

**Monthly Issuance and Redemption Data of Mutual Funds**

March 2023 (in PKR millions)			
Open End	Sales	Redemptions	Net Sales
Money Market	206,900	176,291	30,609
Income	34,410	35,977	(1,567)
Equity	2,065	2,176	(111)
Capital Protected	14,730	4,203	10,526
Capital Protected - Income	10,535	10,650	(115)
Fixed Rate / Return	39,041	7,541	31,499
Fund of Funds - CPPI	-	-	-
Aggressive Fixed Income	2,427	862	1,566
Balanced	0	14	(14)
Asset Allocation	611	587	24
Fund of Funds	5	29	(24)
Index Tracker	0	7	(7)
Commodities	-	-	-
Shariah Compliant Money Market	111,656	152,691	(41,035)
Shariah Compliant Income	33,839	40,114	(6,275)
Shariah Compliant Equity	2,281	4,129	(1,848)
Shariah Compliant Capital Protected	-	-	-
Shariah Compliant Capital Protected - Income	-	-	-
Shariah Compliant Fixed Rate / Return	3,130	-	3,130
Shariah Compliant Fund of Funds - CPPI	0	375	(375)
Shariah Compliant Aggressive Fixed Income	-	38	(38)
Shariah Compliant Balanced	6	53	(47)
Shariah Compliant Asset Allocation	124	303	(178)
Shariah Compliant Fund of Funds	4	307	(302)
Shariah Compliant Fund of Funds - Income	-	-	-
Shariah Compliant Index Tracker	41	71	(30)
Shariah Compliant Commodities	-	4	(4)
<b>VPS</b>			
Conventional Voluntary Pension Schemes	883	971	(88)
Shariah Compliant Voluntary Pension Schemes	2,088	1,794	294
<b>ETF</b>			
Exchange Traded Funds	0	1	(1)
Shariah Compliant Exchange Traded Funds	-	2	(2)
<b>Total</b>	<b>464,777</b>	<b>439,191</b>	<b>25,586</b>

Channel Wise Break-up March 2023 (in PKR millions)										
Open End	Direct Sales		Through RSP - Individuals		Through RSP - Coporates		Banks - Commercial / Scheduled		Others	
	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red
Money Market	167,793	124,872	5,914	7,329	16,680	9,998	16,387	33,582	126	510
Income	29,682	34,342	4,018	281	63	36	647	1,271	-	48
Equity	2,047	2,038	16	65	0	13	2	12	0	49
Capital Protected	14,196	3,599	-	-	9	4	525	600	-	-
Capital Protected - Income	2	125	40	1,082	10,492	9,355	0	87	-	-
Fixed Rate / Return	23,743	1,011	4,994	652	2,058	5,230	7,729	650	515	-
Fund of Funds - CPPI	-	-	-	-	-	-	-	-	-	-
Aggressive Fixed Income	2,350	525	0	11	77	51	1	272	-	3
Balanced	0	14	-	-	-	-	-	0	-	-
Asset Allocation	611	560	0	5	-	0	-	22	-	-
Fund of Funds	5	29	-	-	-	-	-	-	-	-
Index Tracker	0	7	-	-	0	-	-	-	-	-
Commodities	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Money Market	98,525	133,637	3,030	2,279	5,839	14,819	4,231	1,834	31	121
Shariah Compliant Income	24,456	37,408	119	137	4	38	9,260	2,531	-	-
Shariah Compliant Equity	2,053	3,641	96	246	2	77	130	164	0	1
Shariah Compliant Capital Protected	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Capital Protected - Income	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Fixed Rate / Return	1,579	-	-	-	-	-	1,551	-	-	-
Shariah Compliant Fund of Funds - CPPI	-	354	-	-	-	-	-	21	-	-
Shariah Compliant Aggressive Fixed Income	-	0	-	37	-	1	-	0	-	-
Shariah Compliant Balanced	4	51	-	-	-	-	2	2	-	-
Shariah Compliant Asset Allocation	122	241	1	39	-	1	1	22	-	-
Shariah Compliant Fund of Funds	2	297	0	0	-	-	0	7	-	-
Shariah Compliant Fund of Funds - Income	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Index Tracker	34	65	0	0	-	-	7	7	-	-
Shariah Compliant Commodities	-	4	-	-	-	-	-	0	-	-
<b>VPS</b>										
Conventional Voluntary Pension Schemes	638	538	218	347	13	75	2	-	12	11
Shariah Compliant Voluntary Pension Schemes	1,691	1,476	353	292	5	1	39	24	0	0
<b>ETF</b>										
Exchange Traded Funds	0	0	-	-	-	-	-	-	-	-
Shariah Compliant Exchange Traded Funds	-	2	-	-	-	-	-	-	-	-
<b>Total</b>	<b>369,532</b>	<b>344,838</b>	<b>18,799</b>	<b>12,800</b>	<b>35,242</b>	<b>39,700</b>	<b>40,515</b>	<b>41,108</b>	<b>685</b>	<b>742</b>

Investor Wise Break-up March 2023 (in PKR millions)																		
Open End	Individuals		Banking & Financial Institutions		Provident fund		Gratuity fund		Pension fund		Public Limited Companies		Associated Companies		Fund of funds		Others	
	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red
Money Market	72,692	69,995	861	968	6,105	5,424	1,024	856	1,121	825	56,616	16,897	5,710	11,435	4,176	991	58,595	68,902
Income	16,180	18,315	4,587	5,626	772	2,816	377	273	333	292	1	2,936	1,583	1,892	105	54	10,473	3,773
Equity	2,055	1,199	9	90	-	668	-	24	-	148	-	0	-	29	1	3	-	31
Capital Protected	4,322	2,840	1,434	203	24	-	87	408	-	-	3,900	600	4,958	134	2	3	3	15
Capital Protected - Income	155	1,297	-	-	12	1	-	-	-	-	3,226	8,442	-	-	-	-	7,141	910
Fixed Rate / Return	18,193	1,472	-	-	1,727	-	240	-	171	-	2,787	4,406	961	766	-	-	14,962	898
Fund of Funds - CPPI	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Aggressive Fixed Income	803	828	-	-	382	30	501	4	-	0	-	-	-	-	-	-	742	0
Balanced	0	10	-	-	-	4	-	-	-	-	-	-	-	-	-	-	-	0
Asset Allocation	180	105	-	-	-	24	-	-	-	-	-	-	431	459	-	-	-	0
Fund of Funds	5	0	-	-	-	-	-	-	-	-	-	-	-	23	-	-	-	5
Index Tracker	0	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commodities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Money Market	28,548	57,548	6,182	3,516	2,394	1,033	182	291	40	35	11,367	37,337	1,480	1,601	8,934	9,634	52,531	41,697
Shariah Compliant Income	18,941	25,448	31	1,602	809	813	36	84	0	-	10	46	2,494	3,101	4,769	4,462	6,748	4,558
Shariah Compliant Equity	1,791	3,146	-	-	17	70	5	17	-	-	-	103	81	71	387	564	0	158
Shariah Compliant Capital Protected	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Capital Protected - Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Fixed Rate / Return	2,004	-	-	-	185	-	69	-	-	-	-	-	-	-	-	-	871	-
Shariah Compliant Fund of Funds - CPPI	-	305	-	-	-	70	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Aggressive Fixed Income	-	38	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Balanced	6	49	-	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Asset Allocation	21	277	50	-	-	25	-	0	-	-	-	-	13	-	-	-	40	0
Shariah Compliant Fund of Funds	2	281	-	-	-	8	-	4	-	-	-	-	-	-	-	-	-	10
Shariah Compliant Fund of Funds - Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Index Tracker	41	45	-	-	-	-	-	-	-	-	-	-	-	26	-	-	-	-
Shariah Compliant Commodities	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>VPS</b>																		
Conventional Voluntary Pension Schemes	883	971	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Voluntary Pension Schemes	2,088	1,794	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>ETF</b>																		
Exchange Traded Funds	-	-	-	-	-	-	-	-	-	-	-	-	0	0	-	-	-	1
Shariah Compliant Exchange Traded Funds	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>168,909</b>	<b>185,976</b>	<b>13,154</b>	<b>12,005</b>	<b>12,427</b>	<b>10,990</b>	<b>2,520</b>	<b>1,962</b>	<b>1,665</b>	<b>1,300</b>	<b>77,906</b>	<b>70,767</b>	<b>17,712</b>	<b>19,535</b>	<b>18,373</b>	<b>15,711</b>	<b>152,107</b>	<b>120,958</b>