



Alfalah Investments

Registered Office: 8-B, 8th Floor, Executive Tower, Dolmen City, Marine Drive, Clifton, Block-4, Karachi, Pakistan
UAN: (+92-21) 111-090-090 **Fax:** (+92-21) 35306752 **Email:** info@alfalahghp.com **URL:** www.alfalahghp.com

Company Profile

Alfalah GHP Investment Management Limited (AGIM) is an Asset Management and Investment Advisory Company, licensed by SECP under the Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The company was incorporated on October 18, 2004 as a public limited company under the Companies Ordinance, 1984. The certificate of commencement of business was obtained on March 10, 2005.

Alfalah GHP Investment Management Ltd. is a part of Abu Dhabi Group Company led by His Highness Sheikh Nahayan Mubarak Al Nahayan. The group is the single largest foreign investor group in Pakistan. The group is one of the largest in the Middle East and has diversified business interests across the Middle East, Africa and Asia comprising oil and gas exploration, hospitality services, communications, banking, financial services, automobile industry and property development.

The sponsor of AGIM is Bank Alfalah which has nominated two directors on the Board. Other Institutional investors include GHP Beteiligungen Holdings Ltd., Switzerland and MAB Investments Inc (private investment holding company of H.H. Sheikh Nahayan Mubarak Al Nahayan)

Currently AGIM has been rated as 'AM2' by Pakistan Credit Rating Agency (PACRA). The rating reflects the company's strong capacity to manage the risks inherent in asset management and the asset manager meets high investment management industry standards and benchmarks. The Company has recently acquired IGI Funds Limited.

Board of Directors

Mr. Syed Ali Sultan	Chairman / Director
Mr. Hans Peter Beier	Director
Mr. Abid Naqvi	Director
Mr. Tufail Jawed Ahmad	Director
Mr. Amin Dawood Saleh	Director
Mr. Michael HJ Buchen	Director
Ms. Maheen Rahman	Chief Executive Officer

Senior Management

Mr. Noman Ahmed Soomro	Chief Operating Officer (COO)
Mr. Shehzad Dhedhi	Chief Finance Officer (CFO)
Mr. Shariq Hashmi	Head of Compliance & Risk Management
Mr. Nabeel Malik	Chief Investment Officer
Mr. Ahsan Javed Chishty	Head of Sales & Marketing
Mr. Ali Abbas Devjiani	Head of Operations
Mr. Syed Hyder Raza	Head of Finance
Mr. Luqman Shah	Head of IT (Officiating)
Mr. Mudassir Ahmed Shaikh	Head of Investment Advisory

Chief Executive Officer	: Ms. Maheen Rahman
Total number of funds	: 20
Assets Under Management as of June-2017	: PKR 28.4523 billion
AMC Management Quality Rating	: AM2 PACRA (June 08, 2016)
Auditor	: KPMG Taseer Hadi & Co. Chartered Accountants



Alfalah Investments

For the Year Ended June 30

Funds Under Management	Rating	Net Assets (as of June 30, 2017) PKR millions	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Since Inception (or past 10 years whichever is less)
Open-End Schemes - Money Market*													
Alfalah GHP Cash Fund (12-03-2010)	AA(f) (P)	1,406	-	-	10.13%	11.55%	11.01%	9.06%	8.09%	8.58%	5.17%	6.86%	96.18%
Alfalah GHP Money Market Fund (27-05-10)	AA (F) (P)	1,234	-	-	10.68%	11.82%	11.82%	8.82%	8.17%	8.73%	5.37%	5.65%	97.16%
Open-End Schemes - Income*													
Alfalah GHP Sovereign Fund (10-05-2014)	AA-(f) (P)	1,043	-	-	-	-	-	-	8.87%	16.38%	7.42%	5.54%	43.65%
Alfalah GHP Income Fund (14-04-07)	A+ f (P)	506	9.85%	6.41%	11.12%	11.32%	11.19%	12.35%	7.98%	12.26%	7.56%	5.20%	147.75%
Open-End Schemes - Equity													
Alfalah GHP Alpha Fund (09-09-2008)	1 Star (P)	1,220	-	38.22%	24.76%	16.72%	2.63%	39.80%	29.55%	27.39%	14.12%	28.99%	601.50%
Alfalah GHP Stock Fund (15-07-08)	2 Star (S/T) ; 3 Star (L/T) (P)	2,395	-	32.90%	26.08%	29.97%	13.34%	66.41%	24.60%	27.70%	14.88%	28.69%	866.19%
Open-End Schemes - Funds of Fund -CPPI													
Alfalah GHP Capital Preservation Fund (29-10-2014)		-	-	-	-	-	-	-	-	10.00%	8.68%	(matured)	
Open-End Schemes - Aggressive Fixed Income*													
Alfalah GHP Income Multiplier Fund (15-06-2007)	A+ (f) (P)	1,548	9.74%	3.24%	3.61%	-2.37%	-3.90%	11.23%	12.35%	14.15%	8.38%	5.90%	80.32%
Open-End Schemes - Asset Allocation													
Alfalah GHP Value Fund (29-10-2005)	3 Star (S/T) ; 3 Star (L/T) (P)	2,089	1.75%	2.74%	17.36%	5.65%	5.77%	30.11%	19.52%	25.48%	18.30%	26.18%	299.31%
Open-End Schemes - Funds of Funds													
Alfalah GHP Prosperity Planning Fund (Alfalah GHP Active Allocation Plan) (12-09-2015)		324	-	-	-	-	-	-	-	-	7.78%	16.65%	25.72%
Alfalah GHP Prosperity Planning Fund (Alfalah GHP Conservative Allocation Plan) (12-09-2015)		481	-	-	-	-	-	-	-	-	5.53%	8.46%	14.46%
Alfalah GHP Prosperity Planning Fund (Alfalah GHP Moderate Allocation Plan) (12-09-2015)		924	-	-	-	-	-	-	-	-	7.60%	12.07%	20.59%
Open-End Schemes - Shariah Compliant Income*													
Alfalah GHP Islamic Income Fund (03-12-09)	A+ f (P)	867	-	-	9.03%	10.20%	9.70%	7.31%	6.01%	6.85%	4.91%	5.35%	77.08%
Open-End Schemes - Shariah Compliant Equity													
Alfalah GHP Islamic Stock Fund (04-09-2007)	3 Star (S/T) ; 4 Star (L/T) (P)	5,775	5.35%	8.63%	17.95%	10.15%	12.18%	36.25%	18.42%	23.79%	20.33%	24.81%	400.33%
Alfalah GHP Islamic Dedicated Equity Fund (25-05-2017)		-	-	-	-	-	-	-	-	-	-	-3.12%	-3.12%
Open-End Schemes - Shariah Compliant Funds of Funds													
Alfalah GHP Islamic Prosperity Planning Fund (Alfalah GHP Active Allocation Plan) (11-06-2016)		1,728	-	-	-	-	-	-	-	-	-0.86%	14.72%	13.74%
Alfalah GHP Islamic Prosperity Planning Fund (Alfalah GHP Active Allocation Plan II) (01-11-2016)		2,099	-	-	-	-	-	-	-	-	-	7.29%	7.29%
Alfalah GHP Islamic Prosperity Planning Fund (Alfalah GHP Active Allocation Plan III) (24-06-2017)		1,099	-	-	-	-	-	-	-	-	-	-0.31%	-0.31%
Alfalah GHP Islamic Prosperity Planning Fund (Alfalah GHP Balance Allocation Plan) (11-06-2016)		3,523	-	-	-	-	-	-	-	-	0.10%	7.80%	7.90%
Voluntary Pension Funds													
Alfalah GHP Pension Fund (08-11-2016)													
Equity		32	-	-	-	-	-	-	-	-	-	-6.16%	-6.16%
Debt		32	-	-	-	-	-	-	-	-	-	2.86%	2.86%
Money Market		31	-	-	-	-	-	-	-	-	-	2.95%	2.95%
Shariah Compliant Voluntary Pension Funds													
Alfalah GHP Islamic Pension Fund (08-11-2016)													
Islamic Equity		35	-	-	-	-	-	-	-	-	-	-2.75%	-2.75%
Islamic Debt		33	-	-	-	-	-	-	-	-	-	2.73%	2.73%
Islamic Money Market		30	-	-	-	-	-	-	-	-	-	2.21%	2.21%

* Annualized

(I) - JCS-VIS

Trustee

Central Depository Company of Pakistan Limited

