



# Alfalah Investments

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## Maheen Rahman

### Chief Executive Officer



Alfalah GHP Investment Management Limited (AGIM) is as an Asset Management and Investment Advisory Company, licensed by SECP under the Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The company was incorporated on October 18, 2004 as a public limited company under the

Companies Ordinance, 1984. The certificate of commencement of business was obtained on March 10, 2005.

Alfalah GHP Investment Management Ltd. is a part of Abu Dhabi Group Company led by His Highness Sheikh Nahayan Mubarak Al Nahayan. The group is the single largest foreign investor group in Pakistan. The group is one of the largest in the Middle East and has diversified business interests across the Middle East, Africa and Asia comprising oil and gas exploration, hospitality services, communications, banking, financial services, automobile industry and property development.

The sponsor of AGIM is Bank Alfalah which has nominated two directors on the Board. Other Institutional investors include GHP Arbitrium Holdings Ltd. (is a premier portfolio management and investment counselling company with its head office in Switzerland) and MAB Investments Inc (private investment holding company of H.H. Sheikh Nahayan Mubarak Al Nahayan)

Currently AGIM has been rated as 'AM2' by Pakistan Credit Rating Agency (PACRA). The rating reflects the company's strong capacity to manage the risks inherent in asset management and the asset manager meets high investment management industry standards and benchmarks. The Company has recently acquired IGI Funds Limited.

### Board of Directors

<b>Syed Ali Sultan</b>	Chairman / Director
<b>Hans Peter Beier</b>	Director
<b>Abid Naqvi</b>	Director
<b>Muhammad Asif Saad</b>	Director
<b>Amin Dawood Saleh</b>	Director
<b>David Burlison</b>	Director
<b>Maheen Rahman</b>	Chief Executive Officer

### Senior Management

<b>Noman Ahmed Soomro</b>	Chief Operating Officer
<b>Shariq Hashmi</b>	Head of Risk Management & Compliance
<b>Nabeel Malik</b>	Chief Investment Officer
<b>Ather H Madina</b>	Head of Corporate Strategy
<b>Moin Uddin</b>	Company Secretary & Head of Operations
<b>Fawwad Ur Rahman</b>	Head of IT
<b>Syed Hyder Raza</b>	Head of Finance



<b>Total number of funds</b>	:	11
<b>Assets under Management as of June-2015</b>	:	PKR 18.88 billion
<b>Asset Manager Rating</b>	:	AM2-by PACRA (April 15, 2015)
<b>Auditor</b>	:	KPMG Taseer Hadi & Co., Chartered Accountants

For Year Ended June 30, 2015

Funds Under Management	Rating	Net Assets (as of June 30, 2015) PKR millions											Since Inception (or past 10 years whichever is less)
		2006	2007	2008	2009	2010	2011	2012	2013	2014	2015		
<b>Open-Ended Schemes - Money Market</b>													
Alfalah GHP Cash Fund (12-03-2010)**	AA(f) (P)	1,047				10.13%*	11.55%	11.01%	9.06%	8.09%	8.58%		74.56%
Alfalah GHP Money Market Fund (Formerly: IGI Money Market Fund) (27-05-10)**	AA (F) (P)	2,786									8.17%	8.73%	77.11%
<b>Open-Ended Schemes - Income</b>													
Alfalah GHP Income Multiplier Fund (15-06-2007)**	A+ (f) (P)	1,706	9.2%*	9.74%	3.24%	3.61%	-2.37%	-3.90%	11.23%	12.35%	14.15%		71.56%
Alfalah GHP Sovereign Fund (10-05-2014)**	AA-(f) (P)	7,234								8.87%	16.38%		26.70%
Alfalah GHP Income Fund (Formerly: IGI Income Fund) (14-04-07)**	A+ f (P)	1,111								7.98%	12.26%		140.12%
<b>Open-Ended Schemes - Equity</b>													
Alfalah GHP Alpha Fund (09-09-2008)**	1 Star (P)	801			38.22%	24.76%	16.72%	2.63%	39.80%	29.55%	27.39%		376.57%
Alfalah GHP Stock Fund (Formerly: IGI Stock Fund) (15-07-08)**	2 Star (S/T) ; 3 Star (L/T) (P)	1,171								24.60%	27.70%		553.51%
<b>Open-Ended Schemes - Funds of Fund - CPPI</b>													
Alfalah GHP Capital Preservation Fund (29-10-2014)***		1,761									10.00%		10.00%
<b>Open-Ended Schemes - Asset Allocation</b>													
Alfalah GHP Value Fund (29-10-2005)**	3 Star (S/T) ; 3 Star (L/T) (P)	572	11.77%	24.53%	1.75%	2.74%	17.36%	5.65%	5.77%	30.11%	19.52%	25.48%	272.33%
<b>Open-Ended Schemes - Shariah Compliant Income</b>													
Alfalah GHP Islamic Income Fund (Formerly: IGI Islamic Income Fund) (03-12-09)**	A+ f (P)	112									6.01%	6.85%	60.22%
<b>Open-Ended Schemes - Shariah Compliant Equity</b>													
Alfalah GHP Islamic Stock Fund (Formerly: Alfalah GHP Islamic Fund) (04-09-2007)**	3 Star (S/T) ; 4 Star (L/T) (P)	580			5.35%	8.63%	17.95%	10.15%	12.18%	36.25%	18.42%	23.79%	233.12%

\*Annualized  
(P) - PACRA

**Trustee**

\*\*Central Depository Company of Pakistan Limited  
\*\*\*MCB Financial Services Limited

