

Issue No. 10 of FY 2022

December 22

Newsletter

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Industry Highlights

SAVE TO INVEST, INVEST TO GROW

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Our Members



ABL Asset Management Company Limited

Plot # 14, Sector MB, D.H.A, Phase VI, Lahore. 042 111-225-262 | www.ablamc.com



AKD Investment Management Limited Suite # 216-217, 2nd Floor, Continental Trade Center, Block-8, Clifton, Karachi. 021 111-253-465 | www.akdinvestment.com



Al Habib Asset Management Limited 3rd Floor, Mackinnon Building, I. I. Chundrigar Road, Karachi. 021 111-342-242 | www.habibfunds.com

Al Meezan Investment Management Limited Ground Floor, Block-B, Finance and Trade Centre (FTC), Shahrah-e-Faisal, Karachi. 021 111-633-926 | www.almeezangroup.com

Alfalah GHP Investment Management Limited Islamic Chamber of Commerce , Industry & Agriculture Building ,2nd Floor, ST-2/A, Block 9 KDA Scheme 5, Clif- Number of Funds: 28 ton, Karachi. 021 111-090-090 | www.alfalahghp.com

Atlas Asset Management Limited

Ground Floor, Federation House, Shahrah-e-Firdousi, Clifton, Karachi. 021 111-688-825 www.atlasfunds.com.pk

AWT Investments Limited (Formerly: Primus Investment Management Limited)

3rd Floor, AWT Plaza, I.I Chundrgiar Road, Karachi. 02138658883 | www.awtinvestments.com

BMA Asset Management Company Limited 804, 8th Floor, Uni Tower, I.I. Chundrigar Road, Karachi. 021 111-262-111 | www.bmafunds.com

Faysal Asset Management Limited 7th Floor, West Wing, Faysal House, ST-02, Main Shahrah PKR 104,018 Million -e-Faisal, Karachi. 021 111-329-725 | www.faysalfunds.com

First Capital Investments Limited 2nd & 3rd Floor, Pace Shopping Mall, Fortress Stadium, PKR 91.85 Million Lahore. 042 36623005-8 | www.fcil.com.pk



HBL Asset Management Limited

7th Floor, Emerald Tower, G-19, Block-5, Clifton, Karachi. 021 111-425-262 | www.hblasset.com

Total AUMs: PKR 126,865 Million Number of Funds: 28 Total AUMs: PKR 6,416 Million Number of Funds: 7

Total AUMs: PKR 74,577 Million Number of Funds: 11

Total AUMs: PKR 267,288 Million Number of Funds: 33

Total AUMs: PKR 75,127 Million

Total AUMs: PKR 49,025 Million Number of Funds: 15

Total AUMs: PKR 3,874 Million Number of Funds: 6

N/a

Total AUMs: Number of Funds: 29

Total AUMs: Number of Funds: 1

Total AUMs: PKR 156,533 Million Number of Funds: 29







Mutual Funds Association of Pakistan (MUFAF

Our Members



JS Investments Limited

The Centre, 19th Floor, Plot # 28, SB-5, Abdullah Haroon Road, Saddar, Karachi. 021 111-222-626 | www.jsil.com



Lakson Investments Limited

Lakson Square, Building # 2, Sarwar Shaheed Road, 021 111 525 766 | www.li.com.pk

MAGNUS

Magnus Investment Advisors Limited

Office # 101, 1st Floor, Glass Tower, Frere Town, Karachi. 021 35639616-18 | www.magnusinvestments.com



MCB-Arif Habib Savings and Investments Limited 2nd Floor, Adamjee House, I.I. Chundrigar Road, Karachi. 021 111-162-224 | www.mcbah.com

National Investment Trust Limited

6th Floor, National Bank Building, I. I. Chundrigar Road, Ka- PKR 88,195 Million rachi. 021 111-648-648 | www.nit.com.pk

NBP Fund Management Limited

(Formerly: NBP Fullerton Asset Management Limited) 7th Floor, Clifton Diamond Building, Block-4, Scheme # 5, Clifton, Karachi. 021 111-111-632 | www.nbpfunds.com

Pak Oman Asset Management Company Limited 83-C, ICON House, 12th Commercial Street, Phase II Exten- PKR 9,316 Million sion, D.H.A, Karachi. 021 111-111-632 www.pakomanfunds.com

Pak-Qatar Asset Management Company Limited G8-9 Business Arcade, PECHS Block-6, Shahrah-e-Faisal, Karachi.

021 111-772-625 | www.pgamcl.com

Pak-Qatar Family Takaful Limited 101-105, Business Arcade, Plot # 27A, Block 6, P.E.C.H.S, Sharea Faisal, Karachi-75400. 021 111 825 238

UBL Fund Managers Limited

4th Floor, STSM Building, Beaumont Road, Civil Lines, Karachi. 021 111-825-262 | www.ublfunds.com

Pak-Oatar ASSET MANAGEMENT

PAK-QATAR

LY TAKAFUL

786 Investments Limited (Formerly: Dawood Capital Management Limited) G-3, Ground Floor, B.R.R. Tower, Hassan Ali Street, Off. I.I Chundrigar Road, Karachi. 021-111-329-663 | www.786Investments.com

Total AUMs: PKR 43,076 Million Number of Funds: 19

Total AUMs: PKR 26,363 Million Number of Funds: 7

N/a

Total AUMs: PKR 159,694 Million Number of Funds: 21

Total AUMs: Number of Funds: 12 Total AUMs: PKR 213,332 Million Number of Funds: 39

Total AUMs: Number of Funds:8

Total AUMs: PKR 5,353 Million Number of Funds:7

N/a

Total AUMs: PKR 165,011 Million Number of Funds: 36 Total AUMs: PKR 582.4 Million

Number of Funds: 1



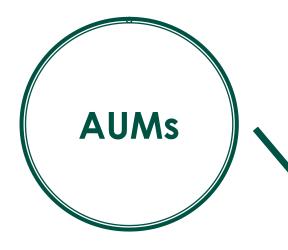




Mutual Funds Association of Pakistan (MUFAP)



As on December 31, 2022



Assets Under Management (AUMs)

AUMs PKR: 1,574.74 billion No. of Funds: 336 Shariah Compliant Funds: 171 Conventional Funds: 158 Exchange Traded Funds (ETFs): 07

Open-End Funds

AUMs PKR: 1,530.85 billion No. of Funds: 306 Shariah Compliant Funds: 159 Conventional Funds: 147 **97.2**1%

Of total AUMs



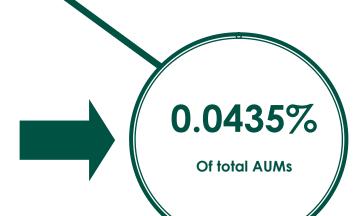
Pension Funds

AUMs PKR: 43.193 billion No. of Funds: 23 Shariah Compliant Funds: 12 Conventional Funds: 11

Exchange Traded Funds (ETFs)

AUMs PKR: 0.684 billion

No. of Funds: 07





Assets Under Management as on December 31,2022

| Category | Rs.'000' | | | _ |
|--|----------|---------------------------------------|---------|---|
| Money Market | 534,523 | Conventional | Rs.'000 | |
| Income | 179,983 | Debt | 3,811 | |
| Equity | 101,407 | Equity | 3,538 | |
| Capital Protected | 17,033 | Money Market | 7,397 | |
| Capital Protected -Income | 7,597 | Commodity | 164 | |
| Fund of Funds | 1,209 | Total | 14,910 | |
| Aggressive Fixed Income | 14,740 | | | |
| Balanced | 2,165 | Islamic | Rs.'000 | |
| Asset Allocation | 7,050 | Pension Fund | | |
| Index Trakker | 419 | Debt | 8,704 | |
| Exchange Traded Fund | 606 | Equity | 7,757 | |
| Fixed Rate/Return Scheme | 31,854 | Money Market | 11,621 | |
| Shariah Compliant Money Market | 366,649 | Commodity | 201 | |
| Shariah Complaint Income | 173,221 | Total | 28,284 | |
| Shariah Complaint Equity | 50,315 | Tabal | | |
| Shariah Complaint Fund of Funds-CPPI | 11,714 | Total AUMs Rs. 1,574.74 billion | | |
| Shariah Complaint Aggressive Fixed In- come | 2,525 | | | |
| Shariah Compliant Balanced Fund | 2,428 | DIIIIO | on | |
| Shariah Complaint Asset Allocation | 15,322 | | | |
| Shariah Compliant Fund of Funds | 4,709 | | | |
| Shariah Compliant Index Trakker | 2,641 | | | |
| Shariah Compliant Commodities | 753 | | | |
| Shariah Compliant Fixed Rate / Return | 2,604 | | | |
| Shariah Compliant Exchange Traded | 79 | | | |
| Total | 1,531.5 | | | |



Mutual Funds Category wise Returns For months ended on December 31, 2022

| Open Ended Funds | Return |
|--|--------|
| Money Market | 12.81% |
| Income | 12.69% |
| Equity | -5.94% |
| Capital Protected | 1.11% |
| Capital Protected -Income | 15.95% |
| Fund of Funds | -0.63% |
| Aggressive Fixed Income | 16.01% |
| Balanced | -2.07% |
| Asset Allocation | -0.49% |
| Index Trakker | -4.55% |
| Exchange Traded Fund | -0.25% |
| Fixed Rate / Return | 15.22% |
| Shariah Compliant Money Market | 7.96% |
| Shariah Complaint Income | 13.59% |
| Shariah Complaint Equity | -4.24% |
| Shariah Complaint Fund of Funds-CPPI | -0.36% |
| Shariah Complaint Aggressive Fixed Income | 12.61% |
| Shariah Compliant Balanced Fund | -1.37% |
| Shariah Complaint Asset Allocation | -0.87% |
| Shariah Compliant Fund of Funds | -1.52% |
| Shariah Compliant Index Trakker | -5.23% |
| Shariah Compliant Commodities | 5.09% |
| Shariah Compliant Exchange Traded | -4.76% |
| Shariah Compliant Fixed Rate / Return | 13.89% |

| Return |
|--------|
| 14.06% |
| -4.52% |
| 14.59% |
| 5.85% |
| |

| Islamic Pension Fund | Return |
|-------------------------|--------|
| Debt | 12.54% |
| Equity | -4.31% |
| Money Market | 13.93% |
| Commodity | 4.98% |



8

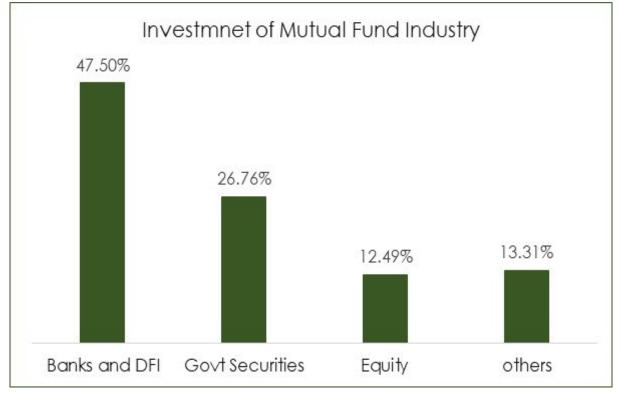
Open-End Mutual Funds, ETF's & VPS Sales and Redemption for the December 31, 2022

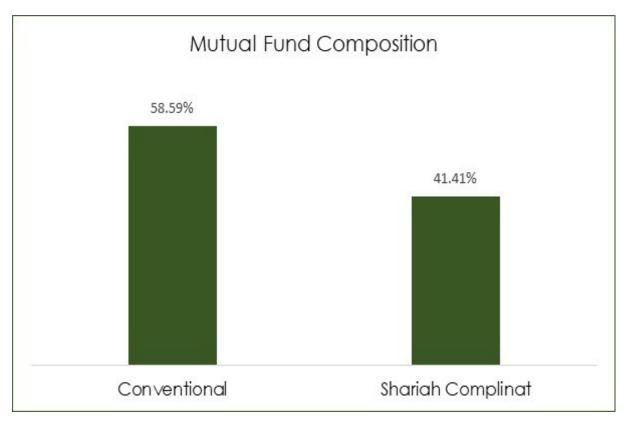
| Open-End Funds and ETFs | Sales (PKR million) | Redemption (PKR million) | Net Sales (PKR million) |
|---|------------------------|-----------------------------|----------------------------|
| Money Market | 299,186 | 193,939 | 105,247 |
| Income | 63,973 | 65,728 | (1,755) |
| Equity | 946 | 4,704 | (3,758) |
| Capital Protected | 12,380 | 663 | 11,717 |
| Capital Protected -Income | 13,875 | 14,763 | (888) |
| Fixed Rate / Return Scheme | 29,959 | 7,001 | 22,958 |
| Fund of Funds | 45 | 16 | 29 |
| Aggressive Fixed Income | 644 | 450 | 194 |
| Balanced | 151 | 126 | 25 |
| Asset Allocation | 196 | 416 | (220) |
| Index Trakker | 7 | 4 | 3 |
| Exchange Traded Fund | 0.15 | 0.43 | (0.27) |
| Shariah Compliant Money Market | 169,215 | 142,238 | 26,977 |
| Shariah Complaint Income | 49,414 | 37,386 | 12,029 |
| Shariah Complaint Equity | 4,069 | 3,894 | 176 |
| Shariah Complaint Fund of Funds-CPPI | - | 347 | (347) |
| Shariah Complaint Aggressive Fixed Income | 50 | 180 | (130) |
| Shariah Compliant Fixed Rate / Return | 603 | 1,453 | (851) |
| Shariah Compliant Balanced Fund | 8 | 76 | (68) |
| Shariah Complaint Asset Allocation | 596 | 817 | (221) |
| Shariah Compliant Fund of Funds | 70 | 352 | (282) |
| Shariah Compliant Index Trakker | 18 | 19 | (1) |
| Shariah Compliant Commodities | - | 4 | (4) |
| Shariah Compliant Exchange Traded Funds | 0.2 | 3.7 | (3.6) |

| Sales | Redemption | Net Sales |
|---------------|----------------------|--|
| (PKR million) | (PKR million) | (PKR million) |
| 564 | 549 | 15 |
| 1,593 | 1,240 | 353 |
| | (PKR million) 564 | (PKR million) (PKR million) 564 549 |



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Conventional Funds : PKR 912.28 Billion

Shariah Compliant Funds : PKR 644.821 Billion

Mutual Funds Association of Pakistan (MUFAP)



RDA and Digital Accounts

<u>as on December 31, 2022</u>

| Number of account opened | | Investment Received (Rs. In million) | | No. of | AMCs |
|-----------------------------|--------------------|---|--------------------|--------|--------------------|
| RDA | Digital Account | RDA | Digital Account | RDA | Digital Account |
| 179 | 2,011 | 73.091 | 130.703 | 3 | 10 |

Open-End Funds Launched During December

| Fund Name | Fund Category | Date |
|-------------------------------------|---------------------------------|-------------|
| UBL Special Savings Plan VII | Capital Protected - In- come | 5-Dec-2022 |
| Alfalah Stable Return Plan II | Fixed Rate / Return | 8-Dec-2022 |
| UBL Fixed Return Plan I (C) | Fixed Rate / Return | 8-Dec-2022 |
| UBL Fixed Return Plan I (E) | Fixed Rate / Return | 19-Dec-2022 |
| AWT Financial Sector Income Fund | Income | 19-Dec-2022 |
| UBL Fixed Return Plan I (D) | Fixed Rate / Return | 20-Dec-2022 |
| UBL Fixed Return Plan I (G) | Fixed Rate / Return | 21-Dec-2022 |

| Type of Funds | Nos. | AUMs (Rupees in bn) |
|-----------------------|------|------------------------|
| Number of AMCs | 19 | |
| Open-end Funds | 306 | 1,530.86 |
| Pension Funds | 23 | 43.19 |
| ETFs | 7 | 0.684 |
| Total Number of Funds | 336 | 1,574.734 |

Mutual Funds Association of Pakistan (MUFAP)

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