



LAKSON INVESTMENTS

WE MANAGE YOUR MONEY, AS WE MANAGE OUR OWN

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Company Profile

Lakson Investments Limited ("LI") is a continuation of Lakson's commitment to customers towards providing superior products at competitive prices. Our goal is to provide a complete suite of investment products and services managed in a transparent and ethical manner.

LI is licensed by the Securities & Exchange Commission of Pakistan to provide asset management and investment advisory services under the Non-Banking Finance Companies Rules, 2003 and Notified Entities Regulations, 2008.

Our experience, reputation, and commitment to integrity and independence not only set us apart, they are what drive us to succeed. We are acutely aware of the reputational risk the entire group will shoulder if we do not manage to perform at the highest level or put the interests of our investors first.

Lakson Investments is the only Pakistani AMC to offer both domestic and internationally focused funds covering domestic stocks, domestic money markets, domestic fixed income and developed markets. In addition to the open-end funds, Lakson Managed Accounts (LMA) offers bespoke investment management services for trusts, retirement funds, high net worth investors etc. Lakson Investments has also launched its first Private Equity Fund in Aug, 2017 and Venture Capital Fund in Feb, 2019.

- LI is amongst the highest capitalized AMCs in Pakistan with more than twice the regulatory minimum paid up capital.
- Launched three funds in November 2009 - the first firm in Pakistan to commence operations with three funds covering all basic asset classes.
- LI has a current management quality rating of "AM2+" which puts it in the top tier of the AMCs.
- Today, over 30% of the funds we manage are generated from within Lakson (Lakson owned companies and Sponsors wealth) and are invested alongside the funds of our clients.
- Lakson Investments currently manages over PKR 26 billion in assets under management including discretionary investment advisory clients, and six open end mutual funds.
- Lakson Investments received first ever Private Equity and Venture Capital Fund Management license from Securities and Exchange Commission of Pakistan in 2016.

Board of Directors

Mr. Iqbal Ali Lakhani	Chairman
Mr. Amin Mohammed Lakhani	Director
Mr. Jamil A. Mughal	Director
Ms. Kathleen Kennedy Townsend	Director
Mr. Jacques John Visser	Director
Ms Roxanne Davies	Director
Mr. Babar Ali Lakhani	Director / Chief Executive Officer

Senior Management

Mr. Babar Ali Lakhani	Chief Executive Officer
Mr. Kashif Mustafa	Executive Director & COO
Mr. Shafaeen Hassan	Chief Financial Officer & Company Secretary (Acting)
Mr. Mustafa O. Pasha, CFA	Chief Investment Officer
Mr. Shahbaz Ashraf, CFA	Head of Research
Ms. Lubna Zulnoor	Head of Investor Relations
Mr. Haider Abbas	Head of Business Development - North & Central
Mr. Shahzaib Hashmi	Business Development, South
Mr. Hassan Bin Nasir	Head of Fixed Income
Mr. Abdul Samad Khanani	Head of Equity
Mr. Junaid Arshad	Head of Compliance
Mr. Kashif Mustafa	Head of Operations & Transfer Agency
Mr. Adeem Akhtar	Head of Information Technology
Ms. Hina Siddiqui	Head of Human Resources
Ms. Sameera Ali	Head of Marketing
Mr. Muhammad Shahbaz Singapuri	Head of Administration

Chief Executive Officer	: Mr. Babar Ali Lakhani
Total number of funds	: 6
Assets Under Management as of June-2021	: PKR 22.714 billion
AMC Management Quality Rating	: AM2+ PACRA (February 27, 2019)
Auditor	: Yousuf Adil Chartered Accountants

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For the Year Ended June 30

Funds Under Management	Rating	Risk Profile of the fund	Net Assets (as of June 30, 2021) PKR millions	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Since Inception (or past 10 years whichever is less)
Open-End Schemes - Money Market*														
Lakson Money Market Fund (13-11-2009)	AA+(f) (P)	Low	12,325	11.22%	8.76%	7.97%	8.54%	5.60%	6.80%	5.47%	8.69%	12.72%	6.88%	120.78%
Open-End Schemes - Income*														
Lakson Income Fund (13-11-2009)	A+(f) (P)	Medium	5,100	11.60%	9.21%	8.38%	14.17%	8.57%	6.92%	5.23%	7.64%	13.65%	7.19%	141.57%
Open-End Schemes - Equity														
Lakson Equity Fund (13-11-2009)		High	3,160	9.74%	40.02%	32.15%	23.93%	10.60%	26.40%	-12.74%	-20.27%	-3.48%	33.23%	214.72%
Open-End Schemes - Asset Allocation														
Lakson Asset Allocation Developed Markets Fund (10-10-2011)		High	1,012	6.42%	10.52%	9.64%	7.76%	8.00%	9.01%	13.06%	18.15%	1.92%	6.05%	136.18%
Lakson Tactical Fund (10-10-2011)		High	627	5.85%	3.44%	4.24%	8.86%	6.85%	17.23%	-5.70%	-10.87%	3.09%	24.28%	67.60%
Open-End Schemes - Shariah Compliant Asset Allocation														
Lakson Islamic Tactical Fund (10-10-2011)		High	489	6.23%	5.46%	6.40%	4.96%	4.42%	8.99%	-7.71%	-12.19%	7.26%	20.81%	49.53%

***Annualized**

(P) - PACRA

Trustee

Central Depository Company of Pakistan Limited