



Monthly Issuance and Redemption Data of Mutual Funds

November 2023 (in PKR millions)			
Open End	Sales	Redemptions	Net Sales
Money Market	143,335	174,671	(31,336)
Income	80,168	50,271	29,897
Equity	3,269	2,403	866
Capital Protected	17,397	11,823	5,575
Capital Protected - Income	21	14	7
Fixed Rate / Return	28,468	25,139	3,329
Fund of Funds - CPPI	-	-	-
Aggressive Fixed Income	9,368	8,232	1,136
Balanced	31	12	19
Asset Allocation	497	1,041	(545)
Fund of Funds	25	36	(11)
Index Tracker	30	29	1
Commodities	-	-	-
Shariah Compliant Money Market	99,843	116,080	(16,237)
Shariah Compliant Income	126,153	78,362	47,791
Shariah Compliant Equity	6,510	6,540	(30)
Shariah Compliant Capital Protected	-	-	-
Shariah Compliant Capital Protected - Income	-	-	-
Shariah Compliant Fixed Rate / Return	25	288	(263)
Shariah Compliant Fund of Funds - CPPI	-	39	(39)
Shariah Compliant Aggressive Fixed Income	2	280	(278)
Shariah Compliant Balanced	46	45	1
Shariah Compliant Asset Allocation	1,481	649	832
Shariah Compliant Fund of Funds	389	698	(310)
Shariah Compliant Fund of Funds - Income	-	-	-
Shariah Compliant Index Tracker	51	37	14
Shariah Compliant Commodities	0	69	(69)
VPS			
Conventional Voluntary Pension Schemes	1,501	1,360	140
Shariah Compliant Voluntary Pension Schemes	2,089	2,037	52
ETF			
Exchange Traded Funds	13	23	(9)
Shariah Compliant Exchange Traded Funds	1	5	(4)
Total	520,712	480,183	40,529

Channel Wise Break-up November 2023 (in PKR millions)										
Open End	Direct Sales		Through RSP - Individuals		Through RSP - Coporates		Banks - Commercial / Scheduled		Others	
	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red
Money Market	121,521	137,151	5,809	7,781	9,194	22,665	6,535	6,885	275	188
Income	69,309	44,655	2,157	861	6,416	3,466	2,096	1,289	189	0
Equity	2,741	2,107	276	189	195	30	38	39	19	38
Capital Protected	17,272	11,698	-	-	-	-	125	125	-	-
Capital Protected - Income	2	-	-	3	19	11	0	-	-	-
Fixed Rate / Return	7,880	1,528	1,118	106	17,562	6,227	1,908	17,278	-	-
Fund of Funds - CPPI	-	-	-	-	-	-	-	-	-	-
Aggressive Fixed Income	8,356	7,837	0	0	1,004	393	8	3	-	0
Balanced	28	9	-	-	-	-	3	2	-	-
Asset Allocation	466	1,023	22	1	-	8	9	9	0	-
Fund of Funds	25	36	-	-	-	-	-	-	-	-
Index Tracker	30	29	-	-	-	-	-	-	-	-
Commodities	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Money Market	78,743	88,554	2,366	1,370	12,692	19,157	6,038	6,998	3	1
Shariah Compliant Income	105,391	66,124	969	145	3,455	2,461	16,338	9,632	0	0
Shariah Compliant Equity	5,195	5,208	383	200	66	40	846	1,092	19	0
Shariah Compliant Capital Protected	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Capital Protected - Income	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Fixed Rate / Return	25	249	-	25	-	-	-	13	-	-
Shariah Compliant Fund of Funds - CPPI	-	27	-	-	-	-	-	12	-	-
Shariah Compliant Aggressive Fixed Income	2	141	0	18	-	122	-	0	-	-
Shariah Compliant Balanced	26	33	-	-	-	-	20	12	-	-
Shariah Compliant Asset Allocation	1,449	585	16	8	-	7	16	49	-	-
Shariah Compliant Fund of Funds	386	671	0	-	-	-	2	27	-	-
Shariah Compliant Fund of Funds - Income	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Index Tracker	35	26	1	1	-	-	14	10	-	-
Shariah Compliant Commodities	-	69	-	-	-	-	-	-	-	-
VPS										
Conventional Voluntary Pension Schemes	1,185	1,054	286	293	6	7	12	0	12	5
Shariah Compliant Voluntary Pension Schemes	1,312	1,306	479	437	14	10	284	284	0	0
ETF										
Exchange Traded Funds	12	23	-	-	-	-	1	-	-	-
Shariah Compliant Exchange Traded Funds	1	5	-	-	-	-	-	-	-	-
Total	421,393	370,150	13,884	11,437	50,622	54,603	34,295	43,759	517	233

Investor Wise Break-up November 2023 (in PKR millions)																		
Open End	Individuals		Banking & Financial Institutions		Provident fund		Gratuity fund		Pension fund		Public Limited Companies		Associated Companies		Fund of funds		Others	
	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red
Money Market	77,956	86,382	2,189	1,325	2,255	3,764	1,304	1,638	5,157	8,655	18,335	34,332	1,920	2,878	3,149	6,784	31,070	28,913
Income	58,940	36,806	3,211	296	1,460	462	319	95	2,027	1,541	3,387	4,875	2,988	699	163	170	7,674	5,327
Equity	2,772	1,670	-	104	44	18	20	15	161	166	4	-	197	262	10	61	61	107
Capital Protected	3,594	3,438	91	912	-	79	630	1,218	-	-	3,980	2,503	2,625	140	-	10	6,477	3,523
Capital Protected - Income	1	14	-	-	-	-	-	-	-	-	6	-	2	-	-	-	12	-
Fixed Rate / Return	6,205	2,670	-	-	848	0	155	-	-	1	16,902	20,814	-	-	-	-	4,358	1,654
Fund of Funds - CPPI	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Aggressive Fixed Income	4,488	6,645	-	-	863	694	71	-	18	-	2,164	186	-	-	-	3	1,764	704
Balanced	8	12	23	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Asset Allocation	111	672	-	-	-	14	-	-	-	-	-	-	385	336	-	-	-	19
Fund of Funds	0	2	-	-	-	-	-	-	-	-	-	-	25	30	-	4	-	-
Index Tracker	30	29	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commodities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Money Market	25,679	26,473	8,387	4,742	1,189	1,667	84	44	3,833	4,514	12,179	21,050	377	1,754	6,917	6,354	41,198	49,482
Shariah Compliant Income	83,069	54,916	15	1,344	3,055	339	996	482	10,058	5,314	1,042	392	2,608	1,342	5,104	5,261	20,206	8,971
Shariah Compliant Equity	5,479	4,329	10	9	112	144	72	11	10	-	323	971	300	682	21	235	184	158
Shariah Compliant Capital Protected	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Capital Protected - Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Fixed Rate / Return	24	109	-	-	-	2	-	-	-	-	-	-	1	0	-	-	-	177
Shariah Compliant Fund of Funds - CPPI	-	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	22
Shariah Compliant Aggressive Fixed Income	2	158	-	-	-	81	-	41	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Balanced	44	37	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	8
Shariah Compliant Asset Allocation	115	180	-	-	-	10	-	-	-	-	-	-	1,366	335	-	-	-	124
Shariah Compliant Fund of Funds	389	609	-	-	-	-	-	90	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Fund of Funds - Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Index Tracker	51	37	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Commodities	-	69	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VPS																		
Conventional Voluntary Pension Schemes	1,501	1,360	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Voluntary Pension Schemes	2,089	2,008	-	-	-	-	-	-	-	-	-	-	-	29	-	-	-	-
ETF																		
Exchange Traded Funds	-	-	-	-	-	-	-	-	-	-	-	-	12	21	-	-	1	2
Shariah Compliant Exchange Traded Funds	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	1	5
Total	272,548	228,643	13,926	8,734	9,826	7,274	3,651	3,634	21,264	20,191	58,321	85,123	12,805	8,508	15,363	18,882	113,008	99,195