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Company Profile

National Investment Trust Ltd. (NITL) is the first Asset Management Company of Pakistan, formed in 1962. NITL is the largest asset management company of Pakistan with approximately Rs. 98.395 billion assets under its management as on June 30, 2018. The family of funds of NIT comprises of ten funds including 4 equity funds, 3 fixed income nature funds, 1 money market fund and 2 pension funds. NIT's distribution network comprises of 23 branches. In addition, there are designated branches of various authorised banks all over Pakistan. To cater the matters relating to investments in NIT and day to day inquiries/issues of NIT's unit holders, state of the art Investors' Facilitation Centre is also in place. The Board of Directors of NITL consists of top executives from leading financial institutions, prominent industrialists and nominee of Govt. of Pakistan.

During FY18, Pakistan Credit Rating Agency (PACRA) has maintained an asset manager rating of "AM2++" to the Management Company, which denotes strong capacity to manage risks inherent in asset management and the asset manager meets high investment management industry standards and benchmarks.

Board of Directors

| | |
|-----------------------------------|-------------------|
| Mr. Jamal Nasim | Director |
| Mr. Muhtashim Ahmad Ashai | Director |
| Mr. Iqbal Adamjee | Director |
| Mr. Mian Nusrat-ud-Din | Director |
| Mr. Saeed Ahmad | Director |
| Mr. Khalid Mohsin Shaikh | Director |
| Mr. Ahmad Aqeel | Director |
| Mr. Saeed Iqbal | Director |
| Mr. Shakeel Ahmed Mangejeo | Director |
| Mr. Amir Mohyuddin | Director |
| Mr. Manzoor Ahmed | Managing Director |

Senior Management

| | |
|----------------------------------|---|
| Mr. Manzoor Ahmed | Managing Director |
| Mr. Aamir Amin | Head of Finance / Corporate Governance |
| Mr. Asim Rafiq | Head of Internal Audit |
| Mr. Syed Ali Raza Bukhari | Head of Marketing |
| Mr. Abdul Rashid | Company Secretary / Head of Legal |
| Mr. Syed Iqbal Ahmed | SVP- Head of Personnel |
| Mr. Imran Butt | Head of IT & SA |
| Mr. Syed Tahir Ali Qadri | VP- Head of Administration |
| Mr. Shoaib Ahmad Khan | SVP - Asset Management |
| Mr. Mati Uddin Siddiqui | SVP - Finance |
| Mr. Raza Abbas Jaffery | Head of Trading |
| Mr. Ali Kamal | Head of Research |
| Mr. Ammar Habib | Manager / Incharge- Risk Management |
| Mr. Faisal Aslam | Head of Compliance |
| Mr. Shahid Aziz | Manager - Islamabad |

| | |
|--|--|
| Chief Executive Officer | : Mr. Manzoor Ahmed (Acting MD) |
| Total number of funds | : 8 |
| Assets Under Management as of June-2018 | : PKR 87.100 billion |
| AMC Management Quality Rating | : AM2++ PACRA (June 30, 2018) |
| Auditor | : A.F. Fergusons & Co. Chartered Accountants |



National Investment Trust Limited

For the Year Ended June 30

| Funds Under Management | Rating | Net Assets (as of June 30, 2018) PKR millions | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | Since Inception (or past 10 years whichever is less) |
|---|------------|--|---------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--|
| Open-End Schemes - Money Market* | | | | | | | | | | | | | |
| NIT Government Treasury Fund (22-01-2016) | AA+(f) (P) | 1,322 | - | - | - | - | - | - | - | 5.03% | 4.95% | 5.18% | 15.94% |
| Open-End Schemes - Income* | | | | | | | | | | | | | |
| NIT Government Bond Fund (18-11-2009) | AA(f) (P) | 4,040 | - | 10.56% | 11.18% | 9.76% | 9.93% | 7.64% | 13.88% | 5.78% | 5.28% | 5.06% | 112.75% |
| NIT Income Fund (19-02-2010) | A+(f) (P) | 5,574 | - | 9.58% | 12.10% | 12.34% | 9.56% | 7.06% | 14.11% | 5.87% | 5.37% | 5.22% | 116.80% |
| Open-End Schemes - Equity | | | | | | | | | | | | | |
| National Investment (Unit) Trust (12-11-1962) | | 70,773 | -41.48% | 17.92% | 24.05% | 7.57% | 58.42% | 56.98% | 20.27% | 9.59% | 35.44% | -11.81% | 260.50% |
| Open-End Schemes - Shariah Compliant Income* | | | | | | | | | | | | | |
| NIT Islamic Income Fund (04-07-2016) | AA+(f) (P) | 549 | - | - | - | - | - | - | - | - | 4.61% | 4.41% | 9.23% |
| Open-End Schemes - Shariah Compliant Equity | | | | | | | | | | | | | |
| NIT Islamic Equity Fund (18-05-2015) | | 4,134 | - | - | - | - | - | - | 2.70% | 5.74% | 18.38% | -16.37% | 7.52% |
| Voluntary Pension Funds | | | | | | | | | | | | | |
| NIT Pension Fund (19-06-2015) | | | | | | | | | | | | | |
| Equity | | 85 | - | - | - | - | - | - | 0.19% | 1.22% | 19.04% | -16.14% | 1.25% |
| Debt | | 91 | - | - | - | - | - | - | 6.64% | 3.90% | 4.48% | 4.96% | 21.50% |
| Money Market | | 99 | - | - | - | - | - | - | 6.64% | 3.87% | 4.17% | 4.94% | 21.08% |
| Commodities / Gold | | 85 | - | - | - | - | - | - | 0.20% | 10.05% | -1.70% | 4.88% | 13.68% |
| Shariah Compliant Voluntary Pension Funds | | | | | | | | | | | | | |
| NIT Islamic Pension Fund (19-06-2015) | | | | | | | | | | | | | |
| Islamic Equity | | 149 | - | - | - | - | - | - | 0.04% | 6.67% | 24.07% | -19.51% | 6.56% |
| Islamic Debt | | 97 | - | - | - | - | - | - | 3.55% | 3.06% | 4.59% | 3.24% | 15.24% |
| Islamic Money Market | | 101 | - | - | - | - | - | - | 3.58% | 2.79% | 3.52% | 3.72% | 14.32% |

* Annualized

(P) - PACRA

Trustee

Central Depository Company of Pakistan Limited

