

## Rehan N. Shaikh Chief Executive Officer



HBL Asset Management Limited (the Company) is a wholly owned subsidiary of HBL (Habib Bank Limited). The sponsor "HBL" is a leader in Pakistan's service industry. An extensive network of 1,464 domestic branches - the largest in Pakistan - and presence in 25 countries around the globe has enabled HBL to provide

comprehensive services that meet customer needs. HBL established operations in Pakistan in 1947 and was nationalized in 1974. In 2004, the Government of Pakistan handed over the management control to the Aga Khan Fund for Economic Development against 51% of the shareholding in HBL.

The Company was licensed by SECP in 2006 for Asset Management and Investment Advisory Services.

The Company launched its first Fund in 2007. The family of funds was increased to nine (9) by June 30, 2015. During the financial year 2014 - 2015 the Company has launched one Capital Protected Scheme (HBL MSF - 1). As at June 30, 2015 assets under management of the Company stood at Rs 17.3 billion .

Besides the Company has also fund of around Rs 18 billion under advisory.

### Board of Directors

<b>Towfiq Habib Chinoy</b>	Chairman
<b>Sadia Khan</b>	Director
<b>Rizwan Haider</b>	Director
<b>Salahuddin Manzoor</b>	Director
<b>Saleem Amlani</b>	Director
<b>Sima Kamil</b>	Director
<b>Rehan N. Shaikh</b>	Chief Executive Officer

### Senior Management

<b>Noman Qurban</b>	Chief Financial Officer & Company Secretary
<b>Amir Khan</b>	Head of Research/ Product Development
<b>Faisal Huq</b>	Head of Investment Advisory
<b>Naseer Ladhani</b>	Head of Risk /Compliance
<b>Samia Aslam</b>	Fund Manager
<b>Umar Farooq</b>	Fund Manager
<b>Fahad Aziz</b>	Fund Manager
<b>Emmad Hashmi</b>	Fund Manager
<b>Adil Jabbar</b>	Manager-Settlement
<b>Faran Hussain</b>	Manager-Investor Services



<b>Total number of funds</b>	: 9
<b>Assets under Management as of June-2015</b>	: PKR 17.35 billion
<b>Asset Manager Rating</b>	: AM2- (Stable) by JCR-VIS (Oct 21, 2013)
<b>Auditor</b>	: Ernst & Young Ford Rhodes Sidat Hyder

## For Year Ended June 30, 2015

Funds Under Management	Rating	Net Assets (as of June 30, 2015) PKR millions	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	Since Inception (or past 10 years whichever is less)
<b>Open-Ended Schemes - Money Market</b>													
HBL Money Market Fund (12-07-2010)	AA (J)	5,079						11.96%*	11.53%	9.28%	8.08%	8.77%	60.42%
<b>Open-Ended Schemes - Income</b>													
HBL Income Fund (15-03-2007)	A (J)	3,375		9.24%*	9.39%	4.20%	13.60%	13.49%	12.35%	7.69%	9.91%	12.44%	140.02%
<b>Open-Ended Schemes - Equity</b>													
HBL Stock Fund (27-08-2007)	(MFR-4 Star) 1 year, (MFR-3 Star) 2 Year, (MFR-3 Star) 3 Year (J)	4,391			-1.47%	-17.80%	19.52%	28.20%	11.00%	44.42%	27.80%	8.26%	175.25%
<b>Open-Ended Schemes - Capital Protected</b>													
HBL Mustaheikum Sarmaya Fund 1 (27-03-2015)		1,934										1.73%	1.73%
<b>Open-Ended Schemes - Balanced</b>													
HBL Multi Asset Fund (14-12-2007)	(MFR-3 Star) 1 Year, (MFR-3 Star) 2 Star, (MFR-3 Star) 3 Year (J)	767			-2.73%	-13.22%	19.17%	23.55%	12.67%	37.59%	24.09%	4.88%	150.76%
<b>Open-Ended Schemes - Shariah Compliant Money Market</b>													
HBL Islamic Money Market Fund (09-05-2011)	AA (J)	457						10.46*	10.33%	8.45%	6.86%	6.70%	50.69%
<b>Open-Ended Schemes - Shariah Compliant Stock</b>													
HBL Islamic Stock Fund (09-05-2011)	(MFR-2 Star) 1 Year (MFR-1 Star) 3 Year (J)	783						2.50%	16.52%	44.86%	30.67%	11.80%	152.76%
<b>Pension Funds</b>													
HBL Pension Fund (15-12-2011)													
Equity		133							22.44%	45.43%	25.56%	31.58%	194.18%
Debt		150							8.05%*	8.91%	7.44%	11.01%	40.35%
Money Market		139							8.36%*	7.92%	7.13%	6.88%	33.89%
HBL Islamic Pension Fund (15-12-2011)													
Islamic Equity		152							19.93%	50.30%	44.41%	25.92%	227.75%
Islamic Debt		75							6.95%*	8.67%	7.04%	4.97%	30.59%
Islamic Money Market		58							7.91%*	7.70%	6.08%	5.28%	29.78%

\*Annualized

(J) - JCR-VIS

**Trustee**

Central Depository Company of Pakistan Limited

