



# Alfalsh Investments

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## Company Profile

Alfalsh GHP Investment Management Limited (AGIM) is as an Asset Management and Investment Advisory Company, licensed by SECP under the Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The company was incorporated on October 18, 2004 as a public limited company under the Companies Ordinance, 1984. The certificate of commencement of business was obtained on March 10, 2005.

Alfalsh GHP Investment Management Ltd. is a part of Abu Dhabi Group Company led by His Highness Sheikh Nahayan Mubarak Al Nahayan. The group is the single largest foreign investor group in Pakistan. The group is one of the largest in the Middle East and has diversified business interests across the Middle East, Africa and Asia comprising oil and gas exploration, hospitality services, communications, banking, financial services, automobile industry and property development.

The sponsor of AGIM is Bank Alfalah which has nominated two directors on the Board. Other Institutional investors include GHP Beteiligungen Holdings Ltd., Switzerland and MAB Investments Inc (private investment holding company of H.H. Sheikh Nahayan Mubarak Al Nahayan).

Currently AGIM has been rated as 'AM2+' by Pakistan Credit Rating Agency (PACRA). The rating reflects the company's strong capacity to manage the risks inherent in asset management and the asset manager meets high investment management industry standards and benchmarks. The Company has recently acquired IGI Funds Limited.

### Board of Directors

<b>Mr. Tanveer Hussain Awan</b>	Chairman
<b>Mr. Abid Naqvi</b>	Director
<b>Mr. Syed Ali Sultan</b>	Director
<b>Mr. Tufail Jawed Ahmad</b>	Director
<b>Mr. Hanspeter Beier</b>	Director
<b>Ms. Mehreen Ahmed</b>	Director
<b>Mr. Nabeel Malik</b>	Director / Chief Executive Officer

### Senior Management

<b>Mr. Nabeel Malik</b>	Chief Executive Officer
<b>Mr. Noman Ahmed Soomro</b>	Chief Operating Officer (COO)
<b>Mr. Hyder Raza Zaidi</b>	Chief Financial Officer
<b>Mr. Shariq Mukhtar Hashmi</b>	Head of Compliance & Risk Management
<b>Mr. Ali Abbas Devjjani</b>	Head of Operations
<b>Mr. Ashfaq Ahmed</b>	Head of IT
<b>Mr. Mudassir Ahmed Shaikh</b>	Head of Equities
<b>Ms. Zubdah-Tun-Nisa Yousuf</b>	Head of Investor Relations
<b>Mr. Muhammad Ibrahim</b>	Head of Administration
<b>Ms. Mehwish Aslam</b>	Business Head - Corporate & Institutional Sales
<b>Mr. Jehanzeb Nawaz</b>	Business Head - Sales & Channel Management
<b>Mr. Faizan Iqbal Siddiqui</b>	Head of Retail and Digital Sales

<b>Chief Executive Officer</b>	: Mr. Nabeel Malik
<b>Total number of funds</b>	: 24
<b>Assets Under Management as of June-2021</b>	: PKR 54.965 billion
<b>AMC Management Quality Rating</b>	: AM2+ PACRA (March 03, 2021)
<b>Auditor</b>	: E&Y Ford Rhodes Sidat Hyder Chartered Accountants

# ALFALAH INVESTMENTS

For the Year Ended June 30

Funds Under Management	Rating	Risk Profile of the fund	Net Assets (as of June 30, 2021) PKR millions	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Since Inception (or past 10 years whichever is less)
<b>Open-End Schemes - Money Market*</b>														
Alfalsh GHP Cash Fund (12-03-2010)	AA(f) (P)	Low	4,507	11.01%	9.06%	8.09%	8.58%	5.17%	6.86%	4.70%	9.06%	12.64%	7.01%	119.79%
Alfalsh GHP Money Market Fund (27-05-10)	AA+(f) (P)	Low	26,820	11.82%	8.82%	8.17%	8.73%	5.37%	5.65%	5.47%	9.15%	12.61%	6.86%	120.67%
<b>Open-End Schemes - Income*</b>														
Alfalsh GHP Sovereign Fund (10-05-2014)	AA-(f) (P)	Medium	1,072	-	-	8.87%	16.38%	7.42%	5.54%	4.96%	7.68%	16.12%	6.33%	100.46%
Alfalsh GHP Income Fund (14-04-07)	A+(f) (P)	Medium	1,786	11.19%	12.35%	7.98%	12.26%	7.56%	5.20%	4.79%	7.70%	14.79%	6.96%	137.42%
<b>Open-End Schemes - Equity</b>														
Alfalsh GHP Alpha Fund (09-09-2008)		High	834	2.63%	39.80%	29.55%	27.39%	14.12%	28.99%	-14.18%	-17.48%	-3.37%	39.27%	232.17%
Alfalsh GHP Stock Fund (15-07-08)		High	2,080	13.34%	66.41%	24.60%	27.70%	14.88%	28.69%	-14.61%	-17.34%	-3.74%	38.89%	318.66%
<b>Open-End Schemes - Aggressive Fixed Income*</b>														
Alfalsh GHP Income Multiplier Fund (15-06-2007)	A+(f) (P)	Medium	78	-3.90%	11.23%	12.35%	14.15%	8.38%	5.90%	4.91%	6.26%	15.22%	-0.31%	101.47%
<b>Open-End Schemes - Asset Allocation</b>														
Alfalsh GHP Value Fund (29-10-2005)		High	603	5.77%	30.11%	19.52%	25.48%	18.30%	26.18%	-12.04%	-8.80%	0.95%	28.45%	220.47%
<b>Open-End Schemes - Funds of Funds</b>														
Alfalsh GHP Prosperity Planning Fund (Alfalsh GHP Active Allocation Plan) (12-09-2015)		High	179	-	-	-	-	7.78%	16.65%	-8.88%	-6.88%	-0.75%	27.74%	35.24%
Alfalsh GHP Prosperity Planning Fund (Alfalsh GHP Conservative Allocation Plan) (12-09-2015)		Medium	192	-	-	-	-	5.53%	8.46%	0.98%	3.74%	9.48%	9.71%	44.00%
Alfalsh GHP Prosperity Planning Fund (Alfalsh GHP Moderate Allocation Plan) (12-09-2015)		Medium	172	-	-	-	-	7.60%	12.07%	-2.63%	-1.76%	7.25%	13.42%	40.31%
<b>Open-End Schemes - Shariah Compliant Money Market*</b>														
Alfalsh Islamic Rozana Amdani Fund (21-09-2020)	AA(f) (P)	Low	5,107	-	-	-	-	-	-	-	-	-	6.58%	6.58%
<b>Open-End Schemes - Shariah Compliant Income*</b>														
Alfalsh GHP Islamic Income Fund (03-12-09)	AA-(f) (P)	Medium	5,707	9.70%	7.31%	6.01%	6.85%	4.91%	5.35%	4.22%	7.61%	11.53%	6.40%	96.14%
<b>Open-End Schemes - Shariah Compliant Equity</b>														
Alfalsh GHP Islamic Stock Fund (04-09-2007)		High	2,325	12.18%	36.25%	18.42%	23.79%	20.33%	24.81%	-14.44%	-18.80%	-1.34%	36.75%	215.45%
Alfalsh GHP Islamic Dedicated Equity Fund (25-05-2017)		High	-	-	-	-	-	-	-3.12%	-12.45%	-23.98%	-0.80%	38.03%	-11.71%
<b>Open-End Schemes - Shariah Compliant Funds of Funds - CPPI</b>														
Alfalsh GHP Islamic Prosperity Planning Fund (Capital Preservation Plan IV) (13-07-2018)		Medium	51	-	-	-	-	-	-	-	3.91%	7.43%	4.49%	16.64%
Alfalsh GHP Islamic Prosperity Planning Fund (Capital Preservation Plan V) (17-12-2018)		Medium	25	-	-	-	-	-	-	-	3.60%	7.94%	4.36%	16.71%
<b>Open-End Schemes - Shariah Compliant Asset Allocation</b>														
Alfalsh GHP Islamic Value Fund (12-10-17)		High	2,288	-	-	-	-	-	-	0.53%	-10.79%	-0.36%	7.87%	-3.61%
<b>Open-End Schemes - Shariah Compliant Funds of Funds</b>														
Alfalsh GHP Islamic Prosperity Planning Fund (Alfalsh GHP Islamic Moderate Allocation Plan) (11-06-2016)		Medium	63	-	-	-	-	-0.86%	14.72%	-8.05%	4.94%	5.94%	17.00%	36.03%
Alfalsh GHP Islamic Prosperity Planning Fund (Alfalsh GHP Islamic Active Allocation Plan II) (01-11-2016)		High	394	-	-	-	-	-	7.29%	-8.36%	-1.93%	1.26%	24.50%	21.57%
Alfalsh GHP Islamic Prosperity Planning Fund (Alfalsh GHP Islamic Active Allocation Plan III) (24-06-2017)		High	74	-	-	-	-	-	-0.31%	-4.44%	-2.41%	1.12%	23.91%	16.50%
Alfalsh GHP Islamic Prosperity Planning Fund (Alfalsh GHP Islamic Balance Allocation Plan) (11-06-2016)		Medium	212	-	-	-	-	0.10%	7.80%	0.51%	3.18%	9.04%	10.06%	34.29%
<b>Voluntary Pension Funds</b>														
Alfalsh GHP Pension Fund (08-11-2016)														
Equity			58	-	-	-	-	-	-6.16%	-12.31%	-18.59%	-2.88%	36.20%	-11.37%
Debt			65	-	-	-	-	-	2.86%	3.61%	6.75%	11.83%	5.24%	33.89%
Money Market			78	-	-	-	-	-	2.95%	3.65%	6.61%	10.97%	5.13%	32.70%
<b>Shariah Compliant Voluntary Pension Funds</b>														
Alfalsh GHP Islamic Pension Fund (08-11-2016)														
Islamic Equity			79	-	-	-	-	-	-2.75%	-13.45%	-18.70%	2.91%	36.24%	-4.05%
Islamic Debt			67	-	-	-	-	-	2.73%	1.51%	4.14%	8.20%	4.91%	23.25%
Islamic Money Market			47	-	-	-	-	-	2.21%	2.52%	3.37%	7.44%	4.88%	22.07%

\*Annualized  
(P) - PACRA

Trustee  
Central Depository Company of Pakistan Limited