

Registered Office: 4th Floor, STSM Building, Beaumont Road, Civil Lines, Karachi. UAN: (+92-21) 111-825-262

Fax: (+92-21) 32214930 Email: info@ublfunds.com URL: www.ublfunds.com

Company Profile

Incorporated as a wholly owned subsidiary of UBL Bank, UBL Fund Managers started its operations in 2001 and became a separate entity in 2003.

Since its inception, UBL Fund Managers has been consistently delivering on its promise of innovative products, competitive returns and excellence in services and now has earned itself a spot amongst the leading Asset Management Companies in Pakistan.

We focus on excellence and customer service, offering world class investment services to individual clients, institutions and corporations. We want our services to be understandable and available to everyone, be it high net-worth clients with capital movement in millions, young executives who save a certain portion every month for larger life goals or students who start with Rs. 500 per month from their pocket money. Earning and enhancing the customer trust is the keystone of our corporate culture.

Our pride over our integrity and transparent money management has been painstakingly built over a decade of living by our values and mutual respect, which has seeped into our corporate culture and everyday practices.

UBL Fund Managers' growth owes its course to innovative products that suit the needs of people from varying socioeconomic classes in different stages of life who require tailor-made plans to suit their priorities; and SMART(separately managed) Accounts that fit the bills for corporate and institutional requirements. Customers now have better accessibility to their portfolio transactions and alerts through the improved online services.

Other than being the first Asset management Company in Pakistan to obtain a GIPS compliant status and consistently maintain a rating of "AM1-Highiest Management Quality" by JCR-VIS, we also pride ourselves in being a socially responsible company, aligning our CSR causes with that of our parent company. We promote a culture of giving back to society by trying to minimize our carbon footprint, supporting the communities we function in and promoting education at various levels both internally and externally.

Board of Directors

Mr. Azhar Hamid

Ms. Naz Khan

Director

Mr. Syed Furrukh Zaeem

Director

Mr. Imran Sarwar

Director

Mr. Sadia Saeed

Director

Mr. Tauqeer Mazhar

Director

Mr. Yasir Qadri

Director / CEO

Senior Management

Chief Executive Officer
Chief Financial Officer
Head of Sales Strategy & Channel Development
Head of Human Resources
Chief Business Development Officer
Chief Investment Officer
Head of Internal Audit & Company Secretary
Head of Information Technology
Head of Risk & Compliance



Chief Executive Officer : Mr. Yasir Qadri

Total number of funds : 2

Assets Under Management as of June-2018 : PKR 70.714 billion

AMC Management Quality Rating : AM1 JCR-VIS (December 29, 2018)

Auditor : A.F. Fergusons & Co. Chatered Accountants

For the Year Ended June 30

Funds Under Management	Rating	Net Assets (as of June 30, 2019) PKR millions	2010	2011	2012	2013	2014	2015	2016	2017	2018		Since Inception (or past 10 years whichever is less)
Open-End Schemes - Money Market* UBL Liquidity Plus Fund (21-06-2009) UBL Money Market Fund (14-10-2010)	AA(f) (J) AA(f) (J)	6,837 2,337	10.52%		11.37% 12.09%	8.94% 9.31%	8.08% 7.79%	8.54% 7.97%	5.53% 5.15%	6.22% 5.41%	5.51% 5.12%	8.66% 8.53%	
Open-End Schemes - Income* UBL Government Securities Fund (27-07-2011) UBL Income Opportunity Fund (UIOF) (Formerly: UBL Financial Sector Bond Fund) (29-03-13)	A(f) (J) A-(f) (J)	1,534 833		-	12.11%	9.90%	8.26% 6.99%	15.47% 10.86%	8.95% 7.69%	4.81%	4.71% 4.31%	7.55% 8.48%	
Open-End Schemes - Equity UBL Stock Advantage Fund (04-08-2006) UBL Dedicated Equity Fund (29-05-2018)		5,398 35 861	24.13%	35.59%	12.42%	55.20%	31.48%	22.06%	14.01%	30.13%	-1.87%	-16.27% -17.56%	-19.11%
UBL Financial Sector Fund (06-04-2018) Open-End Schemes - Capital Protected UBL Capital Protected Fund III (26-01-2017)		861 312	-		-		-	-	-	1.71%	0.49%	-12.13% 3.01%	
Open-End Schemes - Capital Protected - Income UBL Special Savings Plan I (09-11-2018) UBL Special Savings Plan II (05-02-2019) UBL Special Savings Plan III (17-04-2019) UBL Special Savings Plan IV (30-05-2019)		460 902 265 183	<u>-</u>						-		<u>-</u>	5.41% 3.52% 2.49% 7.58%	3.52% 2.49%
Open-End Schemes - Fund of Funds - CPPI UBL Active Principal Preservation Plan I (21-02-2018) UBL Active Principal Preservation Plan II (13-05-2018) UBL Active Principal Preservation Plan III (24-10-2018)		169 309 190	- - -	-	- - -	-	-	-			0.88% 0.63%	2.20% 3.10% 0.43%	3.10% 3.76% 0.43%
Open-End Schemes - Aggressive Fixed Income* UBL Growth & Income Fund (Formerly: United Growth & Income Fund) (02-03-2006)	A(f) (J)	1,735	9.46%	-10.38%	-12.32%	10.71%	18.36%	11.93%	12.09%	6.77%	5.21%	7.94%	71.46%
Open-End Schemes - Asset Allocation UBL Asset Allocation Fund (20-08-13) Open-End Schemes - Shariah Compliant Money Market*		1,374	<u>-</u>		-	-	13.47%	22.75%	12.31%	14.51%	-0.15%	-1.74%	
Al Ameen Islamic Cash Fund (19-09-2012) Open-End Schemes - Shariah Compliant Income* Al Ameen Islamic Sovereign Fund (07-11-2010)	AA(f) (J) AA-(f) (J)	4,166 922	-	11.83%	11.37%	6.71% 9.09%	6.56% 8.78%	6.56%	4.81%	4.70% 5.56%	5.01% 3.03%	6.82%	
Open-End Schemes - Shariah Complaint Equity Al Ameen Shariah Stock Fund (24-12-2006) Al Ameen Islamic Dedicated Equity Fund (15-12-15)		5,377 2	16.36%	26.41%	17.75%	49.59%	34.36%	27.13%	14.47% 9.97%	29.21% 26.87%	-12.38% -13.30%	-18.45% -17.18%	367.71% 0.19%
Open-End Schemes - Shariah Compliant Fund of Funds - CF	PPI											3.61% 3.35% 2.20% 1.80%	2.20%
Open-End Schemes - Shariah Compliant Aggressive Fixed II Al Ameen Islamic Aggressive Income Fund (20-10-2007)	ncome* BBB+(f) (J)	456	3.78%	-4.00%	6.14%	6.91%	14.36%	8.26%	7.06%	4.81%	3.49%	6.52%	73.12%
Open-End Schemes - Shariah Compliant Asset Allocation Al Ameen Islamic Asset Allocation Fund (11-12-13) Open-End Schemes - Shariah Compliant Fund of Funds		3,599	-	-	-		5.26%	17.98%	9.15%	14.60%	-1.33%	-4.16%	46.90%
Open-end schemes - Shaffard Compliant Fund of Fundis Al Ameen Islamic Active Allocation Plan V (05-08-2016) Al Ameen Islamic Active Allocation Plan VI (17-02-2017) Al Ameen Islamic Active Allocation Plan VII (17-02-2017) Al Ameen Islamic Active Allocation Plan VIII (30-05-2017) Al Ameen Islamic Active Allocation Plan X (31-08-2017) Al Ameen Islamic Active Allocation Plan X (15-12-2017) Al Ameen Islamic Active Allocation Plan X (15-04-2019)		379 419 540 2,808 1,251 61								15.54% 7.90% -1.91% -3.13%	-8.13% (-9.53% -8.10% -6.99% -0.89% 1.66%	matured) -8.53% -7.62% -10.17% -10.17% -9.53% -5.94%	-10.71% -16.73% -19.07% -10.97%
Voluntary Pension Funds UBL Retirement Savings Fund (19-05-2010) Equity Debt Money Market Commodities / Gold (21-04-14)		992 693 876 7	-0.77% 5.60% 6.70%		11.56% 10.87% 10.35%	66.42% 9.90% 8.52%	39.90% 7.80% 7.19% 3.18%	47.71% 19.42% 7.27% -2.83%	20.33% 12.29% 4.60% 13.77%	30.10% 4.36% 4.55% -1.05%	-12.39% 4.63% 4.38% 1.17%	-17.61% 7.57% 7.86% 8.63%	143.06% 100.52%
Shariah Compliant Voluntary Pension Funds Al Ameen Islamic Retirement Savings Fund (19-05-2010) Islamic Equity Islamic Debt Islamic Money Market		1,270 643 673	-1.32% 4.78% 1.65%	31.55% 8.85% 7.66%	14.20% 9.81% 8.89%	55.55% 8.13% 7.79%	41.13% 7.48% 6.56%	45.54% 5.49% 5.69%	19.05% 3.39% 3.13%	30.45% 4.54% 4.03%	-14.07% 2.78% 3.32%	-17.89% 7.17% 7.16%	

*Annualized (J) - JCR-VIS

TrusteeCentral Depository Company of Pakistan Limited

