



Monthly Issuance and Redemption Data of Mutual Funds

December 2023 (in PKR millions)			
Open End	Sales	Redemptions	Net Sales
Money Market	175,712	179,410	(3,699)
Income	106,839	94,937	11,903
Equity	4,674	5,625	(951)
Capital Protected	18,839	14,618	4,220
Capital Protected - Income	183	43	140
Fixed Rate / Return	36,665	12,967	23,698
Fund of Funds - CPPI	-	-	-
Aggressive Fixed Income	8,684	15,993	(7,308)
Balanced	56	11	45
Asset Allocation	1,482	1,467	15
Fund of Funds	302	279	23
Index Tracker	24	42	(18)
Commodities	-	-	-
Shariah Compliant Money Market	171,000	141,627	29,373
Shariah Compliant Income	144,928	102,649	42,279
Shariah Compliant Equity	10,944	11,279	(335)
Shariah Compliant Capital Protected	-	-	-
Shariah Compliant Capital Protected - Income	-	-	-
Shariah Compliant Fixed Rate / Return	554	231	324
Shariah Compliant Fund of Funds - CPPI	-	102	(102)
Shariah Compliant Aggressive Fixed Income	29	20	8
Shariah Compliant Balanced	97	147	(50)
Shariah Compliant Asset Allocation	1,437	1,249	188
Shariah Compliant Fund of Funds	98	687	(589)
Shariah Compliant Fund of Funds - Income	-	-	-
Shariah Compliant Index Tracker	118	185	(67)
Shariah Compliant Commodities	0	51	(51)
VPS			
Conventional Voluntary Pension Schemes	905	952	(47)
Shariah Compliant Voluntary Pension Schemes	3,331	3,248	83
Employees Pension Funds			
Conventional Voluntary Pension Schemes	193	-	193
Shariah Compliant Voluntary Pension Schemes	298	-	298
ETF			
Exchange Traded Funds	0	62	(61)
Shariah Compliant Exchange Traded Funds	3	4	(1)
Total	687,396	587,885	99,511



Channel Wise Break-up December 2023 (in PKR millions)										
Open End	Direct Sales		Through RSP - Individuals		Through RSP - Coporates		Banks - Commercial / Scheduled		Others	
	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red
Money Market	140,864	152,428	5,060	4,355	15,019	9,772	14,725	12,822	44	32
Income	92,678	84,559	645	1,212	6,400	2,114	6,917	7,005	200	46
Equity	4,358	4,843	271	406	13	261	24	54	6	61
Capital Protected	18,738	14,601	15	0	-	-	86	17	-	-
Capital Protected - Income	170	-	-	6	13	34	0	2	-	2
Fixed Rate / Return	13,710	1,255	1,567	191	4,918	10,466	16,470	1,056	-	-
Fund of Funds - CPPI	-	-	-	-	-	-	-	-	-	-
Aggressive Fixed Income	8,660	14,505	-	8	19	1,473	6	7	-	-
Balanced	54	8	0	-	-	1	2	2	-	-
Asset Allocation	1,449	1,426	29	30	0	0	3	9	0	2
Fund of Funds	302	279	-	-	-	-	-	-	-	-
Index Tracker	24	42	-	-	-	-	-	-	-	-
Commodities	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Money Market	144,157	120,662	1,996	2,345	18,718	10,908	6,122	7,685	6	27
Shariah Compliant Income	114,765	84,496	839	326	5,115	1,642	24,184	16,185	23	0
Shariah Compliant Equity	8,263	9,177	705	667	859	134	1,108	1,265	7	35
Shariah Compliant Capital Protected	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Capital Protected - Income	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Fixed Rate / Return	540	216	11	3	-	-	4	9	-	-
Shariah Compliant Fund of Funds - CPPI	-	102	-	-	-	-	-	0	-	-
Shariah Compliant Aggressive Fixed Income	29	16	-	4	-	-	-	-	-	-
Shariah Compliant Balanced	89	111	0	1	-	-	8	35	-	-
Shariah Compliant Asset Allocation	1,405	1,159	11	24	0	0	21	66	-	0
Shariah Compliant Fund of Funds	90	633	-	12	-	-	8	42	-	-
Shariah Compliant Fund of Funds - Income	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Index Tracker	82	138	1	1	-	-	36	46	-	-
Shariah Compliant Commodities	0	39	-	-	-	-	0	11	-	-
VPS										
Conventional Voluntary Pension Schemes	525	566	118	117	217	222	1	0	44	48
Shariah Compliant Voluntary Pension Schemes	2,604	2,597	486	457	12	9	143	117	87	68
Employees Pension Funds										
Conventional Voluntary Pension Schemes	266	-	-	-	-	-	-	-	31	-
Shariah Compliant Voluntary Pension Schemes	162	-	-	-	-	-	-	-	31	-
ETF										
Exchange Traded Funds	0	62	-	-	-	-	-	-	-	-
Shariah Compliant Exchange Traded Funds	3	4	-	-	-	-	-	-	-	-
Total	553,988	493,925	11,753	10,164	51,303	37,036	69,868	46,435	481	320

Investor Wise Break-up December 2023 (in PKR millions)																		
Open End	Individuals		Banking & Financial Institutions		Provident fund		Gratuity fund		Pension fund		Public Limited Companies		Associated Companies		Fund of funds		Others	
	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red
Money Market	70,078	90,151	1,393	2,100	3,580	2,300	459	892	466	317	26,779	18,760	2,303	7,764	827	5,755	69,826	51,372
Income	76,035	73,584	773	4,407	4,896	1,312	1,013	932	483	366	6,548	3,631	1,491	1,850	236	48	15,364	8,806
Equity	4,064	4,545	12	125	32	243	9	17	71	14	100	94	288	296	-	6	98	286
Capital Protected	8,597	7,332	1,516	16	-	-	554	577	-	-	5,736	3,997	41	901	-	208	2,395	1,588
Capital Protected - Income	0	12	-	-	-	7	-	-	-	-	5	-	170	-	-	-	7	24
Fixed Rate / Return	7,358	1,260	1,416	-	122	25	64	-	-	-	17,228	9,989	6	-	-	-	10,471	1,693
Fund of Funds - CPPI	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Aggressive Fixed Income	5,670	5,756	-	3,005	167	798	1	149	-	-	417	1,607	-	-	-	-	2,429	4,678
Balanced	6	11	-	-	-	-	-	-	-	-	-	-	-	-	50	-	-	-
Asset Allocation	1,013	1,002	0	5	21	7	-	-	-	-	7	32	441	358	-	-	-	63
Fund of Funds	2	4	-	-	-	-	-	-	-	-	-	-	300	275	-	-	-	-
Index Tracker	24	42	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commodities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Money Market	32,291	28,659	5,463	9,588	1,965	3,251	263	883	7	40	41,811	19,173	3,011	1,763	2,403	5,259	83,785	73,010
Shariah Compliant Income	93,500	72,806	73	131	4,263	2,223	1,558	81	100	50	2,331	561	2,020	1,671	4,659	4,694	36,423	20,433
Shariah Compliant Equity	8,323	9,397	61	1	646	101	674	4	-	-	-	3	77	440	186	433	978	901
Shariah Compliant Capital Protected	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Capital Protected - Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Fixed Rate / Return	158	227	-	-	387	-	-	-	-	-	-	-	0	1	-	-	8	3
Shariah Compliant Fund of Funds - CPPI	-	102	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Aggressive Fixed Income	29	20	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Balanced	97	143	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4
Shariah Compliant Asset Allocation	140	329	100	250	-	-	-	-	-	-	-	-	791	354	-	-	406	316
Shariah Compliant Fund of Funds	98	509	-	-	-	1	-	143	-	-	-	-	-	14	-	-	0	21
Shariah Compliant Fund of Funds - Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Index Tracker	118	140	-	-	-	-	-	-	-	-	-	-	-	45	-	-	-	-
Shariah Compliant Commodities	0	51	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VPS																		
Conventional Voluntary Pension Schemes	905	904	-	-	-	-	-	-	-	-	-	-	-	49	-	-	-	-
Shariah Compliant Voluntary Pension Schemes	3,331	3,248	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Employees Pension Funds																		
Conventional Voluntary Pension Schemes	66	-	30	-	-	-	-	-	-	-	-	-	122	-	-	-	80	-
Shariah Compliant Voluntary Pension Schemes	42	-	30	-	-	-	-	-	-	-	-	-	122	-	-	-	-	-
ETF																		
Exchange Traded Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	60	-	-	0	2
Shariah Compliant Exchange Traded Funds	-	0	-	2	-	-	-	-	-	-	-	-	-	-	-	-	3	2
Total	311,945	300,234	10,867	19,629	16,080	10,267	4,595	3,677	1,127	786	100,961	57,847	11,182	15,840	8,361	16,403	222,275	163,202