



Monthly Issuance and Redemption Data of Mutual Funds

January 2024 (in PKR millions)			
Open End	Sales	Redemptions	Net Sales
Money Market	161,427	165,057	(3,630)
Income	112,085	77,880	34,205
Equity	4,180	4,323	(144)
Capital Protected	30,492	27,204	3,288
Capital Protected - Income	275	109	166
Fixed Rate / Return	17,250	5,899	11,351
Fund of Funds - CPPI	-	-	-
Aggressive Fixed Income	22,447	16,253	6,194
Balanced	5	28	(23)
Asset Allocation	943	708	235
Fund of Funds	2	2	(1)
Index Tracker	39	21	18
Commodities	-	-	-
Shariah Compliant Money Market	126,857	130,697	(3,840)
Shariah Compliant Income	165,728	135,523	30,205
Shariah Compliant Equity	6,038	7,440	(1,402)
Shariah Compliant Capital Protected	-	-	-
Shariah Compliant Capital Protected - Income	-	-	-
Shariah Compliant Fixed Rate / Return	8,666	89	8,578
Shariah Compliant Fund of Funds - CPPI	-	950	(950)
Shariah Compliant Aggressive Fixed Income	5,507	4,032	1,475
Shariah Compliant Balanced	66	95	(29)
Shariah Compliant Asset Allocation	2,098	350	1,748
Shariah Compliant Fund of Funds	102	930	(828)
Shariah Compliant Fund of Funds - Income	-	-	-
Shariah Compliant Index Tracker	35	50	(15)
Shariah Compliant Commodities	-	37	(37)
VPS			
Conventional Voluntary Pension Schemes	1,290	1,147	143
Shariah Compliant Voluntary Pension Schemes	2,402	2,155	248
Employees Pension Funds			
Conventional Voluntary Pension Schemes	37	-	37
Shariah Compliant Voluntary Pension Schemes	62	-	62
ETF			
Exchange Traded Funds	43	2	41
Shariah Compliant Exchange Traded Funds	2	2	(0)
Total	668,078	580,983	87,095

NOTE:

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Channel Wise Break-up January 2024 (in PKR millions)										
Open End	Direct Sales		Through RSP - Individuals		Through RSP - Coporates		Banks - Commercial / Scheduled		Others	
	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red
Money Market	120,010	122,912	3,985	3,974	5,207	10,697	15,365	14,317	16,860	13,158
Income	86,722	54,476	719	1,564	11,618	12,365	7,194	4,643	5,832	4,833
Equity	3,151	3,767	183	219	455	25	44	52	347	261
Capital Protected	1,366	5,472	-	-	-	-	-	-	29,126	21,731
Capital Protected - Income	250	-	-	0	25	34	0	74	-	-
Fixed Rate / Return	4,681	262	92	1	12,033	5,088	444	534	-	13
Fund of Funds - CPPI	-	-	-	-	-	-	-	-	-	-
Aggressive Fixed Income	22,376	15,447	50	17	19	722	2	67	-	-
Balanced	3	27	-	0	-	-	-	1	-	-
Asset Allocation	908	649	18	35	11	-	5	11	1	13
Fund of Funds	2	-	-	-	-	-	-	-	-	2
Index Tracker	39	21	-	-	-	-	-	-	-	-
Commodities	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Money Market	87,224	93,447	2,933	1,853	14,313	20,873	6,683	5,913	15,703	8,611
Shariah Compliant Income	130,076	118,278	2,231	1,985	5,512	1,990	27,836	12,831	73	438
Shariah Compliant Equity	4,413	5,490	615	669	29	131	683	808	298	342
Shariah Compliant Capital Protected	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Capital Protected - Income	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Fixed Rate / Return	8,666	45	-	-	-	-	-	44	-	-
Shariah Compliant Fund of Funds - CPPI	-	946	-	-	-	-	-	4	-	0
Shariah Compliant Aggressive Fixed Income	5,477	3,915	29	15	-	100	1	2	-	-
Shariah Compliant Balanced	34	50	0	0	-	-	32	45	-	-
Shariah Compliant Asset Allocation	2,083	142	2	7	-	-	13	101	0	100
Shariah Compliant Fund of Funds	5	66	-	-	-	-	4	45	93	818
Shariah Compliant Fund of Funds - Income	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Index Tracker	14	29	0	1	-	-	21	20	-	-
Shariah Compliant Commodities	-	35	-	-	-	-	-	2	-	-
VPS										
Conventional Voluntary Pension Schemes	1,002	957	123	104	76	50	5	1	84	35
Shariah Compliant Voluntary Pension Schemes	1,511	1,240	762	771	22	18	19	28	89	98
Employees Pension Funds										
Conventional Voluntary Pension Schemes	61	-	-	-	-	-	0	-	0	-
Shariah Compliant Voluntary Pension Schemes	37	-	-	-	-	-	-	-	1	-
ETF										
Exchange Traded Funds	43	2	-	-	-	-	-	-	-	-
Shariah Compliant Exchange Traded Funds	2	2	-	-	-	-	-	-	-	-
Total	270,272	246,522	6,857	11,216	49,320	52,094	58,354	39,543	68,505	50,455

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Investor Wise Break-up January 2024 (in PKR millions)

Open End	Individuals		Banking & Financial Institutions		Provident fund		Gratuity fund		Pension fund		Public Limited Companies		Associated Companies		Fund of funds		Others	
	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red	Sales	Red
Money Market	87,851	82,163	926	1,298	2,031	2,375	1,558	1,544	7,960	891	14,607	17,033	2,640	2,244	4,425	1,842	39,429	55,667
Income	57,290	46,918	7,262	7,391	558	758	573	519	145	172	12,058	10,181	2,542	1,276	194	9	31,463	10,657
Equity	2,247	3,664	50	253	128	45	177	4	74	11	670	53	50	3	-	100	783	191
Capital Protected	10,597	6,005	-	1,505	154	-	790	146	158	-	5,045	5,836	-	197	215	4	13,534	13,511
Capital Protected - Income	2	79	-	-	-	-	-	-	-	-	6	-	250	-	-	-	17	30
Fixed Rate / Return	1,145	553	10	-	131	49	22	-	-	-	10,838	2,375	100	-	-	-	5,003	2,921
Fund of Funds - CPPI	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Aggressive Fixed Income	10,506	10,284	4,000	2,030	50	8	-	13	-	-	368	106	-	-	-	-	7,522	3,813
Balanced	5	13	-	-	-	-	-	-	-	-	-	-	-	15	-	-	-	-
Asset Allocation	909	583	-	19	-	32	-	-	-	-	-	-	34	0	-	-	-	74
Fund of Funds	2	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2
Index Tracker	39	21	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commodities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Money Market	33,924	26,937	3,836	5,968	1,423	1,752	373	126	1,078	43	20,197	30,051	518	2,259	2,215	2,597	63,292	60,966
Shariah Compliant Income	124,723	96,108	188	177	2,252	729	607	1,030	0	-	6,716	715	1,288	928	2,823	2,881	27,130	32,956
Shariah Compliant Equity	5,449	6,527	30	223	78	37	76	126	-	-	-	95	47	176	6	47	352	209
Shariah Compliant Capital Protected	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Capital Protected - Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Fixed Rate / Return	465	82	-	-	131	-	-	-	-	-	-	-	0	0	-	-	8,070	7
Shariah Compliant Fund of Funds - CPPI	-	953	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(3)
Shariah Compliant Aggressive Fixed Income	5,507	3,932	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	100
Shariah Compliant Balanced	66	90	-	-	-	3	-	3	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Asset Allocation	63	228	-	-	0	10	-	9	-	-	0	-	1,885	-	-	-	150	103
Shariah Compliant Fund of Funds	102	925	-	-	-	3	-	2	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Fund of Funds - Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Index Tracker	35	50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Commodities	-	37	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VPS																		
Conventional Voluntary Pension Schemes	477	380	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Voluntary Pension Schemes	2,402	2,155	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Employees Pension Funds																		
Conventional Voluntary Pension Schemes	32	-	30	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shariah Compliant Voluntary Pension Schemes	820	767	30	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ETF																		
Exchange Traded Funds	-	-	-	-	-	-	-	-	-	-	-	-	43	-	-	-	0	2
Shariah Compliant Exchange Traded Funds	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	2	0
Total	197,270	156,708	8,124	18,864	6,938	5,799	4,176	3,520	9,415	1,118	70,505	66,445	9,397	7,098	9,879	7,480	196,748	181,207

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