



Alfalah Investments

Registered Office: 8-B, 8th Floor, Executive Tower, Dolmen City, Marine Drive, Clifton, Block-4, Karachi.
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Company Profile

Alfalah GHP Investment Management Limited (AGIM) is an Asset Management and Investment Advisory Company, licensed by SECP under the Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The company was incorporated on October 18, 2004 as a public limited company under the Companies Ordinance, 1984. The certificate of commencement of business was obtained on March 10, 2005.

Alfalah GHP Investment Management Ltd. is a part of Abu Dhabi Group Company led by His Highness Sheikh Nahayan Mubarak Al Nahayan. The group is the single largest foreign investor group in Pakistan. The group is one of the largest in the Middle East and has diversified business interests across the Middle East, Africa and Asia comprising oil and gas exploration, hospitality services, communications, banking, financial services, automobile industry and property development.

The sponsor of AGIM is Bank Alfalah which has nominated two directors on the Board. Other Institutional investors include GHP Beteiligungen Holdings Ltd., Switzerland and MAB Investments Inc (private investment holding company of H.H. Sheikh Nahayan Mubarak Al Nahayan)

Currently AGIM has been rated as 'AM2+' by Pakistan Credit Rating Agency (PACRA). The rating reflects the company's strong capacity to manage the risks inherent in asset management and the asset manager meets high investment management industry standards and benchmarks. The Company has recently acquired IGI Funds Limited.

Board of Directors

Ms. Dominique Liana Russo	Chairperson
Mr. Edward Phillip Hurt	Director
Mr. Syed Ali Sultan	Director
Ms. Mehreen Ahmed	Director
Mr. Hans Peter Beier	Director
Mr. Abid Naqvi	Director
Mr. Tufail Jawed Ahmad	Director
Ms. Maheen Rahman	Director / CEO

Senior Management

Ms. Maheen Rahman	Chief Executive Officer
Mr. Noman Ahmed Soomro	Chief Operating Officer
Mr. Hyder Raza Zaidi	Chief Financial Officer (Acting)
Mr. Shariq Hashmi	Head of Compliance & Risk Management
Mr. Nabeel Malik	Chief Investment Officer
Mr. Ali Abbas Devjiani	Head of Operations
Mr. Ashfaq Ahmed	Head of IT
Mr. Mudassir Ahmed Shaikh	Head of Equities
Ms. Zubdah-Tun-Nisa Yousuf	Head of Investor Relations
Mr. Muhammad Ibrahim	Head of Administration

Chief Executive Officer

: Ms. Maheen Rahman

Total number of funds

: 22

Assets Under Management as of June-2019

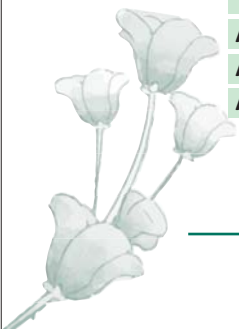
: PKR 25.891 billion

AMC Management Quality Rating

: AM2+ PACRA (February 08, 2019)

Auditor

: E&Y Ford Rhodes Sidat Hyder Chartered Accountants



ALFALAH INVESTMENTS

For the Year Ended June 30

Funds Under Management	Rating	Net Assets (as of June 30, 2019) PKR millions	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Since Inception (or past 10 years whichever is less)
Open-End Schemes - Money Market*													
Alfalalah GHP Cash Fund (12-03-2010)	AA(f) (P)	10	10.13%	11.55%	11.01%	9.06%	8.09%	8.58%	5.17%	6.86%	4.70%	9.06%	124.01%
Alfalalah GHP Money Market Fund (27-05-10)	AA(f) (P)	17,912	10.68%	11.82%	11.82%	8.82%	8.17%	8.73%	5.37%	5.65%	5.47%	9.15%	126.97%
Open-End Schemes - Income*													
Alfalalah GHP Sovereign Fund (10-05-2014)	AA-(f) (P)	824	-	-	-	-	8.87%	16.38%	7.42%	5.54%	4.96%	7.68%	62.36%
Alfalalah GHP Income Fund (14-04-07)	A+(f) (P)	266	11.12%	11.32%	11.19%	12.35%	7.98%	12.26%	7.56%	5.20%	4.79%	7.70%	139.21%
Open-End Schemes - Equity													
Alfalalah GHP Alpha Fund (09-09-2008)		982	24.76%	16.72%	2.63%	39.80%	29.55%	27.39%	14.12%	28.99%	-14.18%	-17.48%	259.43%
Alfalalah GHP Stock Fund (15-07-08)		1,490	26.08%	29.97%	13.34%	66.41%	24.60%	27.70%	14.88%	28.69%	-14.61%	-17.34%	413.11%
Open-End Schemes - Capital Protected													
Alfalalah Capital Preservation Fund II (11-05-2018)		1,049	-	-	-	-	-	-	-	-	-0.19%	2.90%	2.70%
Open-End Schemes - Aggressive Fixed Income*													
Alfalalah GHP Income Multiplier Fund (15-06-2007)	A+(f) (P)	112	3.61%	-2.37%	-3.90%	11.23%	12.35%	14.15%	8.38%	5.90%	4.91%	6.26%	77.43%
Open-End Schemes - Asset Allocation													
Alfalalah GHP Value Fund (29-10-2005)		1,277	17.36%	5.65%	5.77%	30.11%	19.52%	25.48%	18.30%	26.18%	-12.04%	-8.80%	206.43%
Open-End Schemes - Funds of Funds													
Alfalalah GHP Prosperity Planning Fund (Alfalalah GHP Active Allocation Plan) (12-09-2015)		158	-	-	-	-	-	-	7.78%	16.65%	-8.88%	-6.88%	6.67%
Alfalalah GHP Prosperity Planning Fund (Alfalalah GHP Conservative Allocation Plan) (12-09-2015)		176	-	-	-	-	-	-	5.53%	8.46%	0.98%	3.74%	19.90%
Alfalalah GHP Prosperity Planning Fund (Alfalalah GHP Moderate Allocation Plan) (12-09-2015)		257	-	-	-	-	-	-	7.60%	12.07%	-2.63%	-1.76%	15.35%
Open-End Schemes - Shariah Compliant Income*													
Alfalalah GHP Islamic Income Fund (03-12-09)	AA-(f) (P)	2,745	9.03%	10.20%	9.70%	7.31%	6.01%	6.85%	4.91%	5.35%	4.22%	7.61%	98.59%
Open-End Schemes - Shariah Compliant Equity													
Alfalalah GHP Islamic Stock Fund (04-09-2007)		2,062	17.95%	10.15%	12.18%	36.25%	18.42%	23.79%	20.33%	24.81%	-14.44%	-18.80%	203.77%
Alfalalah GHP Islamic Dedicated Equity Fund (25-05-2017)		0	-	-	-	-	-	-	-	-3.12%	-12.45%	-23.98%	-35.52%
Open-End Schemes - Shariah Compliant Asset Allocation													
Alfalalah GHP Islamic Value Fund (12-10-17)		143	-	-	-	-	-	-	-	-	0.53%	-10.79%	-10.32%
Open-End Schemes - Shariah Compliant Funds of Funds													
Alfalalah GHP Islamic Prosperity Planning Fund (Alfalalah GHP Islamic Moderate Allocation Plan) (11-06-2016)		294	-	-	-	-	-	-	-0.86%	14.72%	-8.05%	4.94%	9.75%
Alfalalah GHP Islamic Prosperity Planning Fund (Alfalalah GHP Islamic Active Allocation Plan II) (01-11-2016)		411	-	-	-	-	-	-	7.29%	-8.36%	-1.93%	-	-3.57%
Alfalalah GHP Islamic Prosperity Planning Fund (Alfalalah GHP Islamic Active Allocation Plan III) (24-06-2017)		602	-	-	-	-	-	-	-0.31%	-4.44%	-2.41%	-	-7.03%
Alfalalah GHP Islamic Prosperity Planning Fund (Alfalalah GHP Islamic Balance Allocation Plan) (11-06-2016)		368	-	-	-	-	-	-	0.10%	7.80%	0.51%	3.18%	11.91%
Alfalalah GHP Islamic Prosperity Planning Fund (Capital Preservation Plan IV) (13-07-2018)		174	-	-	-	-	-	-	-	-	-	-	3.91%
Alfalalah GHP Islamic Prosperity Planning Fund (Capital Preservation Plan V) (17-12-2018)		56	-	-	-	-	-	-	-	-	-	-	3.60%
Voluntary Pension Funds													
Alfalalah GHP Pension Fund (08-11-2016)													
Equity		37	-	-	-	-	-	-	-	-6.16%	-12.31%	-18.59%	-33.00%
Debt		43	-	-	-	-	-	-	-	2.86%	3.61%	6.75%	13.76%
Money Market		60	-	-	-	-	-	-	-	2.95%	3.65%	6.61%	13.75%
Shariah Compliant Voluntary Pension Funds													
Alfalalah GHP Islamic Pension Fund (08-11-2016)													
Islamic Equity		40	-	-	-	-	-	-	-	-2.75%	-13.45%	-18.70%	-31.57%
Islamic Debt		42	-	-	-	-	-	-	-	2.73%	1.51%	4.14%	8.59%
Islamic Money Market		50	-	-	-	-	-	-	-	2.21%	2.52%	3.37%	8.32%

*Annualized

(P) - PACRA

Trustee

Central Depository Company of Pakistan Limited

