

Registered Office: 24th Floor, Centre Point, off Shaheed-E-Millat Expressway, Near KPT Interchange, Karachi. UAN: (+92-21) 111-162-224, Fax: (+92-21) 32276898 Email: info@mcbah.com URL: www.mcbah.com

# **Company Profile**

MCB-Arif Habib Savings and Investments Limited is an Asset Management, Investment Advisory and Pension Fund Management Company, managing Open-end Mutual Funds and Pension Funds. The Company is registered with the Securities & Exchange Commission of Pakistan (SECP) and regulated under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, NBFC and Notified Entities Regulations 2008 and Voluntary Pension System Rules 2005. MCBAH is a member of the Mutual Funds Association of Pakistan (MUFAP).

MCB-Arif Habib Savings and Investments Limited manages over Rs.50.58 billion as on June 30st, 2018. It has 15 Mutual Funds, 2 Voluntary Pension schemes and different Investments Plans in its product portfolio to meet the investment needs of its growing clientele. The Company was conceived in the year 2000 and, in March 2002, two of its flagship Funds, the MCB Pakistan Stock Market Fund (MCB-PSM) (Formerly:Pakistan Stock Market Fund PSM) and the Pakistan Income Fund (PIF) were launched.

MCB-Arif Habib Savings and Investments Limited has been an industry leader, setting international standards and bringing innovative products to market.

- · Largest client base in the private sector
- MCBAH enjoys one of the highest Asset Manager Rating of 'AM2 ++ ' (by PACRA) in the
- MCB Pakistan Asset Allocation Fund (MCB-PAAF) (Formerly: MCB Dynamic Allocation Fund (MCB-DAF) has been assigned 5-star ranking for one year due to its outstanding performance by PACRA based on returns achieved up to 30th June 2012
- Three of our Equity based funds i.e. MCB Dynamic Stock Fund, Pakistan Pension Fund-Equity Sub Fund and Pakistan Islamic Pension Fund-Equity Sub Fund were included in the World's Top 100 Equity Funds for 2012 by Thomson Reuters Lipper.
- Pakistan Income Fund launched in March 2002 by MCBAH was the First Income Fund in the mutual fund industry.
- MCBAH brought first private sector Equity Fund of the country in March 2002, i.e. MCB Pakistan Stock Market Fund (Formerly:Pakistan Stock Market Fund PSM), which has created an Alpha of 192% (over KSE-100) since inception till April 2013.
- Pakistan Cash Management Fund became the First Money Market Fund to be assigned stability rating of 'AAA(f)' in the country.
- MCB Pakistan Sovereign Fund MCB-PSF (Formerly: Metrobank Pakistan Sovereign Fund) , established in 2003 was the first sovereign risk Income Fund in the industry.
- Pakistan Premier Fund (PPF, then a Closed-end Fund) was also placed in KSE's top 25 companies in 2005 and 2006.
- Pakistan Income Enhancement Fund rewrote history in the Fixed Income Funds category (inception in Aug'2008) by earning highest ever annualized return of 18.33% in FY'09 (normal return without any provisioning reversals).
- Pakistan International Element Islamic Asset Allocation Fund (PIEIF) was the first Mutual Fund in the country with permission from the State Bank of Pakistan to invest in overseas
- MCBAH was the first Asset Management Company which had introduced ATM card withdrawal facility for retail clients.
- MCBAH was the first Asset Management Company to convert a Closed-end Fund (Pakistan Capital Market Fund) into an open end fund in 2006 keeping investors benefit as its supreme interest.

### **Board of Directors**

Mr. Mian Mohammad Mansha Chairman

Mr. Nasim Beg Vice Chairman

Dr. Syed Salman Ali Shah Director

Mr. Haroun Rashid Director

Mr. Ahmed Jahangir Director

Mr. Mirza Qamar Beg

Mr. Samad A. Habib Director

Mr. Muhammad Saqib Saleem **Director & Chief Executive Officer** 

Director

#### **Senior Management**

Mr. Muhammad Saqib Saleem Chief Executive Officer

Mr. Abdul Basit Chief Financial Officer

Mr. Muhammad Asim Chief Investment Officer

Mr. Sved Asif Mehdi Chief Operating Officer

& Company Secretary

Mr. Fahad Sultan Shaikh **Chief Internal Auditor** 

Mr. Junaid Qamar Head of Sales

Mr. Asad Igbal Head of Human Resource

Mr. Monis Usman Head of Marketing

Head of Quality Assurance Mr. Moiz Ali

& Customer Services

**Chief Executive Officer** 

Total number of funds

Assets Under Management as of June-2018

**AMC Management Quality Rating** 

**Auditor** 

PKR 48.488 billion

: AM2++ PACRA (December 08, 2017)

: Mr. Muhammad Saqib Saleem

KPMG Taseer Hadi & Co. Chartered Accountants



## **MCB-Arif Habib Savings**

#### For the Year Ended June 30

Funds Under Management	Rating	Net Assets (as of June 30, 2018) PKR millions	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Since Inception (or past 10 years whichever is less)
0													
Open End Schemes - Money Market* MCB Cash Management Optimizer (01-10-2009)**	AA(f) (P)	11.993		10.91%	11 65%	11 29%	9 20%	8 27%	8.79%	5 77%	7.09%	5 41%	111.63%
Pakistan Cash Management Fund (19-03-2008)**	AAA(f) (P)	889	11.95%		11.00/0	11.07%	9.06%	8.43%		5.88%	8.34%	4.67%	
Open End Schemes - Income* MCB DCF Income Fund (03-01-2007)**	A+(f) (P)	4,872	0.36%	11 03%	12.85%	10.80%	0.82%	10.79%	12 6/1%	6.23%	6.50%	4.62%	146.28%
Pakistan Income Fund (11-03-2002)**	A+(f) (P)	1,519		14.01%		9.41%	7.26%	8.13%		6.14%	6.90%	4.77%	
MCB Pakistan Sovereign Fund (01-03-2003)**	A+(f) (P)	585	13.96%	10.13%	10.27%	11.32%	12.32%	9.26%	16.69%	7.30%	5.89%	5.08%	163.45%
Open End Schemes - Equity													
MCB Pakistan Stock Market Fund (11-03-2002)**		10,113	-26.32%	24.77%	21.07%	11.29%	49.42%	34.69%	39.35%	5.25%	29.54%	-7.51%	338.06%
Open End Schemes - Aggressive Fixed Income*	A . (f) (D)	1 250	10.400/	14 240/	13 410/	0.040/	7 240/	0.720/	12 (10/	0.220/	F 000	F 170/	162 560/
Pakistan Income Enhancement Fund (28-08-2008)**	A+(f) (P)	1,350	18.40%	14.24%	12.41%	8.94%	7.21%	8.73%	13.61%	8.33%	5.06%	5.17%	162.56%
Open End Schemes - Balanced													
Pakistan Capital Market Fund (24-01-2004)**		619	-21.52%	20.41%	14.00%	9.40%	28.08%	26.05%	31.15%	5.17%	25.36%	-3.21%	218.43%
Open End Schemes - Asset Allocation													
MCB Pakistan Asset Allocation Fund (17-03-2008)**		3,213	-23.53%	16.72%	20.86%	8.65%	19.23%	11.94%	19.40%	3.21%	9.54%	-2.55%	105.79%
MCB Pakistan Frequent Payout Fund (16-11-2015)***		487	<u> </u>	<u>-</u>	-	<u>-</u>		<u> </u>	-	3.54%	5.54%	4.50%	14.20%
Open-End Schemes - Shariah Compliant Income*													
Alhamra Islamic Income Fund (Formerly: MCB Islamic Income Fund) (19-06-2011)	** AA+(f) (P)	1,571		<del>.</del>	8.40%	10.40%	8.91%	8.36%	6.57%	5.05%	6.49%	4.96%	76.76%
Alhamra Daily Dividend Fund (10-04-2018)**		502	<u> </u>	<u> </u>	-	<u>-</u>		-	-			4.97%	4.97%
Open-End Schemes - Shariah Compliant Equity													
Alhamra Islamic Stock Fund (Formerly: MCB Pakistan Islamic Stock Fund) (01-09-2004	)**	2,600	-27.38%	18.54%	19.12%	14.89%	32.32%	31.34%	19.20%	3.89%	29.97%	-12.00%	190.02%
Open End Schemes - Shariah Compliant Asset Allocation Alhamra Islamic Asset Allocation Fund	on	3.634	-15.87%	7 38%	15 08%	15.64%	28 41%	18 86%	35 64%	5.09%	27.74%	-4.06%	220.58%
(Formerly: Pak. Intl. Element Islamic Asset Allocation Fund) (02-05-2006)*	*	3,034	-13.67 /0	7.3670	13.00%	13.0470	20.41/0	10.00%	33.0470	3.0376	27.7470	-4.0070	220.3670
Open End Schemes - Shariah Compliant Fund of Funds Alhamra Islamic Active Allocation Fund (29-12-2016)**		1,404									0.82%	-6.84%	-6.08%
Alhamra Islamic Active Allocation Fund II (16-06-2017)***		794								<u>-</u>		-0.43%	
Voluntary Pension Funds Pakistan Pension Fund (29-06-2007)**		742	21 210/	20 02%	23.18%	15.06%	EE 710/	49.60%	37.95%	10 77%	35.72%	-9.43%	458.54%
Equity		590	13.09%			10.91%			16.85%	7.35%	4.31%	4.31%	
Debt		240	8.86%	9.84%	10.63%	10.32%	8.17%	7.20%	7.17%	4.40%	4.30%	4.39%	106.16%
Money Market													
Shariah Compliant Voluntary Pension Funds													
Pakistan Islamic Pension Fund (15-11-2007)**		455	-22.58%	23.04%	21.31%	24.72%	41.84%	42.10%	39.53%	14.84%	33.21%	-12.16%	
Islamic Equity		229			8.83%	8.43%	6.82%	8.22%	4.76%	4.04%	4.46%	2.99%	
Islamic Debt Islamic Money Market		90	6.00%	7.67%	6.37%	8.36%	7.70%	6.86%	4.80%	2.36%	3.78%	3.34%	74.19%
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\*Annualized (P) - PACRA

Trustee
\*\* Central Depository Company of Pakistan Limited
\*\*\* MCB Financial Services Limited

