRA (May 15, 2017)

Deloitte Yousuf Adil Chartered Accountants



Lakson Investments Limited

For the Year Ended June 30

Funds Under Management	Rating	Net Assets (as of June 30, 2017) PKR millions	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Since Inception (or past 10 years whichever is less
Open-End Schemes - Money Market*													
Lakson Money Market Fund (13-11-2009)	AA (P)	4,680	-	-	10.58%	11.69%	11.22%	8.76%	7.97%	8.54%	5.60%	6.80%	97.449
Open-End Schemes - Income*													
Lakson Income Fund (13-11-2009)	A+ (P)	3,624	-		11.19%	11.50%	11.60%	9.21%	8.38%	14.17%	8.57%	6.92%	117.039
Open-End Schemes - Equity													
Lakson Equity Fund (13-11-2009)	3 Star (P)	4,217	-		-0.66%	20.44%	9.74%	40.02%	32.15%	23.93%	10.60%	26.40%	320.919
05.101													
Open-End Schemes - Asset Allocation	1 -+ (1)	227					C 420/	10 530/	0.040/	7 700/	0.000/	0.010/	62.500
Lakson Asset Allocation Developed Markets Fund (10-10-2011)	1 star (J)	227						10.52%	9.64%	7.76%	8.00%	9.01%	
Lakson Tactical Fund	1 star (J)	1,226	-	-	-	-	5.85%	3.44%	4.24%	8.86%	6.85%	17.23%	55.639
(Formerly: Lakson Asset Allocation Global Commodities Fund) (10-10-2011	l)												
Once Ford Cohemics Charles Committee & Association													
Open-End Schemes - Shariah Compliant Asset Allocation								= +00/				0.000	
Lakson Islamic Tactical Fund	,	178	-	-	-	-	6.23%	5.46%	6.40%	4.96%	4.42%	8.99%	42.399
(Formerly: Lakson Asset Allocation Emerging Markets Fund) (10-10-2011)												

*Annualized (J) - JCR-VIS (P) - PACRA

Trustee Central Depository Company of Pakistan Limited

