



Alfalah Investments

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Company Profile

Alfalah GHP Investment Management Limited (AGIM) is an Asset Management and Investment Advisory Company, licensed by SECP under the Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The company was incorporated on October 18, 2004 as a public limited company under the Companies Ordinance, 1984. The certificate of commencement of business was obtained on March 10, 2005.

Alfalah GHP Investment Management Ltd. is a part of Abu Dhabi Group Company led by His Highness Sheikh Nahayan Mubarak Al Nahayan. The group is the single largest foreign investor group in Pakistan. The group is one of the largest in the Middle East and has diversified business interests across the Middle East, Africa and Asia comprising oil and gas exploration, hospitality services, communications, banking, financial services, automobile industry and property development.

The sponsor of AGIM is Bank Alfalah which has nominated two directors on the Board. Other Institutional investors include GHP Beteiligungen Holdings Ltd., Switzerland and MAB Investments Inc (private investment holding company of H.H. Sheikh Nahayan Mubarak Al Nahayan)

Currently AGIM has been rated as 'AM2' by Pakistan Credit Rating Agency (PACRA). The rating reflects the company's strong capacity to manage the risks inherent in Asset Management and the asset manager meets high investment management industry standards and benchmarks. The Company has recently acquired IGI Funds Limited.

Board of Directors

Mr. Adeel Bajwa	Chairman / Director
Mr. Syed Ali Sultan	Director
Mr. Hans Peter Beier	Director
Mr. Abid Naqvi	Director
Mr. Tufail Jawed Ahmad	Director
Mr. Tauqir Zafar	Director
Ms. Mehreen Ahmed	Director
Ms. Maheen Rahman	Director & Chief Executive Officer

Senior Management

Ms. Maheen Rahman	Chief Executive Officer
Mr. Hyder Raza Zaidi	Chief Financial Officer (Acting)
Mr. Nabeel Malik	Chief Investment Officer
Mr. Noman Ahmed Soomro	Chief Operating Officer (COO)
Mr. Shariq Hashmi	Head of Compliance & Risk Management
Mr. Ahsan Javed Chishty	Chief Business Development Officer
Mr. Malik Mansoor Ali	Head of Risk Management
Mr. Ali Abbas Devjjani	Head of Operations
Mr. Ashfaq Ahmed	Head of IT
Mr. Mudassir Ahmed Shaikh	Head of Investment Advisory
Ms. Zubdah-Tun-Nisa Yousuf	Head of Investor Relations
Mr. Muhammad Ibrahim	Head of Administration

Chief Executive Officer	: Ms. Maheen Rahman
Total number of funds	: 22
Assets Under Management as of June-2018	: PKR 25.891 billion
AMC Management Quality Rating	: AM2+ PACRA (December 22, 2017)
Auditor	: KPMG Taseer Hadi & Co. Chartered Accountants



For the Year Ended June 30

Funds Under Management	Rating	Net Assets (as of June 30, 2018) PKR millions	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Since Inception (or past 10 years whichever is less)
Open-End Schemes - Money Market*													
Alfalsh GHP Cash Fund (12-03-2010)	AA(f) (P)	56	-	10.13%	11.55%	11.01%	9.06%	8.09%	8.58%	5.17%	6.86%	4.70%	105.40%
Alfalsh GHP Money Market Fund (27-05-10)	AA(f) (P)	4,948	-	10.68%	11.82%	11.82%	8.82%	8.17%	8.73%	5.37%	5.65%	5.47%	107.94%
Open-End Schemes - Income*													
Alfalsh GHP Sovereign Fund (10-05-2014)	AA-(f) (P)	797	-	-	-	-	-	8.87%	16.38%	7.42%	5.54%	4.96%	50.78%
Alfalsh GHP Income Fund (14-04-07)	A+(f) (P)	330	6.41%	11.12%	11.32%	11.19%	12.35%	7.98%	12.26%	7.56%	5.20%	4.79%	136.33%
Open-End Schemes - Equity													
Alfalsh GHP Alpha Fund (09-09-2008)		1,636	38.22%	24.76%	16.72%	2.63%	39.80%	29.55%	27.39%	14.12%	28.99%	-14.18%	502.04%
Alfalsh GHP Stock Fund (15-07-08)		2,153	32.90%	26.08%	29.97%	13.34%	66.41%	24.60%	27.70%	14.88%	28.69%	-14.61%	724.99%
Open-End Schemes - Capital Protected													
Alfalsh Capital Preservation Fund II (11-05-2018)		1,119	-	-	-	-	-	-	-	-	-	-0.19%	-0.19%
Open-End Schemes - Aggressive Fixed Income*													
Alfalsh GHP Income Multiplier Fund (15-06-2007)	A+(f) (P)	355	3.24%	3.61%	-2.37%	-3.90%	11.23%	12.35%	14.15%	8.38%	5.90%	4.91%	72.38%
Open-End Schemes - Asset Allocation													
Alfalsh GHP Value Fund (29-10-2005)		2,137	2.74%	17.36%	5.65%	5.77%	30.11%	19.52%	25.48%	18.30%	26.18%	-12.04%	245.20%
Open-End Schemes - Funds of Funds													
Alfalsh GHP Prosperity Planning Fund (Alfalsh GHP Active Allocation Plan) (12-09-2015)		502	-	-	-	-	-	-	-	7.78%	16.65%	-8.88%	14.55%
Alfalsh GHP Prosperity Planning Fund (Alfalsh GHP Conservative Allocation Plan) (12-09-2015)		383	-	-	-	-	-	-	-	5.53%	8.46%	0.98%	15.58%
Alfalsh GHP Prosperity Planning Fund (Alfalsh GHP Moderate Allocation Plan) (12-09-2015)		546	-	-	-	-	-	-	-	7.60%	12.07%	-2.63%	17.42%
Open-End Schemes - Shariah Compliant Income*													
Alfalsh GHP Islamic Income Fund (03-12-09)	A+(f) (P)	1,539	-	9.03%	10.20%	9.70%	7.31%	6.01%	6.85%	4.91%	5.35%	4.22%	84.55%
Open-End Schemes - Shariah Compliant Equity													
Alfalsh GHP Islamic Stock Fund (04-09-2007)		3,939	8.63%	17.95%	10.15%	12.18%	36.25%	18.42%	23.79%	20.33%	24.81%	-14.44%	306.37%
Alfalsh GHP Islamic Dedicated Equity Fund (25-05-2017)		0	-	-	-	-	-	-	-	-	-3.12%	-12.45%	-15.19%
Open-End Schemes - Shariah Compliant Asset Allocation													
Alfalsh GHP Islamic Value Fund (12-10-17)		290	-	-	-	-	-	-	-	-	-	0.53%	0.53%
Open-End Schemes - Shariah Compliant Funds of Funds													
Alfalsh GHP Islamic Prosperity Planning Fund (Alfalsh GHP Islamic Active Allocation Plan) (11-06-2016)		850	-	-	-	-	-	-	-	-0.86%	14.72%	-8.05%	4.58%
Alfalsh GHP Islamic Prosperity Planning Fund (Alfalsh GHP Islamic Active Allocation Plan II) (01-11-2016)		1,731	-	-	-	-	-	-	-	-	7.29%	-8.36%	-1.67%
Alfalsh GHP Islamic Prosperity Planning Fund (Alfalsh GHP Islamic Active Allocation Plan III) (24-06-2017)		981	-	-	-	-	-	-	-	-	-0.31%	-4.44%	-4.73%
Alfalsh GHP Islamic Prosperity Planning Fund (Alfalsh GHP Islamic Balance Allocation Plan) (11-06-2016)		1,369	-	-	-	-	-	-	-	0.10%	7.80%	0.51%	8.46%
Voluntary Pension Funds													
Alfalsh GHP Pension Fund (08-11-2016)													
Equity		40	-	-	-	-	-	-	-	-	-6.16%	-12.31%	-17.71%
Debt		40	-	-	-	-	-	-	-	-	2.86%	3.61%	6.57%
Money Market		36	-	-	-	-	-	-	-	-	2.95%	3.65%	6.70%
Shariah Compliant Voluntary Pension Funds													
Alfalsh GHP Islamic Pension Fund (08-11-2016)													
Islamic Equity		39	-	-	-	-	-	-	-	-	-2.75%	-13.45%	-15.83%
Islamic Debt		40	-	-	-	-	-	-	-	-	2.73%	1.51%	4.27%
Islamic Money Market		32	-	-	-	-	-	-	-	-	2.21%	2.52%	4.79%

* Annualized

(P) - PACRA

Trustee

Central Depository Company of Pakistan Limited

